

**UNION COUNTY INSURANCE FUND COMMISSION
AGENDA AND REPORTS
SEPTEMBER 20, 2023**

10:00 AM

MEETING BEING HELD TELEPHONICALLY

**To attend the meeting via teleconference
Dial 1-312-626-6799 and enter Meeting ID: 584 916 8179**

OR

Join Zoom Meeting via Computer Link
<https://permainc.zoom.us/j/5849168179>

OPEN PUBLIC MEETINGS ACT - STATEMENT OF COMPLIANCE

The Union County Insurance Fund Commission will conduct its September 20, 2023 meeting electronically, in accordance with the Open Public Meetings Act, N.J.S.A. 10:4-6 et seq. Notice of this meeting was given by

- (1) Sending sufficient notice herewith to the Star Ledger and Westfield Leader,
- (2) Filing advance written notice of this meeting with the Commissioners of the Union County Insurance Fund Commission,
- (3) Posting this notice on the public bulletin board of all members.

During a remote meeting, participants, including members of the public, may be muted by the host, however there will be an opportunity for them to participate and speak during the public portion of the meeting where participants will be unmuted at their request.

**UNION COUNTY INSURANCE FUND COMMISSION
AGENDA
OPEN PUBLIC MEETING: SEPTEMBER 20, 2023
10:00 AM**

- ☐ **MEETING CALLED TO ORDER - OPEN PUBLIC MEETING NOTICE READ**
- ☐ **ROLL CALL OF COMMISSIONERS**
- ☐ **APPROVAL OF MINUTES: July 19, 2023 Open MinutesAppendix I
July 19, 2023 Closed Minutes.....sent via e-mail**

- ☐ **CORRESPONDENCE: None**

- ☐ **COMMITTEE REPORTS**
 - Safety Committee: Verbal**
 - Claims Committee: Verbal**

- ☐ **EXECUTIVE DIRECTOR/ADMINISTRATOR – PERMAPages 2-17**

- ☐ **TREASURER – Bibi Taylor**
 - Resolution 24-23 September Bill List – MotionPage 18**
 - June Treasurer ReportsPages 19-20**

- ☐ **ATTORNEY – Bruce H. Bergen, Esq. Verbal**

- ☐ **CLAIMS ADMINISTRATOR – D&H Alternate Risk Solutions, Inc..... Verbal**

- ☐ **MANAGED CARE – First MCO**
 - Monthly Report.....Pages 21-23**

- ☐ **NJCE SAFETY DIRECTOR – J.A. Montgomery Consulting**
 - Monthly Report.....Pages 24-32**

- ☐ **OLD BUSINESS**

- ☐ **NEW BUSINESS**

- ☐ **PUBLIC COMMENT**

- ☐ **EXECUTIVE SESSION – in accordance with the Open Public Meetings Act, N.J.S.A. 10:4-12(B)**
 - N.J.S.A 10:4-12 StatementPage 33**
 - Motion to go into Executive Session**

MOTION TO APPROVE PARS AS DISCUSSED IN EXECUTIVE SESSION

-
- ☐ **MEETING ADJOURNMENT**
 - ☒ **NEXT SCHEDULED MEETING: October 25, 2023, 10:00 AM**

UNION COUNTY INSURANCE FUND COMMISSION

9 Campus Drive, Suite 216
Parsippany, NJ 07054
Telephone (201) 881-7632 Fax (201) 881-7633

Date: September 20, 2023
Memo to: Commissioners of the Union County Insurance Fund Commission
From: PERMA Risk Management Services
Subject: Executive Director's Report

- ☐ **Audit Report as of December 31, 2022 (Pages 5-7)** - The Auditor's Report as of December 31, 2022 has been reviewed by the Executive Director and sent under separate cover to the Fund Commissioners, Commission Treasurer and Commission Attorney from Suplee, Clooney & Company. Based on the positive results of the audit it was agreed the auditor would not need to attend. We are seeking approval of the 2022 Audit from the Commissioners at the meeting. Included in the agenda on pages 5-7 is Resolution 20-23, Certification of Annual Audit Report for Period ending December 31, 2022 along with the Group Affidavit Form. The resolution was reviewed by the Commission Attorney.

☐ **Motion to approve Resolution 20-23 Certification of Annual Audit Report for Period Ending December 31, 2022**

- ☐ **Revised Plan of Risk Managements (Appendix II)** – Included in Appendix II of your agenda is a revised 2023 Plan of Risk Management, Resolution No. 21-23. The Plan was revised to clarify the County's membership in the NJCE and not the Commission's. We are also revising the 2022 Plan of Risk Management, Resolution No. 22-23 to reflect this change.

☐ **Motion to approve Resolution No. 21-23, Revised 2023 Plan of Risk Management and Resolution No. 22-23, Revised 2022 Plan of Risk Management**

- ☐ **Union County Insurance Fund Commission – Retention of Attorney (Page 8)** – The Commission has been served with a lawsuit against a county employee who was driving a county owned/insured car, while involved in an automobile accident in Pennsylvania. The lawsuit was filed in the state court of Pennsylvania. Included on page 8 is 23-23 prepared by the Commission Attorney appointing counsel to provide legal representation to the county employee.

☐ **Motion to approve Resolution No. 23-23, appointing Florio, Perrucci, Steinhardt, Cappelli, Tipton and Taylor LLC as counsel in in the Court of Common Pleas of Wayne County, PA.**

- ❑ **Certificate of Insurance Issuance Reports (Pages 9-10)** – Included in the agenda on pages 9-10 are copies of the certificate of issuance reports from the NJCE listing the certificates issued for the months of July and August. There were (3) three certificates of insurance issued during the month of July and (2) two in the month of August.
- ❑ **Motion to approve the certificate of insurance reports.**
- ❑ **Cyber Coverage Update** – The County completed its upgrade to MFA, etc. which opened up receipt of proposals from 5 insurers for Union County’s Cyber coverage. One insurer Coalition has provided proposals at limit options of \$1 million, \$2 million, and \$3 million at retentions of \$250,000 which is the current limit provided by the Commission. Ransom Event: \$500,000.
- ❑ **2024 Renewal – Underwriting Data Collection (Pages 11-13)** – The 2024 renewal process began the end of June. The Fund also issued a link for members to respond to a cybersecurity technology stack questionnaire developed by The Chertoff Group. The ancillary coverage applications may be completed via Broker Buddha. The links for the online platform were sent out on August 3. In addition, the Payroll Auditor conducted payroll audits which are being uploaded in Origami. Attached on pages 11-13 is a memorandum from the NJCE Underwriting Team noting some critical items for the renewal. The Fund Office will follow up with members and/or Risk Managers to have the exposure data completed.
- ❑ **2024 Pre-Renewal Webinar (Appendix III)** - The NJCE Underwriting Manager held a webinar on the 2024 pre-renewal and the marketplace on August 23rd. Included in Appendix III is the presentation, and a recording of the webinar has been uploaded to the NJCE website.
- ❑ **New Jersey Counties Excess Joint Insurance Fund** - The NJCE is scheduled to meet again on Wednesday, September 27, 2023 at 9:30 AM via zoom.
- ❑ **UCIFC Financial Fast Track (Pages 14-15)** - Included in the agenda on pages 14-15 is a copy of the Financial Fast Track for the month of June. As of June 30, 2023 there is a statutory surplus of \$ **4,613,074**. The total cash amount is \$ **11,623,664**.
- ❑ **Claim Tracking Reports (Pages 16-17)** - Included in the agenda on pages 16-17 are copies of the Claim Activity Report and the Claims Management Report Expected Loss Ratio Analysis report as of April 30, 2023. The Executive Director will review the reports with the Commission.
- ❑ **11th Annual Best Practices Seminar – October 5, 2023, Virtual Edition** - This year’s Best Practices Workshop will be taking place virtually via an interactive webinar on October 5, 2023, from 1pm – 4:30pm.

Topics include the State of NJCE, Long Haul Neuro-Covid, Property Panel – How to prepare for large losses and weather events; property appraisals, Overview of Daniel’s Law/1st Amendment Audits and Changes to the Open Public Records Act (OPRA). The length of the workshop is scheduled for 3.5 hours with adequate breaks. An invite e-mail will be sent out shortly to register for the seminar.

❑ **Informational Items:**

- ❑ **2023 New Jersey State League of Municipalities (NJSLOM) Annual Conference** - The 108th annual conference is scheduled for November 14th through November 16th at the Atlantic City Convention Center in Atlantic City. The MEL JIF holds its annual elected official's seminar on November 15th. We encourage our commissioners to attend.
- ❑ **2023 Meeting Schedule** – The next scheduled meeting is on October 25, 2023 at 10:00 AM.

RESOLUTION 20-23

**Resolution of Certification
Annual Audit Report for Period Ending December 31, 2022**

WHEREAS, N.J.S.A. 40A:5-4 requires the governing body of every local unit to have made an annual audit of its books, accounts and financial transactions, and

WHEREAS, the Annual Report of Audit for the year 2022 has been filed by the appointed Fund Auditor with the Secretary of the Fund as per the requirements of N.J.S.A. 40A:5-6 and N.J.S.A. 40A:10-36, and a copy has been received by each member of the BOARD OF COMMISSIONERS, and

WHEREAS, the Local Finance Board of the State of New Jersey is authorized to prescribe reports pertaining to the local fiscal affairs, as per R.S. 52:27BB-34, and

WHEREAS, the Local Finance Board has promulgated a regulation requiring that the BOARD OF FUND COMMISSIONERS of the Fund shall, by resolution, certify to the Local Finance Board of the State of New Jersey that all members of the BOARD OF COMMISSIONERS have reviewed, as a minimum, the sections of the annual audit entitled:

General Comments
and
Recommendations

and

WHEREAS, the members of the BOARD OF COMMISSIONERS have personally reviewed, as a minimum, the Annual Report of Audit, and specifically the sections of the Annual Audit entitled:

General Comments
and
Recommendations

as evidenced by the group affidavit form of the BOARD OF COMMISSIONERS.

WHEREAS, such resolution of certification shall be adopted by the BOARD OF COMMISSIONERS no later than forty-five days after the receipt of the annual audit, as per the regulations of the Local Finance Board, and

WHEREAS, all members of the BOARD OF COMMISSIONERS have received and have familiarized themselves with, at least, the minimum requirements of the Local Finance Board of the State of New Jersey, as stated aforesaid and have subscribed to the affidavit, as provided by the Local Finance Board, and

WHEREAS, failure to comply with the promulgations of the Local Finance Board of the State of New Jersey may subject the members of the BOARD OF COMMISSIONERS to the penalty provisions of R.S. 52:27BB-52 - to wit:

R.S. 52:27BB-52 - "A local officer or member of a local governing body who, after a date fixed for compliance, fails or refuses to obey an order of the director (Director of Local Government Services), under the provisions of this Article, shall be guilty of a misdemeanor and, upon conviction, may be fined not more than one thousand dollars (\$1,000.00) or imprisoned for not more than one year, or both, in addition shall forfeit his office."

NOW, THEREFORE, BE IT RESOLVED, that the BOARD OF COMMISSIONERS of the Union County Insurance Fund Commission hereby states that it has complied with the promulgation of the Local Finance Board of the State of New Jersey, dated July 30, 1968, and does hereby submit a certified copy of this resolution and the required affidavit to said Board to show evidence of said compliance.

I HEREBY CERTIFY THAT THIS IS A TRUE COPY OF THE
RESOLUTION PASSED AT THE MEETING HELD ON SEPTEMBER 20, 2023

Amy Wagner, Chair

GROUP AFFIDAVIT FORM
CERTIFICATION OF BOARD OF FUND COMMISSIONERS

of the

UNION COUNTY INSURANCE FUND COMMISSION

We members of the BOARD OF COMMISSIONERS of the Union County Insurance Commission, of full age, being duly sworn according to law, upon our oath depose and say:

1.) We are duly elected members of the BOARD OF COMMISSIONERS of the Union County Insurance Commission.

2.) In the performance of our duties, and pursuant to the Local Finance Board Regulation, we have familiarized ourselves with the contents of the Annual Fund Audit filed with the Secretary of the Fund pursuant to N.J.S.A. 40A:5-6 and N.J.S.A. 40A:10-46 for the year 2022.

3.) We certify that we have personally reviewed and are familiar with, as a minimum, the sections of the Annual Report of Audit entitled:

GENERAL COMMENTS – RECOMMENDATIONS

(L.S.) Amy Wagner

(L.S.) Claudia Martins

(L.S.) Laura Scutari

Attest:

BRUCE BERGEN, ESQ.
Commission Attorney

The Secretary of the Fund shall set forth the reason for the absence of signature of any members of the BOARD OF COMMISSIONERS.

Important: This certificate must be sent to the Division of Local Government Services, CN 803, Trenton, NJ 08625

RESOLUTION 23-23

**UNION COUNTY INSURANCE FUND COMMISSION
RESOLUTION APPOINTING COUNSEL**

WHEREAS, the Union County Insurance Fund Commission has a need to provide legal representation to Anthony Russo in the matter of Caitlyn Helman v. Anthony Russo, in the Court of Common Pleas of Wayne County, PA; and

WHEREAS, pursuant to a fair and open process by way of a Request for Qualifications for Litigation Defense Counsel services by the County of Union, the law firm of Florio, Perrucci, Steinhardt, Cappelli, Tipton and Taylor LLC, was authorized to provide legal representation to the County of Union for the year 2023; and

WHEREAS, Florio, Perrucci, Steinhardt, Cappelli, Tipton and Taylor LLC, 430 Mountain Avenue, New Providence, NJ has agreed to provide the necessary services as outlined above in the sum not to exceed \$10,000.00; and

WHEREAS, the Local Public Contracts Law requires that a resolution authorizing the awarding of a contract for professional services “without competitive bidding” must be passed by the governing body and shall be advertised and be available for inspection by members of the public; and

WHEREAS, this contract is awarded without competitive bidding as a “Professional Service” in accordance with N.J.S.A. 40A:11-5(1)(a)(i) of the Local Public Contracts Law because the services to be provided are in the field of law requiring considerable training and specialized study:

NOW, THEREFORE, BE IT RESOLVED by the Commissioners of the Union County Insurance Fund Commission that it hereby authorizes the Chairperson to execute a contract with Florio, Perrucci, Steinhardt, Cappelli, Tipton and Taylor LLC, pursuant to a fair and open process, to provide the necessary legal services as outlined above, in the amount not to exceed \$10,000.00; and

BE IT FURTHER RESOLVED that notice of this Resolution be published according to law.

ADOPTED by the UNION COUNTY INSURANCE FUND COMMISSION at a properly noticed meeting held September 20, 2023.

ADOPTED:

ATTEST:

Chair
Dated:

Vice-chair
Dated:

Union County Insurance Commission
Certificate of Insurance Monthly Report

From 7/1/2023 To 8/1/2023

Holder (H)/ Insured Name (I)	Holder / Insured Address	Description of Operations	Issue Date/ Cert ID	Coverage
H - PROCEED, Inc. I - County of Union	1126 Dickinson Street Elizabeth, NJ 07201	Evidence of insurance as respects to participation in an event with PROCEED for the County of Unions health education activities.	7/21/2023 #4094766	GL AU EX WC OTH
H - City of Summit I - County of Union	512 Springfield Avenue Summit, NJ 07901	RE: Use of Facilities The Certificate Holder is an Additional Insured on the above-referenced Commercial General Liability and Excess Liability Policies if required by written contract as respect to use of facilities during the current calendar year.	7/27/2023 #4104660	GL AU EX WC OTH
H - State of New Jersey Department I - County of Union	of Environmental Protection 401 East State Street, PO Box 402 Mail Code 401-07 Trenton, NJ 08625	Evidence of insurance as respects to Union Countys CEHA Grant Contract.	7/28/2023 #4112621	GL AU EX
Total # of Holders: 3				

Union County Insurance Commission
Certificate of Insurance Monthly Report

From 8/1/2023 To 9/1/2023

Holder (H)/ Insured Name (I)	Holder / Insured Address	Description of Operations	Issue Date/ Cert ID	Coverage
H - City of Summit I - County of Union	512 Springfield Avenue Summit, NJ 07901	RE: Use of Facilities - 100 Morris Avenue The Certificate Holder is an Additional Insured on the above-referenced Commercial General Liability and Excess Liability Policies if required by written contract as respect to use of facilities at 100 Morris venue, Summit NJ 07901 during the current calendar year.	8/2/2023 #4115029	GL AU EX WC OTH
H - The Gateway Family YMCA I - County of Union	Wellness Center Branch 1000 Galloping Hill Road Union, NJ 07083	RE: Use of Premises- COVID Clinic The Certificate Holder is an Additional Insured on the above-referenced Commercial General Liability and Excess Liability Policies if required by written contract as respect to use of premises for COVID or Clinics during the current calendar year	8/16/2023 #4129966	GL AU EX WC OTH
Total # of Holders: 2				

Memorandum

NJCE Underwriting Manager Team

CONNER
STRONG &
BUCKELEW

The Underwriting Manager wants to release a reminder to all NJCE members and Risk Management Consultants in preparation of the 2024 renewal. All exposure collection items noted below are already included in Origami, but we want to make special note of these critical items.

Underwriting Information

- ✓ **Property** – COPE (Construction Occupancy Protection Exposure) information for buildings has never been more valuable to the NJCE than it is in the current environment. Critical items are square footage, number of stories, occupancy, construction and sprinklers. Buildings over \$10 million without sprinkler information may not receive coverage. Members should review their Property schedules to ensure all buildings are accurately listed. The NJCE members are undergoing appraisals for certain members and buildings, which may address the COPE info.
- ✓ **Vehicles** – Please remember the valuation provision for emergency vehicles has shifted in the past few years from a vehicle age of 15 years to 10 years, whereby any vehicles under 10 years receive Replacement Cost and any over 10 years receive the lesser of Replacement Cost or Scheduled Value. As such, please ensure the valuations are updated to reflect such.
- ✓ **Liability** – Two growing and crucial exposures we need to be aware of are Aging Infrastructure and Sexual Abuse/Molestation.
 - **Aging Infrastructure** – Bridges and Dams are required by state/federal regulations to be inspected every 2-4 years, and all of the underwriting information needed is included in such reports. Be sure to schedule the Dams and Bridges (and answer Dam questionnaire) and provide the most recent reports. The information required for dams is as follows: name, location, hazard class, date of last inspection. The information required for bridges is as follows: name, location, condition, length, date of last inspection.
 - **Sexual Abuse/Molestation** – While Sexual Abuse/Molestation is a concerning exposure all around, the most emphasis is on programs involving minors. Ensure you provide the data points on member-sponsored programs involving minors, such as type of program, number of minors and number of staff. It is also important to perform background checks and give training to staff.
- ✓ **Workers' Compensation** – As requested in the past, please ensure you are making note of what locations employees are assigned. This is especially important for locations with over 100 employees.
- ✓ **Law Enforcement** –
 - **Use of Force** – Provide your law enforcement use of force policies and procedures.
 - **Strip Search** – Provide your law enforcement strip search policies and procedures.
 - **Jail Transgender Handling** – Provide your jail's policy and procedure on handling transgender inmates.
 - **Suicide Prevention** – Provide your jail's policy and procedures on suicide prevention.
 - **Vehicle Pursuit/Stops** – Provide your law enforcement policy and procedures on vehicle pursuit and stops.
 - **State Jail Inspections** – Provide your most recent annual state jail inspection report.

Memorandum

NJCE Underwriting Manager Team

CONNER
STRONG &
BUCKELEW

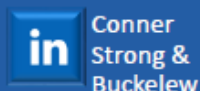
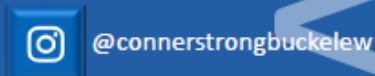
Other Reminders

- ✓ **Vacant Property** – Please be reminded, Vacant Properties are only covered for Actual Cash Value unless otherwise formally requested and favorably reviewed by the JIF. Debris Removal Only and Replacement Cost are available after review.
- ✓ **Historic Property** – Please be reminded, Historic Properties listed on an official historic register (national, state or local) are eligible for special Historical Replacement Cost coverage; however, an official historic appraisal must be on file and sent to the Underwriting Manager to review.
- ✓ **Builder's Risk** – Any projects with new square footage qualify for Builder's Risk. All such projects over \$10m project value must be separately underwritten, so submit the application early.
- ✓ **Renewal Certificates** – Renewal certificates are released in December. As such, it is crucial to review your Certificate Holder lists now.
- ✓ **Automobile ID Cards** – The quantity of Auto ID Cards issued per member is determined based upon your schedule of vehicles in Origami. Ensure your records are updated to reflect all active Vehicles. A 5% buffer is added to the total number of vehicles scheduled in Origami.
- ✓ **Contact Information** – All renewal documents are distributed based upon the contact information in Origami. Ensure your records are updated so documents are sent to the appropriate place.
- ✓ **Special Flood Hazard Area (SFHA)** – The JIF does not determine flood zones and has coverage limitations for locations within SFHAs. Specifically, the member's deductible in an SFHA is the maximum available limit from the NFIP, which is typically \$500,000.
- ✓ **Financials** – Provide your most recent audited financials and current interim financials.
- ✓ **Medical Malpractice** – If you purchase the Medical Malpractice coverage from the NJCE JIF, complete the Medical Malpractice Application in BrokerBuddha and the Med/Mal Exposure workbook sent separately.
- ✓ **Pollution** – Please be reminded of the reporting requirements of the NJCE's Pollution program, such as for Capital Improvements, New Locations and Tank changes.

Conner Strong & Buckelew

Insurance, Risk
Management
& Employee Benefits

Camden, New Jersey
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UNION COUNTY INSURANCE COMMISSION						
FINANCIAL FAST TRACK REPORT						
		AS OF	June 30, 2023			
ALL YEARS COMBINED						
			THIS MONTH	YTD CHANGE	PRIOR YEAR END	FUND BALANCE
1.	UNDERWRITING INCOME		556,809	1,670,427	22,967,882	24,638,309
2.	CLAIM EXPENSES					
		Paid Claims	121,435	959,213	8,786,828	9,746,041
		Case Reserves	491,474	468,720	3,859,857	4,328,577
		IBNR	(552,379)	(20,284)	4,032,495	4,012,211
		Excess Insurance Recoverable	0	0	0	0
		Discounted Claim Value	9,199	(375)	(177,466)	(177,841)
	TOTAL CLAIMS		69,728	1,407,274	16,501,714	17,908,988
3.	EXPENSES					
		Excess Premiums	0	0	0	0
		Administrative	3,481	99,724	948,761	1,048,485
	TOTAL EXPENSES		3,481	99,724	948,761	1,048,485
4.	UNDERWRITING PROFIT (1-2-3)		483,599	163,429	5,517,407	5,680,836
5.	INVESTMENT INCOME		40,512	173,742	433,495	607,238
6.	PROFIT (4 + 5)		524,112	337,171	5,950,903	6,288,074
7.	DIVIDEND INCOME		0	0	0	0
8.	DIVIDEND EXPENSE		(500,000)	(500,000)	(1,175,000)	(1,675,000)
9.	SURPLUS (6 + 7 + 8 - 9)		24,112	(162,829)	4,775,903	4,613,074
SURPLUS (DEFICITS) BY FUND YEAR						
	2018		(144,793)	(124,943)	1,157,523	1,032,580
	2019		(184,391)	(147,813)	809,159	661,347
	2020		114,797	293,585	1,968,217	2,261,802
	2021		74,354	186,749	837,721	1,024,470
	2022		118,055	228,213	3,283	231,495
	2023		46,090	(598,620)		(598,620)
TOTAL SURPLUS (DEFICITS)			24,112	(162,829)	4,775,903	4,613,074
TOTAL CASH						11,623,664

UNION COUNTY INSURANCE COMMISSION					
FINANCIAL FAST TRACK REPORT					
		AS OF	June 30, 2023		
ALL YEARS COMBINED					
		THIS MONTH	YTD CHANGE	PRIOR YEAR END	FUND BALANCE
CLAIM ANALYSIS BY FUND YEAR					
FUND YEAR 2018					
	Paid Claims	12,153	67,899	2,750,266	2,818,165
	Case Reserves	(61,702)	(102,550)	580,661	478,111
	IBNR	(51,833)	(68,454)	115,447	46,993
	Excess Insurance Recoverable	0	0	0	0
	Discounted Claim Value	2,332	4,101	(12,006)	(7,905)
TOTAL FY 2018 CLAIMS		(99,051)	(99,004)	3,434,368	3,335,365
FUND YEAR 2019					
	Paid Claims	22,085	233,506	3,158,415	3,391,921
	Case Reserves	(54,670)	(238,294)	721,984	483,690
	IBNR	(29,378)	(79,038)	231,461	152,423
	Excess Insurance Recoverable	0	0	0	0
	Discounted Claim Value	1,646	5,172	(16,788)	(11,616)
TOTAL FY 2019 CLAIMS		(60,316)	(78,654)	4,095,072	4,016,417
FUND YEAR 2020					
	Paid Claims	275	317,516	1,297,633	1,615,149
	Case Reserves	(11,344)	(250,982)	817,772	566,790
	IBNR	(95,728)	(322,875)	955,494	632,620
	Excess Insurance Recoverable	0	0	0	0
	Discounted Claim Value	3,683	13,143	(36,028)	(22,885)
TOTAL FY 2020 CLAIMS		(103,115)	(243,197)	3,034,871	2,791,674
FUND YEAR 2021					
	Paid Claims	44,106	77,815	1,059,206	1,137,021
	Case Reserves	232,051	318,763	834,237	1,153,000
	IBNR	(345,007)	(551,725)	1,046,295	494,570
	Excess Insurance Recoverable	0	0	0	0
	Discounted Claim Value	3,603	6,689	(42,065)	(35,376)
TOTAL FY 2021 CLAIMS		(65,246)	(148,459)	2,897,673	2,749,215
FUND YEAR 2022					
	Paid Claims	22,840	154,464	521,308	675,771
	Case Reserves	(4,159)	(126,872)	905,204	778,333
	IBNR	(134,500)	(234,178)	1,683,797	1,449,619
	Excess Insurance Recoverable	0	0	0	0
	Discounted Claim Value	6,037	13,851	(70,580)	(56,728)
TOTAL FY 2022 CLAIMS		(109,781)	(192,735)	3,039,729	2,846,994
FUND YEAR 2023					
	Paid Claims	19,976	108,014		108,014
	Case Reserves	391,298	868,653		868,653
	IBNR	104,067	1,235,986		1,235,986
	Excess Insurance Recoverable	0	0		0
	Discounted Claim Value	(8,103)	(43,331)		(43,331)
TOTAL FY 2023 CLAIMS		507,238	2,169,323	0	2,169,323
COMBINED TOTAL CLAIMS		69,728	1,407,274	16,501,714	17,908,988

This report is based upon information which has not been audited nor certified by an actuary and as such may not truly represent the condition of the fund.

Union County Insurance Commission								
CLAIM ACTIVITY REPORT								
June 30, 2023								
COVERAGE LINE - PROPERTY								
CLAIM COUNT - OPEN CLAIMS								
Year	2018	2019	2020	2021	2022	2023		TOTAL
May-23	0	1	1	7	14	18		41
June-23	0	1	1	7	13	17		39
NET CHGE	0	0	0	0	-1	-1		-2
Limited Reserves								\$38,302
Year	2018	2019	2020	2021	2022	2023		TOTAL
May-23	\$0	\$0	\$7	\$48,607	\$27,180	\$1,090,316		\$1,166,110
June-23	\$0	\$0	\$7	\$93,714	\$14,135	\$1,385,923		\$1,493,779
NET CHGE	\$0	\$0	\$0	\$45,107	(\$13,045)	\$295,607		\$327,669
Ltd Incurred	\$290,449	\$115,093	\$310,645	\$139,012	\$89,971	\$13		\$945,183
COVERAGE LINE - GENERAL LIABILITY								
CLAIM COUNT - OPEN CLAIMS								
Year	2018	2019	2020	2021	2022	2023		TOTAL
May-23	3	4	5	4	32	28		76
June-23	3	5	4	4	31	32		79
NET CHGE	0	1	-1	0	-1	4		3
Limited Reserves								\$2,852
Year	2018	2019	2020	2021	2022	2023		TOTAL
May-23	\$126,000	\$9,600	\$13,000	\$5,000	\$41,086	\$32,240		\$226,927
June-23	\$126,000	\$10,600	\$12,000	\$5,000	\$39,086	\$32,620		\$225,306
NET CHGE	\$0	\$1,000	(\$1,000)	\$0	(\$2,000)	\$380		(\$1,620)
Ltd Incurred	\$543,956	\$333,416	\$127,138	\$11,138	\$39,136	\$39,136		\$1,093,921
COVERAGE LINE - AUTO LIABILITY								
CLAIM COUNT - OPEN CLAIMS								
Year	2018	2019	2020	2021	2022	2023		TOTAL
May-23	1	0	0	3	4	5		13
June-23	1	0	0	2	4	5		12
NET CHGE	0	0	0	-1	0	0		-1
Limited Reserves								\$5,710
Year	2018	2019	2020	2021	2022	2023		TOTAL
May-23	\$100,000	\$0	\$0	\$11,988	\$3,002	\$6,613		\$121,603
June-23	\$55,000	\$0	\$0	\$6,023	\$3,002	\$4,500		\$68,525
NET CHGE	(\$45,000)	\$0	\$0	(\$5,965)	\$0	(\$2,113)		(\$53,078)
Ltd Incurred	\$78,110	\$7,739	\$9,727	\$17,061	\$27,165	\$27,165		\$166,967
COVERAGE LINE - WORKERS COMP.								
CLAIM COUNT - OPEN CLAIMS								
Year	2018	2019	2020	2021	2022	2023		TOTAL
May-23	13	18	32	30	31	13		137
June-23	14	17	33	32	31	17		144
NET CHGE	1	-1	1	2	0	4		7
Limited Reserves								\$27,280
Year	2018	2019	2020	2021	2022	2023		TOTAL
May-23	\$239,413	\$513,279	\$1,213,109	\$1,171,304	\$720,339	\$44,418		\$3,901,863
June-23	\$297,111	\$475,664	\$1,224,781	\$1,142,977	\$734,179	\$53,606		\$3,928,318
NET CHGE	\$57,698	(\$37,616)	\$11,672	(\$28,327)	\$13,841	\$9,188		\$26,455
Ltd Incurred	\$2,384,001	\$3,426,863	\$1,737,980	\$2,127,310	\$1,310,842	\$1,310,842		\$12,297,837
TOTAL ALL LINES COMBINED								
CLAIM COUNT - OPEN CLAIMS								
Year	2018	2019	2020	2021	2022	2023		TOTAL
May-23	17	23	38	44	81	64		267
June-23	18	23	38	45	79	71		274
NET CHGE	1	0	0	1	-2	7		7
Limited Reserves								\$20,861
Year	2018	2019	2020	2021	2022	2023		TOTAL
May-23	\$465,413	\$522,879	\$1,226,116	\$1,236,899	\$791,607	\$1,173,588		\$5,416,502
June-23	\$478,111	\$486,264	\$1,236,788	\$1,247,714	\$790,403	\$1,476,648		\$5,715,928
NET CHGE	\$12,698	(\$36,616)	\$10,672	\$10,815	(\$1,204)	\$303,061		\$299,426
Ltd Incurred	\$3,296,516	\$3,883,111	\$2,185,490	\$2,294,521	\$1,467,115	\$1,377,157		\$14,503,908

Union County Insurance Commission CLAIMS MANAGEMENT REPORT EXPECTED LOSS RATIO ANALYSIS															
AS OF June 30, 2023															
FUND YEAR 2018 -- LOSSES CAPPED AT RETENTION															
2018	Budget	Current		66		MONTH	Last Month		65		MONTH	Last Year		54	MONTH
		Unlimited Incurred	Limited Incurred	Actual 30-Jun-23		TARGETED	Unlimited Incurred	Limited Incurred	Actual 31-May-23		TARGETED	Unlimited Incurred	Limited Incurred	Actual 31-May-22	TARGETED
PROPERTY	320,021	290,449	290,449	90.76%	320,021	100.00%	290,449	290,449	90.76%	320,021	100.00%	352,579	352,579	110.17%	320,021 100.00%
GEN LIABILITY	427,942	543,956	543,956	127.11%	415,316	97.05%	543,956	543,956	127.11%	415,478	97.09%	493,956	493,956	115.43%	413,950 96.73%
AUTO LIABILITY	259,693	78,110	78,110	30.08%	252,276	97.14%	123,110	123,110	47.41%	252,031	97.05%	123,110	123,110	47.41%	245,573 94.56%
WORKER'S COMP	4,546,370	2,384,001	2,384,001	52.44%	4,546,370	100.00%	2,314,150	2,314,150	50.90%	4,545,461	99.98%	2,568,160	2,568,160	56.49%	4,532,772 99.70%
TOTAL ALL LINES	5,554,026	3,296,516	3,296,516	59.35%	5,533,983	99.64%	3,271,665	3,271,665	58.91%	5,532,991	99.62%	3,537,805	3,537,805	63.70%	5,512,316 99.25%
NET PAYOUT %	\$2,818,404					50.75%									
FUND YEAR 2019 -- LOSSES CAPPED AT RETENTION															
2019	Budget	Current		54		MONTH	Last Month		53		MONTH	Last Year		42	MONTH
		Unlimited Incurred	Limited Incurred	Actual 30-Jun-23		TARGETED	Unlimited Incurred	Limited Incurred	Actual 31-May-23		TARGETED	Unlimited Incurred	Limited Incurred	Actual 31-May-22	TARGETED
PROPERTY	340,421	115,093	115,093	33.81%	340,421	100.00%	115,093	115,093	33.81%	340,421	100.00%	240,439	240,439	70.63%	340,421 100.00%
GEN LIABILITY	428,501	333,416	333,416	77.81%	414,491	96.73%	332,416	332,416	77.58%	414,050	96.63%	385,218	385,218	89.90%	400,468 93.46%
AUTO LIABILITY	258,887	7,739	7,739	2.99%	244,810	94.56%	7,739	7,739	2.99%	244,026	94.26%	107,739	107,739	41.62%	233,547 90.21%
WORKER'S COMP	4,637,297	3,426,937	3,426,863	73.90%	4,623,427	99.70%	3,442,468	3,442,468	74.23%	4,621,584	99.66%	3,637,294	3,637,294	78.44%	4,587,296 98.92%
TOTAL ALL LINES	5,665,107	3,883,185	3,883,111	68.54%	5,623,150	99.26%	3,897,715	3,897,715	68.80%	5,620,082	99.21%	4,370,690	4,370,690	77.15%	5,561,732 98.18%
NET PAYOUT %	\$3,396,921					59.96%									
FUND YEAR 2020 -- LOSSES CAPPED AT RETENTION															
2020	Budget	Current		42		MONTH	Last Month		41		MONTH	Last Year		30	MONTH
		Unlimited Incurred	Limited Incurred	Actual 30-Jun-23		TARGETED	Unlimited Incurred	Limited Incurred	Actual 31-May-23		TARGETED	Unlimited Incurred	Limited Incurred	Actual 31-May-22	TARGETED
PROPERTY	355,673	310,645	310,645	87.34%	355,673	100.00%	310,645	310,645	87.34%	355,673	100.00%	336,677	336,677	94.66%	355,673 100.00%
GEN LIABILITY	393,364	127,138	127,138	32.32%	367,630	93.46%	128,138	128,138	32.57%	365,784	92.99%	39,315	39,315	9.99%	336,583 85.57%
POL/EPL															
AUTO LIABILITY	237,658	9,727	9,727	4.09%	214,396	90.21%	9,727	9,727	4.09%	213,338	89.77%	24,804	24,804	10.44%	197,047 82.91%
WORKER'S COMP	3,947,400	2,404,428	1,737,980	44.03%	3,904,837	98.92%	2,392,481	2,392,481	60.61%	3,900,593	98.81%	2,207,229	2,207,229	55.92%	3,812,071 96.57%
TOTAL ALL LINES	4,934,095	2,851,938	2,185,490	44.29%	4,842,536	98.14%	2,840,991	2,840,991	57.58%	4,835,387	98.00%	2,608,025	2,608,025	52.86%	4,701,374 95.28%
NET PAYOUT %	\$1,615,150					32.73%									
FUND YEAR 2021 -- LOSSES CAPPED AT RETENTION															
2021	Budget	Current		30		MONTH	Last Month		29		MONTH	Last Year		18	MONTH
		Unlimited Incurred	Limited Incurred	Actual 30-Jun-23		TARGETED	Unlimited Incurred	Limited Incurred	Actual 31-May-23		TARGETED	Unlimited Incurred	Limited Incurred	Actual 31-May-22	TARGETED
PROPERTY	319,500	184,119	139,012	43.51%	319,500	100.00%	184,119	184,119	57.63%	319,500	100.00%	245,869	245,869	76.95%	310,194 97.09%
GEN LIABILITY	363,600	11,138	11,138	3.06%	311,115	85.57%	11,138	11,138	3.06%	307,796	84.65%	16,080	16,080	4.42%	258,735 71.16%
POL/EPL															
AUTO LIABILITY	203,400	17,061	17,061	8.39%	168,643	82.91%	23,026	23,026	11.32%	166,831	82.02%	17,061	17,061	8.39%	135,123 66.43%
WORKER'S COMP	2,809,258	2,127,310	2,127,310	75.72%	2,712,948	96.57%	2,111,531	2,111,531	75.16%	2,702,769	96.21%	1,676,451	1,676,451	59.68%	2,424,701 86.31%
TOTAL ALL LINES	3,695,758	2,339,628	2,294,521	62.09%	3,512,206	95.03%	2,329,813	2,329,813	63.04%	3,496,896	94.62%	1,955,461	1,955,461	52.91%	3,128,752 84.66%
NET PAYOUT %	\$1,137,021					30.77%									
FUND YEAR 2022 -- LOSSES CAPPED AT RETENTION															
2022	Budget	Current		18		MONTH	Last Month		17		MONTH	Last Year		6	MONTH
		Unlimited Incurred	Limited Incurred	Actual 30-Jun-23		TARGETED	Unlimited Incurred	Limited Incurred	Actual 31-May-23		TARGETED	Unlimited Incurred	Limited Incurred	Actual 31-May-22	TARGETED
PROPERTY	332,100	89,971	89,971	27.09%	322,427	97.09%	99,225	99,225	29.88%	321,709	96.87%	121,023	121,023	36.44%	149,445 45.00%
GEN LIABILITY	387,562	39,136	39,136	10.10%	275,786	71.16%	41,136	41,136	10.61%	269,533	69.55%	27,742	27,742	7.16%	73,637 19.00%
POL/EPL	0														
AUTO LIABILITY	180,900	27,165	27,165	15.02%	120,175	66.43%	27,165	27,165	15.02%	116,334	64.31%	23,096	23,096	12.77%	36,180 20.00%
WORKER'S COMP	2,132,100	1,310,842	1,310,842	61.48%	1,840,238	86.31%	1,269,897	1,269,897	59.56%	1,795,906	84.23%	505,319	505,319	23.70%	298,494 14.00%
TOTAL ALL LINES	3,032,662	1,467,115	1,467,115	48.38%	2,558,627	84.37%	1,437,423	1,437,423	47.40%	2,503,483	82.55%	677,180	677,180	22.33%	557,756 18.39%
NET PAYOUT %	\$676,712					22.31%									
FUND YEAR 2023 -- LOSSES CAPPED AT RETENTION															
2023	Budget	Current		6		MONTH	Last Month		5		MONTH	Last Year		-6	MONTH
		Unlimited Incurred	Limited Incurred	Actual 30-Jun-23		TARGETED	Unlimited Incurred	Limited Incurred	Actual 31-May-23		TARGETED	Unlimited Incurred	Limited Incurred	Actual 31-May-22	TARGETED
PROPERTY	348,000	1,109,349	805,349	231.42%	156,600	45.00%	1,109,549	1,109,549	318.84%	128,760	37.00%			N/A	N/A
GEN LIABILITY	408,152	32,643	32,643	8.00%	77,549	19.00%	32,263	32,263	7.90%	57,141	14.00%			N/A	N/A
POL/EPL	0														
AUTO LIABILITY	203,000	7,459	7,459	3.67%	40,600	20.00%	7,338	7,338	3.61%	30,450	15.00%			N/A	N/A
WORKER'S COMP	2,180,000	131,211	131,211	6.02%	305,200	14.00%	112,475	112,475	5.16%	196,200	9.00%			N/A	N/A
TOTAL ALL LINES	3,139,152	1,280,663	976,663	31.11%	579,949	18.47%	1,261,626	1,261,626	40.19%	412,551	13.14%	0	0	N/A	N/A
NET PAYOUT %	\$77,605					2.47%									

**UNION COUNTY INSURANCE FUND COMMISSION
BILLS LIST**

Resolution No. 24-23

SEPTEMBER 2023

WHEREAS, the Treasurer has certified that funding is available to pay the following bills:

BE IT RESOLVED that the Union County Insurance Fund Commission, hereby
authorizes the Fund treasurer to issue warrants in payment of the following claims; and

FURTHER, that this authorization shall be made a permanent part of the records of the Commission.

FUND YEAR 2023

<u>CheckNumber</u>	<u>VendorName</u>	<u>Comment</u>	<u>InvoiceAmount</u>
001213			
001213	PERMA RISK MANAGEMENT SERVICES	POSTAGE 07/23	4.11
001213	PERMA RISK MANAGEMENT SERVICES	EXECUTIVE DIRECTOR FEE 08/23	14,140.16
001213	PERMA RISK MANAGEMENT SERVICES	EXECUTIVE DIRECTOR FEE 09/23	14,140.16
			28,284.43
001214			
001214	THE ACTUARIAL ADVANTAGE	ACTUARY FEE 09/23	542.83
001214	THE ACTUARIAL ADVANTAGE	ACTUARY FEE 08/23	542.83
			1,085.66
001215			
001215	NJ ADVANCE MEDIA	ACCT #1188859 - AD 3/15/23 MEETING DATES	75.68
			75.68
		Total Payments FY 2023	29,445.77
		TOTAL PAYMENTS ALL FUND YEARS	29,445.77

Chairperson

Attest:

Dated: _____

I hereby certify the availability of sufficient unencumbered funds in the proper accounts to fully pay the above claims.

Treasurer

SUMMARY OF CASH AND INVESTMENT INSTRUMENTS			
UNION COUNTY INSURANCE COMMISSION			
ALL FUND YEARS COMBINED			
CURRENT MONTH	June		
CURRENT FUND YEAR	2023		
Description:		Administrative Account- Investors	Claims Account - Investors
ID Number:			
Maturity (Yrs)			
Purchase Yield:			
TOTAL for All Accts & instruments			
Opening Cash & Investment Balance	\$11,704,686.68	11643725.93	60,960.75
Opening Interest Accrual Balance	\$0.00	0	0
1 Interest Accrued and/or Interest Cost	\$0.00	\$0.00	\$0.00
2 Interest Accrued - discounted Instr.s	\$0.00	\$0.00	\$0.00
3 (Amortization and/or Interest Cost)	\$0.00	\$0.00	\$0.00
4 Accretion	\$0.00	\$0.00	\$0.00
5 Interest Paid - Cash Instr.s	\$40,512.25	\$40,074.14	\$438.11
6 Interest Paid - Term Instr.s	\$0.00	\$0.00	\$0.00
7 Realized Gain (Loss)	\$0.00	\$0.00	\$0.00
8 Net Investment Income	\$40,512.25	\$40,074.14	\$438.11
9 Deposits - Purchases	\$158,328.51	\$15,870.28	\$142,458.23
10 (Withdrawals - Sales)	-\$279,763.45	-\$142,458.23	-\$137,305.22
Ending Cash & Investment Balance	\$11,623,763.99	\$11,557,212.12	\$66,551.87
Ending Interest Accrual Balance	\$0.00	\$0.00	\$0.00
Plus Outstanding Checks	\$82,322.21	\$0.00	\$82,322.21
(Less Deposits in Transit)	\$0.00	\$0.00	\$0.00
Balance per Bank	\$11,706,086.20	\$11,557,212.12	\$148,874.08

UNION COUNTY INSURANCE COMMISSION								
SUMMARY OF CASH TRANSACTIONS - ALL FUND YEARS COMBINED								
Current Fund Year: 2023 Month Ending: June								
	Property	Liability	Auto	Worker's Comp	NJ CEL	Admin	Cyber	TOTAL
OPEN BALANCE	715,671.02	1,137,300.98	1,078,420.74	8,824,958.07	14.64	(61,345.05)	9,666.66	11,704,687.06
RECEIPTS								
Assessments	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Refunds	7,814.49	0.00	0.00	8,055.79	0.00	0.00	0.00	15,870.28
Invest Pymnts	2,505.20	3,876.98	3,678.66	30,315.12	0.05	103.26	32.95	40,512.22
Invest Adj	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Subtotal Invest	2,505.20	3,876.98	3,678.66	30,315.12	0.05	103.26	32.95	40,512.22
Other *	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	10,319.69	3,876.98	3,678.66	38,370.91	0.05	103.26	32.95	56,382.50
EXPENSES								
Claims Transfers	19,798.33	0.00	2,234.39	115,272.50	0.00	0.00	0.00	137,305.22
Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other *	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	19,798.33	0.00	2,234.39	115,272.50	0.00	0.00	0.00	137,305.22
END BALANCE	706,192.38	1,141,177.96	1,079,865.01	8,748,056.48	14.69	(61,241.79)	9,699.61	11,623,764.34



First MCO Bill Review Services
UNION COUNTY INS FUND COMM

Medical Savings by Month

NJ

Month of Reprice Service	Provider Billed Amount	First MCO Repriced	U & C / Fee Schedule	Savings	% of Savings	# of Bills	In Network	Out Of Network	% PPO Penetration	# of Appeals		
Total 2018	\$1,814,896	\$737,104	\$4,278,532	\$1,077,792	59%	1,530	1,284	246	84%	0		
Total 2019	\$2,461,211	\$708,325	\$2,447,019	\$1,752,886	71%	1,610	1,539	71	96%	4		
Total 2020	\$4,466,705	\$829,257	\$4,403,223	\$3,637,321	81%	1,769	1,676	93	95%	19		
Total 2021	\$4,182,201	\$873,154	\$4,973,362	\$3,309,047	79%	2,107	2,066	41	98%	17		
Total 2022	\$2,489,121	\$702,518	\$2,859,530	\$1,786,603	72%	1,831	1,786	45	98%	14		
Jan-23	\$72,715	\$23,280	\$436,832	\$49,435	68%	105	105	0	100%	3		
Feb-23	\$52,428	\$15,696	\$58,617	\$36,732	70%	94	94	0	100%	2		
Mar-23	\$214,437	\$56,778	\$238,904	\$157,659	74%	99	97	2	98%	2		
Apr-23	\$67,949	\$26,337	\$69,882	\$41,612	61%	59	57	2	97%	3		
May-23	\$109,771	\$28,679	\$116,575	\$81,092	74%	116	116	0	100%	1		
Jun-23	\$72,001	\$18,669	\$131,257	\$53,332	74%	70	70	0	100%	0		
Jul-23	\$321,533	\$59,410	\$356,399	\$262,123	82%	81	80	1	99%	0		
Aug-23	\$216,653	\$46,179	\$237,454	\$170,474	79%	130	129	1	99%	2		
Total 2023	\$1,127,487	\$275,027	\$1,645,921	\$852,460	76%	754	748	6	99%	13		
Total to Date	\$16,541,621	\$4,125,386	\$20,607,587	\$12,416,109	75%	9,601	9,099	502	95%	67		

Report Run Date:09/01/2023

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Case Management Monthly Activity Report
August 2023
UNION COUNTY INS FUND COMM

Members averaging greater than 2 days to report :

Employer	Total Claims	# of Claims > 2 days to report	% of Claims > 2 days to report
P&R Park Maintenance / 375-591	3	1	33%
SS Administration / 789-128	1	1	100%

Claim keys	
Medical Only Claim:	Case Managed File, out of work 7 days or less
Lost Time Claim:	Case Managed File, out of work 8 or more days
Lost Time Return to Work:	File is a lost time claim and the injured worker has returned to work
Telephonic Case Mgmt:	Number of new referrals for case management
Active Files:	Number of all open files currently case managed

Report run on 09/01/2023

* Total Reported includes all Medical Only, Lost Time, Investigation, and Report Only Claims

** Any Change in MO or LT will be reflected in the original reported month.



Page 2 of 2



Case Management Monthly Activity Report

August 2023

UNION COUNTY INS FUND COMM

NJ

Reported Claims											
Year/Month	# of Claims > 2 days to report	Total Reported*	Medical Only**	Lost Time**	Total Case Managed	Field Case Managed	% Case MO	% Case LT	% Case Field	Active Files	Closed Files
Total FY2018	35	265	170	37	207	0	82.13%	17.87%	0.00%	3	204
Total FY2019	42	236	131	39	170	0	77.06%	22.94%	0.00%	1	169
Total FY2020	160	352	120	124	244	0	49.18%	50.82%	0.00%	0	244
Total FY2021	73	261	115	78	193	0	59.59%	40.41%	0.00%	2	191
Total FY2022	55	207	85	25	110	0	77.27%	22.73%	0.00%	6	104
Jan-23	5	13	4	2	6	0	66.67%	33.33%	0.00%	1	5
Feb-23	1	11	5	3	8	0	62.50%	37.50%	0.00%	0	8
Mar-23	3	13	8	0	8	0	100.00%	0.00%	0.00%	0	8
Apr-23	5	18	8	2	10	0	80.00%	20.00%	0.00%	1	9
May-23	4	17	12	0	12	0	100.00%	0.00%	0.00%	1	11
Jun-23	2	13	9	0	9	0	100.00%	0.00%	0.00%	0	9
Jul-23	2	18	11	0	11	0	100.00%	0.00%	0.00%	2	9
Aug-23	4	21	16	1	17	0	94.12%	5.88%	0.00%	13	4
Total FY2023	26	124	73	8	81	0	90.12%	9.88%	0.00%	18	63

Present Open Claims									
Medical Only	Lost Time	Telephonic Case Mgmt	Field Case Mgmt	Total Case Managed	Lost Time Returned to Work	Lost Time Out of Work	Total Working Restricted Duty	Total Working Full Duty	Total Out Of Work
18	12	30	0	30	8	4	10	15	5

Claim keys	
Medical Only Claim:	Case Managed File, out of work 7 days or less
Lost Time Claim:	Case Managed File, out of work 8 or more days
Lost Time Return to Work:	File is a lost time claim and the injured worker has returned to work
Telephonic Case Mgmt:	Number of new referrals for case management
Active Files:	Number of all open files currently case managed

Report run on 09/01/2023

* Total Reported includes all Medical Only, Lost Time, Investigation, and Report Only Claims

** Any Change in MO or LT will be reflected in the original reported month.



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SAFETY DIRECTOR REPORT

UNION COUNTY INSURANCE FUND COMMISSION (UCIFC)

TO: Fund Commissioners

FROM: J.A. Montgomery Consulting, Safety Director

DATE: September 12, 2023

DATE OF MEETING: September 20, 2023

Paul Shives, Vice President, Safety Services pshives@jamontgomery.com Office: 732-736-5213	Glenn Prince, Assistant Public Sector Director gprince@jamontgomery.com Office: 856-552-4744 Cell: 609-238-3949	Natalie Dougherty, Senior Risk Operations Analyst ndougherty@jamontgomery.com Office: 856-552-4738
Mailing Address: TRIAD 1828 CENTRE Cooper Street, 18 th Floor Camden, NJ 08102 P.O. Box 99106 Camden, NJ 08101		

UCIFC SERVICE TEAM

July - September 2023

RISK CONTROL ACTIVITIES

MEETINGS ATTENDED / TRAINING / LOSS CONTROL VISITS CONDUCTED

- **July 19:** Attended the UCIFC meeting.
- **July 19:** Attended the UCIFC Executive Safety Committee meeting.
- **July 19** Attended the UCIFC Claims Committee meeting.

UPCOMING MEETINGS / TRAINING / LOSS CONTROL VISITS PLANNED

- **September 20:** Plan to attend the UCIFC meeting.
- **September 20:** Plan to attend the UCIFC Executive Safety Committee meeting.
- **September 20** Plan to attend the UCIFC Claims Committee meeting.

SAFETY DIRECTOR REPORT

SAFETY DIRECTOR BULLETINS

Safety Director Bulletins and Messages are distributed by e-mail to Executive Directors, Fund Commissioners, Risk Managers and Training Administrators. They can be viewed at <https://njce.org/safety/safety-bulletins/>.

- NJCE JIF - JAM SD Bulletin: Passenger Bus & Van Operations, Best Practices - July 14.
- NJCE JIF - JAM SD Bulletin: Flash Flood Preparedness Best Practices – July 17.
- NJCE JIF - JAM SD Bulletin: Pickleball Best Practices – July 26.
- NJCE JIF - JAM SD Bulletin: Automated External Defibrillators (AED) Programs – July 27.
- NJCE JIF - JAM SD Message: MSA Altair Gas Detector Safety Notice – August 9.
- NJCE JIF - JAM SD Bulletin: Animal Carcass Disposal - Best Practices – August 17.
- NJCE JIF - JAM SD Bulletin: Arc Flash – Best Practices – September 12.

NJCE LIVE SAFETY TRAINING

As a reminder, we are offering the majority of the NJCE JIF training catalog on a Virtual platform through Zoom. We are encouraged with all the In-Person training requests we have been receiving from the members; However, the following training programs are the only in-person programs available for request and (in-person training is also being held via the MSI/NJCE Expos).

- Excavation, Trenching, and Shoring (4 hours)
- Forklift Train the Trainer (5-6 hours)
- Flagger Workzone Safety (4 hours)
- Confined Space Entry (3 Hours)

Virtual classes feature real-time, instructor-led in-person, and virtual classes. Experienced instructors provide an interactive experience for the attendee on a broad spectrum of safety and risk control topics. Most NJCE LIVE virtual offerings have been awarded continuing education credits for municipal designations and certifications.

The live virtual monthly training schedules and registration links are available on the NJCE.org website under the “Safety” tab: [NJCE Live Monthly Training Schedules](#). Please register early, under-attended classes will be canceled. *(September through November 2023 Live Training schedules and registration links are attached).*

To maintain the integrity of the NJCE classes and our ability to offer CEUs, we must abide by the rules of the State agency that issued the designation. Most important among those rules is the attendee of the class must attend the whole session. **Attendees who enter the class more than 5 minutes late or leave early will not be awarded CEUs for the class or receive a certificate of completion.**

NJCE LEADERSHIP ACADEMY

J.A. Montgomery Consulting and the NJCE JIF have created the NJCE Leadership Academy for Managers, Administrators, Department Heads, and Supervisors interested in sharpening and expanding communication, conflict resolution, stress management, and team-building skills. The goal is to enhance leadership skills by offering participants varied and in-depth training.

SAFETY DIRECTOR REPORT

Open Enrollment Dates: Open Enrollment for the NJCE Leadership Academy will be available during the following time frames:

- December 1-22, 2023 (Program Start Date: January 1, 2024)

The Registration Form will be available to download and complete during these time frames and can be found on the dedicated NJCE Leadership Academy webpage: [NJCE Leadership Academy](#).

Please Note: If a class link is not present on the Monthly Training Schedules or a class date/location is not showing on the NJCE LMS the class may not be offered/available yet so please check back.

(The Safety Leadership Plaques will be distributed once a year starting in 2023. More details to follow, thank you.) For more information and details on the Program please visit the NJCE Leadership Academy webpage: [NJCE Leadership Academy](#).



New NJCE Learning Management System (LMS)

The New NJCE LMS (BIS) launched on May 1st. J.A. Montgomery has uploaded LMS FAQ's, video tutorials and a webinar recording of the new LMS Administrator Overview Training to <https://njce.org/safety/>. If you have any questions or need further assistance, please contact Natalie Dougherty ndougherty@jamontgomery.com.

SAFETY DIRECTOR REPORT

As a reminder the New Jersey Counties Excess (NJCE) JIF is offering the majority of the training catalog on a Live Virtual platform through Zoom. Monthly Training Schedules are on the NJCE.org website (under the Safety tab).

*In-Person training is being held via the MSI-NJCE Expo. These Expos are scheduled throughout the state and are for training programs that are not available virtually. **Please Note: Registration for in-person* classes will be completed through Eventbrite, by clicking on the Class Topic registration link(s) below.**

For more information on training and other safety resources please visit the Safety portion of the NJCE.org website:

<https://njce.org/safety>.

NOTE: If a class registration link is not taking you to a registration page for completion it means that the class was either cancelled or the class is full, Thank you.

September thru November 2023 Safety Training Schedule
Click on the "Training Topic" to Register and for the Course Description

DATE	TRAINING TOPIC	TIME
9/5/23	Employee Conduct and Violence Prevention in the Workplace	1:00 - 2:30 pm
9/6/23	Mower Safety	8:30 - 9:30 am
9/6/23	Work Zone: Temporary Traffic Controls	10:00 - 12:00 pm
9/7/23	Hearing Conservation	7:30 - 8:30 am
9/7/23	Hazard Communication/Globally Harmonized System (GHS)	9:00 - 10:30 am
9/7/23	Preparing for First Amendment Audits	9:00 - 11:00 am
9/7/23	Chainsaw Safety	1:00 - 2:00 pm
9/11/23	HazMat Awareness with Hazard Communication/Globally Harmonized System (GHS)	8:30 - 11:30 am
9/11/23	Accident Investigation	1:00 - 3:00 pm
9/12/23	Ladder Safety/Walking & Working Surfaces	8:30 - 10:30 am
9/12/23	CDL: Drivers' Safety Regulations	1:00 - 3:00 pm
9/13/23	Chipper Safety	7:30 - 8:30 am
9/13/23	Bloodborne Pathogens	9:00 - 10:00 am
9/13/23	Flagger Skills and Safety	10:30 - 11:30 am
9/13/23	Leaf Collection Safety Awareness	1:00 - 3:00 pm
9/14/23	Personal Protective Equipment	8:30 - 10:30 am
9/14/23	Fire Safety	11:00 - 12:00 pm
9/14/23	Fire Extinguisher Safety	1:00 - 2:00 pm
9/15/23	Introduction to Understanding Conflict	9:00 - 11:00 am
9/15/23	Fall Protection Awareness	8:30 - 10:30 am
9/15/23	Indoor Air Quality Designated Person Training	11:00 - 12:00 pm
9/15/23	Hazard Communication/Globally Harmonized System (GHS)	1:00 - 2:30 pm
9/18/23	Mower Safety	7:30 - 8:30 am
9/18/23	Shop and Tool Safety	9:00 - 10:00 am
9/18/23	Hearing Conservation	10:30 - 11:30 am
9/18/23	Safety Committee Best Practices	1:00 - 2:30 pm
9/18/23	Law Enforcement - Below 100*	8:00 - 12:00 pm

SAFETY DIRECTOR REPORT

9/19-9/20/23	<u>Leadership Skills for Supervisors Workshop (Two Days)*</u>	9:00 - 3:30 pm w/lunch brk
9/19/23	<u>Public Employers: What You Need to Know</u>	9:00 - 10:30 am
9/19/23	<u>Bloodborne Pathogens</u>	11:00 - 12:00 pm
9/19/23	<u>Driving Safety Awareness</u>	1:00 - 2:30 pm
9/20/23	<u>Chainsaw Safety</u>	8:30 - 9:30 am
9/20/23	<u>Chipper Safety</u>	10:00 - 11:00 am
9/20/23	<u>Personal Protective Equipment</u>	1:00 - 3:00 pm
9/21/23	<u>Public Works & Utility: Safety & Regulatory Awareness Training</u>	8:00 - 11:30 am
9/21/23	<u>Productive Meetings Best Practices</u>	8:30 - 10:00 am
9/21/23	<u>Implicit Bias in the Workplace</u>	1:00 - 3:00 pm
9/22/23	<u>Flagger Skills and Safety</u>	7:30 - 8:30 am
9/22/23	<u>Lock Out/Tag Out (Control of Hazardous Energy)</u>	9:00 - 11:00 am
9/22/23	<u>Jetter/Vacuum Safety Awareness</u>	1:00 - 3:00 pm
9/25/23	<u>Playground Safety Inspections</u>	8:30 - 10:30 am
9/25/23	<u>Fire Extinguisher Safety</u>	11:00 - 12:00 pm
9/25/23	<u>CDL: Drivers' Safety Regulations</u>	1:00 - 3:00 pm
9/26/23	<u>Hazard Communication/Globally Harmonized System (GHS)</u>	7:30 - 9:00 am
9/26/23	<u>Housing Authority Sensibility</u>	8:30 - 11:30 am
9/26/23	<u>Bloodborne Pathogens</u>	9:30 - 10:30 am
9/26/23	<u>Fire Safety</u>	11:00 - 12:00 pm
9/27/23	<u>MSI-NJCE EXPO 2023 - Confined Space Entry (Camden Co.)*</u>	8:30 - 11:30 am
9/27/23	<u>MSI -NJCE EXPO 2023 - Excavation, Trenching, and Shoring (Camden Co.)*</u>	8:30 - 12:30 pm
9/27/23	<u>MSI-NJCE EXPO 2023 - Fast Track to Safety (HazCom, BBP, Fire Safety, LOTO) (Camden Co.)*</u>	8:30 - 12:30 pm
9/27/23	<u>MSI-NJCE EXPO 2023 - Flagger Work Zone Safety (Camden Co.)*</u>	8:30 - 12:30 pm
9/27/23	<u>Employee Conduct and Violence Prevention in the Workplace</u>	9:00 - 10:30 am
9/28/23	<u>Leaf Collection Safety Awareness</u>	8:30 - 10:30 am
9/28/23	<u>CDL: Supervisors' Reasonable Suspicion</u>	11:00 - 1:00 pm
9/28/23	<u>Ladder Safety/Walking & Working Surfaces</u>	1:00 - 3:00 pm
9/29/23	<u>Confined Space Entry</u>	8:30 - 11:30 am
9/29/23	<u>Understanding Cannabis: A Must For Every Agencies Officer Safety and Wellness Program</u>	9:00 - 10:30 am
9/29/23	<u>Snow Plow/Snow Removal Safety</u>	1:00 - 3:00 pm
10/02/23	<u>Lock Out/Tag Out (Control of Hazardous Energy)</u>	8:30 - 10:30 am
10/02/23	<u>Jetter/Vacuum Safety Awareness</u>	1:00 - 3:00 pm
10/03/23	<u>Sanitation and Recycling Safety</u>	7:30 - 9:30 am
10/03/23	<u>Bloodborne Pathogens</u>	10:00 - 11:00 am
10/03/23	<u>Dealing with Difficult People</u>	1:00 - 2:30 pm
10/04/23	<u>Employee Conduct and Violence Prevention in the Workplace</u>	9:00 - 10:30 am
10/04/23	<u>Fire Safety</u>	11:00 - 12:00 pm
10/04/23	<u>Introduction to Management Skills</u>	1:00 - 3:00 pm

SAFETY DIRECTOR REPORT

10/05/23	<u>Flagger Skills and Safety</u>	8:30 - 9:30 am
10/05/23	<u>Chipper Safety</u>	10:00 - 11:00 am
10/05/23	<u>Chainsaw Safety</u>	11:30 - 12:30 pm
10/06/23	<u>Work Zone: Temporary Traffic Controls</u>	7:30 - 9:30 am
10/06/23	<u>Fire Extinguisher Safety</u>	10:00 - 11:00 am
10/06/23	<u>Mower Safety</u>	1:00 - 2:00 pm
10/9/23	<u>Asbestos Awareness</u>	1:00 - 3:00 pm
10/10/23	<u>Ethical Decision Making</u>	9:00 - 11:30 am
10/10/23	<u>Disaster Management</u>	1:00 - 2:30 pm
10/10/23	<u>The Power of Collaboration (JIF 101) (Camden Co.)*</u>	9:00 - 1:00 pm
10/11/23	<u>Heavy Equipment Safety: General Safety</u>	7:30 - 9:30 am
10/11/23	<u>CDL: Drivers' Safety Regulations</u>	10:00 - 12:00 pm
10/11/23	<u>Personal Protective Equipment</u>	1:00 - 3:00 pm
10/12/23	<u>Designated Employer Representative Training (DER)</u>	9:00 - 4:00 pm w/1 hour lunch brk
10/12/23	<u>Hazard Communication/Globally Harmonized System (GHS)</u>	7:30 - 9:00 am
10/12/23	<u>Bloodborne Pathogens</u>	9:30 - 10:30 am
10/12/23	<u>Snow Plow/Snow Removal Safety</u>	1:00 - 3:00 pm
10/12- 10/13/23	<u>NJCE Leadership Skills for Supervisors Workshop - TWO DAY (Ocean Co.)*</u>	9:00 - 3:30 pm w/lunch brk
10/13/23	<u>Public Works & Utility: Safety & Regulatory Awareness Training</u>	8:00 - 11:30 am
10/13/23	<u>Leaf Collection Safety Awareness</u>	1:00 - 3:00 pm
10/16/23	<u>Hearing Conservation</u>	8:30 - 9:30 am
10/16/23	<u>Special Event Management</u>	9:00 - 11:00 am
10/16/23	<u>Lock Out/Tag Out (Control of Hazardous Energy)</u>	10:00 - 12:00 pm
10/16/23	<u>Ethics for NJ Local Government Employees</u>	10:00 - 12:00 pm
10/17/23	<u>MSI-NJCE Expo 2023: Confined Space Entry (Ocean Co.)*</u>	8:30 - 11:30 am
10/17/23	<u>MSI-NJCE Expo 2023: Excavation, Trenching, and Shoring (Ocean Co.)*</u>	8:30 - 12:30 pm
10/17/23	<u>MSI-NJCE Expo 2023: Fast Track to Safety (HazCom, BBP, Fire Safety, LOTO) (Ocean Co.)*</u>	8:30 - 12:30 pm
10/17/23	<u>MSI-NJCE Expo 2023: Flagger Work Zone Safety (Ocean Co.)*</u>	8:30 - 12:30 pm
10/18/23	<u>Driving Safety Awareness</u>	8:30 - 10:00 am
10/18/23	<u>Bloodborne Pathogens Administrator Training</u>	9:00 - 11:00 am
10/18/23	<u>Ladder Safety/Walking & Working Surfaces</u>	1:00 - 3:00 pm
10/19/23	<u>MSI-NJCE Expo 2023: Practical Leadership - 21 Irrefutable Laws (Ocean Co.)*</u>	9:00 - 12:00 pm
10/19/23	<u>HazMat Awareness with Hazard Communication/Globally Harmonized System (GHS)</u>	8:30 - 11:30 am
10/19/23	<u>Back Safety/Material Handling</u>	1:00 - 2:00 pm
10/23/23	<u>Fire Safety</u>	8:30 - 9:30 am
10/23/23	<u>Fire Extinguisher Safety</u>	10:00 - 11:00 am
10/23/23	<u>Leaf Collection Safety Awareness</u>	1:00 - 3:00 pm
10/24/23	<u>Preparing for the Unspeakable</u>	9:00 - 10:30 am
10/24/23	<u>Chipper Safety</u>	8:30 - 9:30 am

SAFETY DIRECTOR REPORT

10/24/23	<u>Chainsaw Safety</u>	10:00 - 11:00 am
10/24/23	<u>Flagger Skills and Safety</u>	1:00 - 3:00 pm
10/25/23	<u>CDL: Drivers' Safety Regulations</u>	8:30 - 10:30 am
10/25/23	<u>Understanding Cannabis: Integral To Injury Prevention and Employee Wellness</u>	9:00 - 10:30 am
10/25/23	<u>Asbestos Awareness</u>	11:00 - 1:00 pm
10/25/23	<u>Employee Conduct and Violence Prevention in the Workplace</u>	1:00 - 2:30 pm
10/26/23	<u>Fall Protection Awareness</u>	8:30 - 10:30 am
10/26/23	<u>Personal Protective Equipment</u>	1:00 - 3:00 pm
10/27/23	<u>Confined Space Entry</u>	8:30 - 11:30 am
10/27/23	<u>Hazard Communication/Globally Harmonized System (GHS)</u>	1:00 - 2:30 pm
10/30/23	<u>Microlearning Theory and Practice</u>	8:30 - 10:30 am
10/30/23	<u>Mower Safety</u>	11:00 - 12:00 pm
10/31/23	<u>Ladder Safety/Walking & Working Surfaces</u>	8:30 - 10:30 am
10/31/23	<u>Hearing Conservation</u>	11:00 - 12:00 pm
10/31/23	<u>Snow Plow/Snow Removal Safety</u>	1:00 - 3:00 pm
11/1/23	<u>Public Works & Utility: Safety & Regulatory Awareness Training</u>	8:00 - 11:30 am
11/1/23	<u>Hazard Communication/Globally Harmonized System (GHS)</u>	1:00 - 2:30 pm
11/1/23	<u>The Power of Collaboration (JIF 101)</u>	9:00 - 1:00 pm
11/2/23	<u>Hoists, Cranes, and Rigging</u>	7:30 - 9:30 am
11/2/23	<u>Playground Safety Inspections</u>	10:00 - 12:00 pm
11/2/23	<u>Leaf Collection Safety Awareness</u>	1:00 - 3:00 pm
11/3/23	<u>Lock Out/Tag Out (Control of Hazardous Energy)</u>	8:30 - 10:30 am
11/3/23	<u>Flagger Skills and Safety</u>	11:00 - 12:00 pm
11/3/23	<u>Personal Protective Equipment</u>	1:00 - 3:00 pm
11/6/23	<u>Snow Plow/Snow Removal Safety</u>	9:30 - 11:30 am
11/6/23	<u>Fire Extinguisher Safety</u>	1:00 - 2:00 pm
11/7/23	<u>Employee Conduct and Violence Prevention in the Workplace</u>	9:00 - 10:30 am
11/7/23	<u>Hearing Conservation</u>	7:30 - 8:30 am
11/7/23	<u>Preparing for First Amendment Audits</u>	9:00 - 11:00 am
11/7/23	<u>Jetter/Vacuum Safety Awareness</u>	1:00 - 3:00 pm
11/8/23	<u>Chainsaw Safety</u>	8:30 - 9:30 am
11/8/23	<u>Ethics for NJ Local Government Employees</u>	9:00 - 11:00 am
11/8/23	<u>Chipper Safety</u>	10:00 - 11:00 am
11/8/23	<u>Bloodborne Pathogens</u>	1:00 - 2:00 pm
11/8/23	<u>Introduction to Communication Skills</u>	1:00 - 3:00 pm
11/9/23	<u>HazMat Awareness with Hazard Communication/Globally Harmonized System (GHS)</u>	8:30 - 11:30 am
11/9/23	<u>Protecting Children from Abuse In New Jersey Local Government Programs</u>	9:00 - 11:00 am
11/9/23	<u>Ladder Safety/Walking & Working Surfaces</u>	1:00 - 3:00 pm
11/9/23	<u>Bloodborne Pathogens and Hazard Communication/RTK for Fire & EMS Agencies- Evening</u>	7:00 - 9:00 pm
11/13/23	<u>Shop and Tool Safety</u>	7:30 - 8:30 am
11/13/23	<u>Flagger Skills and Safety</u>	9:00 - 10:00 am

SAFETY DIRECTOR REPORT

11/13/23	<u>Fire Safety</u>	10:30 - 11:30 am
11/17/23	<u>Fall Protection Awareness</u>	8:30 - 10:00 am
11/17/23	<u>Hazard Communication/Globally Harmonized System (GHS)</u>	10:30 - 12:00 pm
11/17/23	<u>CDL: Drivers' Safety Regulations</u>	1:00 - 3:00 pm
11/20/23	<u>Bloodborne Pathogens</u>	7:30 - 8:30 am
11/20/23	<u>Work Zone: Temporary Traffic Controls</u>	9:00 - 11:00 am
11/20/23	<u>Employee Conduct and Violence Prevention in the Workplace</u>	1:00 - 2:30 pm
11/21/23	<u>Confined Space Entry</u>	8:30 - 11:30 am
11/21/23	<u>Housing Authority Sensibility</u>	9:00 - 12:00 pm
11/21/23	<u>Leaf Collection Safety Awareness</u>	1:00 - 3:00 pm
11/27/23	<u>Chainsaw Safety</u>	7:30 - 8:30 am
11/27/23	<u>Ladder Safety/Walking & Working Surfaces</u>	9:00 - 11:00 am
11/27/23	<u>Snow Plow/Snow Removal Safety</u>	1:00 - 3:00 pm
11/28/23	<u>Driving Safety Awareness</u>	8:30 - 10:00 am
11/28/23	<u>CDL: Drivers' Safety Regulations</u>	1:00 - 3:00 pm
11/29/23	<u>Hazard Communication/Globally Harmonized System (GHS)</u>	8:30 - 10:00 am
11/29/23	<u>Implicit Bias in the Workplace</u>	9:00 - 10:30 am
11/29/23	<u>Chipper Safety</u>	10:30 - 11:30 am
11/29/23	<u>Shop and Tool Safety</u>	1:00 - 2:00 pm
11/30/23	<u>Personal Protective Equipment</u>	8:30 - 10:30 am
11/30/23	<u>Bloodborne Pathogens</u>	11:00 - 12:00 pm
11/30/23	<u>Lock Out/Tag Out (Control of Hazardous Energy)</u>	1:00 - 3:00 pm

Zoom Safety Training Guidelines:

Attendees who enter the class more than 5 minutes late or leave early will not be awarded CEUs for the class or receive a certificate of completion. To maintain the integrity of the classes and our ability to offer CEUs, we must abide by the rules of the State agency who issued the designation. Chief among those rules is the attendee of the class must attend the whole session. This will also apply to all of our courses and anyone attending the class as part of the NJCE Leadership Academy Program.

The Zoom platform is utilized to track the time each attendee logs in and logs out of webinars. Also, we can track participation, to demonstrate to the State agency that the student also participated in polls, quizzes, and question & answer activities during the live, instructor-led webinar. We maintain these records to document our compliance with the State agency.

Zoom Training Registration:

- When registering, please indicate the number of students that will be attending with you if in a group setting for an accurate count to avoid cancelations due to low attendance. Once registered you will receive an email with the webinar link. Be sure to save the link on your calendar to access on the day of training.
- Please register Early (at least 48 hours before, as Under-attended classes may be cancelled).
- A Zoom account is not needed to attend a class. Attendees can login and view the presentations from a laptop, smartphone, or tablet.

SAFETY DIRECTOR REPORT

- Zoom periodically updates their software. After registering for a webinar, the confirmation email contains a link at the bottom to Test your system. We strongly recommend testing your system, and updating it if needed, at that time.
- Please [click here](#) for informative Zoom operation details.
- It is suggested you log in to the webinar about 15 minutes early, so if there is an issue, there is time to address it. We cannot offer credit or CEUs/TCHs to attendees who log in 5 minutes late or leave early.
- Group Training procedures:
 - Please have one person register for the safety training webinar and also ensure that person will have access to the webinar link to launch on the day of the class.
 - Group sign in sheet: Please assign someone to submit the completed sign-in sheet(s) within 24 hours of the webinar. [*NJCE Live Virtual Training Group Sign in Sheet*](#)

N.J.S.A. 10:4-12(B)

Pursuant to provisions of the Open Public Meetings Act a public body may enter into Executive Session for the purpose of discussing certain enumerated subjects. This Commission now wishes to enter Executive Session for the purpose of discussing claims: **3864-02, 2511, and 1425**. The minutes of the Executive Session shall be separated from the minutes of the Open Public Session. The minutes of the Executive Session, redacted as appropriate and necessary, shall be available in approximately 30 days. The Commission Secretary shall retain the original minutes until such time as the confidential limitations have been removed, at which time they shall be available.

Upon the affirmative vote of a majority of the members present, the Commission may retire to Executive Session.

Upon the Commission's return it may or may not take formal action on the matters discussed.

APPENDIX I

OPEN MINUTES

**UNION COUNTY INSURANCE FUND COMMISSION
OPEN MINUTES
MEETING – JULY 19, 2023
ZOOM VIRTUAL MEETING
10:00 AM**

Meeting was called to order by Executive Director. Executive Director read the Open Public Meetings notice into record.

ROLL CALL OF COMMISSIONERS:

Amy Wagner	Present
Claudia Martins	Present
Laura Scutari	Present

FUND PROFESSIONALS PRESENT:

Executive Director	PERMA Risk Management Services Joseph Hrubash
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Claims Service	D&H Alternative Risk Solutions, Inc. Kathleen Guze Mary Ann Maitilasso
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	PERMA Risk Management Services Jennifer Davis Shai McLeod
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Managed Care Services	First MCO Marie Lamb
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NJCE Underwriting Manager	Conner Strong & Buckelew Ed Cooney Jonathon Tavares
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Risk Management Consultant	Acrisure, LLC Robin Racioppi Kelly Haak
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Treasurer	Bibi Taylor
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Attorney	Bruce Bergen, Esq.
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Safety	J.A. Montgomery Consulting Glenn Prince - <i>Absent</i> Ken Schulz
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	T&M Associates Mark Worthington
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ALSO PRESENT:

Theresa Pacheco, Union County
Christopher Howard, Esq., Union County
Jason Thorpe, PERMA Risk Management Services
Cathy Dodd, PERMA Risk Management Services

APPROVAL OF MINUTES: OPEN & CLOSED MINUTES OF MAY 24, 2023

Executive Director noted that the closed minutes were emailed to the Commissioners previously.

MOTION TO APPROVE THE OPEN & CLOSED MINUTES OF MARCH 15, 2023

Moved:	Chair Wagner
Second:	Commissioner Martins
Vote:	Unanimous

CORRESPONDENCE: None

SAFETY COMMITTEE: Mr. Worthington reported that since the last Commission meeting, two Labor Safety Committee meetings were held in June and July. Mr. Worthington reported that respirator training and fit testing were conducted for the facilities department. Mr. Worthington reported that forklift trainings and evaluations were conducted for the public works department. confined space awareness & education training was conducted. Mr. Worthington reported that in addition to various other trainings, an additional intern was fit tested for the prosecutor's lab. With no questions, Mr. Worthington concluded his report.

CLAIMS COMMITTEE: Ms. Davis reported the Claims Committee did not meet prior to the meeting, however PARs will be presented during closed session. With no questions, Ms. Davis concluded her report.

EXECUTIVE DIRECTOR REPORT: Executive Director advised his report was included in the agenda and there were two action items.

PROFESSIONAL CONTRACTS – Executive Director reported that the Commission Auditor contract with Suplee, Clooney & Company will expire on September 30, 2023 and the Commission Actuary contract with The Actuarial Advantage, Inc. expires on December 31, 2023. Executive Director advised that the Fund Office will prepare and advertise the RFP for both positions as done in the past. Executive Director noted that the Auditor RFP is for the Fund Year 2023 Year-end Audit which will be presented in September 2024 Commission meeting. With no questions, Executive Director asked for a motion to issue the RFPs.

MOTION TO AUTHORIZE THE FUND OFFICE TO PREPARE AND ISSUE RFPs FOR THE COMMISSION AUDITOR AND COMMISSION ACTUARY POSITIONS.

Moved:	Chair Wagner
Second:	Commissioner Martins
Vote:	Unanimous

Executive Director reported that the Executive Director's contract also expires on December 31, 2023. Executive Director advised that the County has issued the Executive Director RFP in the past and noted that the Fund Office can assist with issuing the RFP for the Executive Director position. Commissioner Martins requested that the RFP specs for the positions of Auditor, Actuary, and Executive Director be sent to her for review prior to being issued. Executive Director advised that the specs will be sent.

CERTIFICATE OF INSURANCE REPORTS – Executive Director referred to a copy of the certificate of insurance issuance reports from the NJCE listing certificates issued during the months of May and June. Executive Director advised that there were (4) four certificates of insurance issued during the month May and (1) one certificate of insurance issued during the month June. Executive Director asked if anyone had any questions on the reports. Hearing none, Executive Director asked for a motion to approve the reports.

MOTION TO APPROVE THE CERTIFICATE OF INSURANCE REPORTS

Moved:	Chair Wagner
Second:	Commissioner Martins
Vote:	Unanimous

PROPERTY APPRAISALS – Executive Director reminded the Commissioners that updated appraisals are a requirement of the NJCE JIF property insurers. Executive Director noted that since Union County had property appraisals conducted in 2022, which was paid by the Insurance Commission, the NJCE JIF will reimburse the Insurance Commission for the out-of-pocket costs for the appraisals. Executive Director advised that the Fund Office has already submitted a voucher to the NJCE JIF on behalf of the Insurance Commission.

CS&B NEW TECHNOLOGY FOR FILE SHARING – Executive Director reported that the NJCE Underwriting Manager is changing the file sharing platform provider as part of their ongoing commitment to improve services. Executive Director noted that Mr. Cooney and Mr. Tavares were present in the meeting and asked them to comment on the new platform. Mr. Tavares said the transition will enhance the efficiency and enable better service. Mr. Tavares advised that over the next few weeks, the files currently shared with the membership via the Egnyte platform will transition over to Microsoft OneDrive and as of August 15, 2023, Egnyte will no longer be active. Mr. Cooney reported that an email was recently sent from the CS&B IT team to authorized users of the Egnyte platform which included a registration link to Microsoft OneDrive. Mr. Cooney advised that if anyone has questions about the new platform, they may contact him.

CYBER COVERAGE UPDATE – Executive Director reported that the NJCE Underwriting Manager is currently working with the insurer on cyber coverage options for the Insurance Commission. Executive Director asked Mr. Cooney if there were any updates. Mr. Cooney reported that the underwriting team met with the carrier during the previous week and a subsequent meeting is being scheduled to determine what the offerings for the Insurance Commission. Chair Wagner asked Mr. Cooney if he had a sense of what types of offering will be provided by the carrier. Mr. Cooney advised that he is unaware of what the offerings will be but will notify the county as soon as he finds out.

NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND (NJCE) – Executive Director reported that the NJCE met on Thursday, June 22, 2023 and referred to the written summary of the meeting included in the agenda. Executive Director reported that during the

meeting the property appraisal RFP was discussed as well as the scope for the procurement. Executive Director advised that the NJCE is scheduled to meet again on Wednesday, September 27, 2023 at 9:30 AM via zoom.

UCIFC FINANCIAL FAST TRACK - Executive Director advised the April Financial Fast Track was included in the agenda. Executive Director reported the Commission had a surplus of \$4,704,000 as of April 30, 2023. Executive Director noted the cash amount was \$11,818,625.

CLAIMS TRACKING REPORTS - Executive Director advised the Claim Tracking reports as of April 30, 2023, were included in the agenda. Executive Director referred to a copy of the Claims Management Report Expected Loss Ratio Analysis Report. Executive Director advised this report measured how the losses were running compared to the actuary's projections. Executive Director reviewed the Fund Years with the Commission.

2023 MEETING SCHEDULE – Executive Director advised that the Commission is not scheduled to meet in August and that the next scheduled meeting is on September 20, 2023 at 10:00 AM.

With no questions, Executive Director concluded his report.

Executive Director's Report Made Part of Minutes.

TREASURER REPORT: Ms. Taylor referred to Resolution 18-23, the May Supplemental Bill List, and Resolution 19-23, the July Bill List, enclosed within the agenda. Ms. Taylor reported that the May Supplemental Bill List is a reimbursement to the Insurance Commission for a claim payment that was made in error. Ms. Taylor advised that the July bills were routine in nature. Executive Director asked if there were any questions for the Commission Treasurer on the bill lists. Hearing none, Executive Director asked for a motion to approve the resolution.

**MOTION TO APPROVE RESOLUTION 18-23 MAY SUPPLEMENTAL
BILL LIST AND RESOLUTION 19-23 JULY BILL LIST**

Moved:	Chair Wagner
Second:	Commissioner Martins
Roll Call Vote:	Unanimous

Executive Director advised the monthly Treasurer reports were included in the agenda.

ATTORNEY: Mr. Bergen advised he did not have anything to report.

CLAIMS ADMINISTRATOR: Ms. Guze reported for the period of May 1st through June 30th there were 30 worker compensation claims reported; 7 were report only, 2 were denied, 16 were closed, and 5 remain treating. Ms. Guze noted that 4 of the claims were poison ivy claims. With no questions, Ms. Guze concluded her report.

MANAGED CARE: Ms. Lamb referred to First MCO's reports, which were included in the agenda. Ms. Lamb reviewed the Case Management Monthly Activity Report for the month of June as noted below.

Month	Total Claims Reported	Medical Only	Loss Time	Total Case Managed	Present Open Claims
June	13	9	0	9	4

Ms. Lamb reviewed the Medical Savings Report for the month of June as noted below.

Month	Provider Bill Amount	Repriced Amount	Savings	Percentage of Savings	Number of Bills	In Network Bills	PPO %
June	\$ 72,001	\$ 18,669	\$ 53,332	74%	70	70	100%

With no questions, Ms. Lamb concluded her report.

NJCE SAFETY DIRECTOR: Mr. Schulz referred to the Safety Director's report for May through July enclosed within the agenda, which included all risk control and safety activities. Mr. Schulz then referred to the listing of all training opportunities that are scheduled through July 31st. Mr. Schulz advised that any questions regarding trainings should be directed to Mr. Prince. Mr. Schulz reported that open enrollment for the NJCE Leadership Academy will begin December 1, 2023, and run through December 22nd. Mr. Schulz noted that the registration form will be available to download and complete during the open enrollment period and can be found on the dedicated NJCE Leadership Academy webpage. Mr. Schulz reported that the new NJCE Learning Management System (LMS) launched on May 1st. Mr. Schulz advised that J.A. Montgomery has uploaded LMS FAQ's, video tutorials and a webinar recording of the new LMS Administrator Overview Training on the NJCE website. With no questions, Mr. Schulz concluded his report.

Correspondence Made Part of Minutes

OLD BUSINESS: None

NEW BUSINESS: None

PUBLIC COMMENT: Mr. Bergen indicated there was no public comment.

CLOSED SESSION: Executive Director advised there was a need for a closed session.

Commission Attorney stated that pursuant to the provisions of the Open Public Meetings Act, a public body may enter into Executive Session for the purpose of discussing certain enumerated subjects. Commission Attorney then read the below statement which was included in the agenda.

N.J.S.A. 10:4-12(B)

Pursuant to provisions of the Open Public Meetings Act a public body may enter into Executive Session for the purpose of discussing certain enumerated subjects. This Commission now wishes to enter Executive Session for the purpose of discussing claim numbers 1306-02, 9061, 3765, and 6056-02. The minutes of the Executive Session shall be separated from the minutes of the Open Public Session. The minutes of the Executive Session, redacted as appropriate and necessary, shall be available in approximately 30 days. The Commission Secretary shall retain the original minutes until such time as the confidential limitations have been removed, at which time they shall be available.

Upon the affirmative vote of a majority of the members present, the Commission may retire to Executive Session.

Upon the Commission's return it may or may not take formal action on the matters discussed.

MOTION TO GO INTO TO CLOSED SESSION

Moved:	Chair Wagner
Second:	Commissioner Martins
Vote:	Unanimous

MOTION TO APPROVE THE PARS/SARS AS DISCUSSED IN EXECUTIVE SESSION

Moved:	Chair Wagner
Second:	Commissioner Martins
Roll Call Vote:	Unanimous

MOTION TO ADJOURN:

Moved:	Chair Wagner
Second:	Commissioner Martins
Vote:	Unanimous

MEETING ADJOURNED: 10:55AM

Minutes prepared by: Jason Thorpe, Assisting Secretary

APPENDIX II

REVISED PLANS OF RISK MANAGEMENT

Union County Insurance Commission 2023 Plan of Risk Management

BE IT RESOLVED by the Insurance Commission's governing body that effective August 04, 2023, the 2023 Plan of Risk Management shall be:

The Perils or Liability to be Insured Against

The Insurance Commission insures the following perils or liability:

1. Workers' Compensation including Employer's Liability
2. Liability including General, Law Enforcement, Automobile and Employee Benefits Liability
3. Property, Automobile Physical Damage and Boiler & Machinery.

The following coverages are provided to the Insurance Commission's member entities by the County's membership in the New Jersey Counties Excess Joint Insurance Fund (NJC)

1. Excess Workers' Compensation including Employers' Liability
2. Excess Liability including General, Law Enforcement, Automobile and Employee Benefits Liability
3. Excess Property including Boiler & Machinery
4. Public Officials Liability / Employment Practices Liability
5. Crime
6. Pollution Liability
7. Employed Lawyers Liability
8. Non-Owned Aircraft Liability
9. Cyber

The Limits of Coverage

NOTE: Each Member entity is responsible for paying up to its individual self-insured retention/deductible on the ancillary lines of insurance purchased from the commercial market via the NJC. The above description is a general overview of the coverage and limits provided by the Insurance Commission. The actual terms and conditions are defined in the individual policy documents and this Risk Management Plan. All issues and/or conflicts shall be decided upon by the individual policy documents. Additional limits, sublimits, deductibles, retentions, terms and conditions apply.

1. Workers' Compensation
 - Workers' Compensation: Statutory
 - Employer's Liability: \$21,150,000
 - USL&H and Harbor Marine/Jones Act: Included
2. Liability (General, Automobile, Law Enforcement and Employee Benefits Liability)
 - Limit: \$15,000,000 each / \$20,000,000 aggregate (Automobile unaggregated)
 - a. Personal Injury Protection (PIP): \$250,000
 - b. Underinsured/Uninsured Motorists Liability: \$15,000 / \$30,000 / \$5,000
 - c. Unmanned Aircraft: \$5,000,000

3. Public Officials / Employment Practices Liability - Limit: \$10,000,000 each claim / aggregate - Retentions:
 - a. POL: \$250,000
 - b. EPL: \$250,000
4. Employed Lawyers Liability
 - Limit: \$5,000,000 per claim / \$10,000,000 aggregate
 - Retention: \$25,000 per claim
5. Non-Owned Aircraft
 - Limit: \$9,000,000 CSL for Bodily Injury and Property Damage Liability
 - Medical Expense: \$5,000 each passenger
 - Rotor Wing: \$5,000,000
6. Property including Boiler & Machinery - \$260,000,000 Per Occurrence - Sublimits:
 - a. Breakdown: \$100,000,000
 - b. Earthquake: \$200,000,000 (Annual Aggregate)
 - c. Flood: \$100,000,000 (Annual Aggregate)
 1. High Hazard Flood: \$75,000,000
 - d. Vehicles: \$10,000,000 (PD Only)
 1. Time Element/Extra Expense: \$500,000
 - e. Garagekeepers Liability: Included
 - f. Working Dogs: \$100,000
 - Property Deductibles
 - a. All Other: \$250,000 per occurrence
 - b. Equipment Breakdown: \$50,000 per occurrence
 - c. Flood, SFHA:
 1. Building: Max available NFIP Limit (\$500,000)
 2. Contents: Max available NFIP Limit (\$500,000)
 3. Time Element: \$500,000
 - d. Named Storm:
 1. Property Damage: 1% of the value per Schedule of Values on file with the company for those buildings where the direct physical loss or damage occurred, per occurrence
 2. Time Element: 1% of the full 12 months Gross Earnings or Gross Profit values that would have been earned following the Occurrence by use of the facilities at the Location where the direct physical loss or damage occurred and all other Locations where Time Element loss ensues, per occurrence.
 3. Minimum Deductible: \$500,000 per occurrence
 - Member Deductibles
 - a. Union County: \$0
7. Crime
 - Limit: \$1,000,000
 - Deductible: \$25,000
8. Pollution Liability
 - Limit: \$10,000,000 per claim / \$25,000,000 aggregate
 - Deductible: \$50,000
9. Employed Lawyers Liability

- Limit: \$5,000,000 per claim / \$10,000,000 aggregate
- Retention: \$25,000

10. Cyber

- Limit: \$250,000
- Deductible: \$0

The amount of risk to be retained by the Insurance Commission (except as noted in section 2. Limits of coverage)

1. Workers' Compensation (all coverages): \$300,000
2. Liability (all coverages): \$250,000
 - a. Underinsured/Uninsured: \$15,000 / \$30,000 / \$5,000
 - b. Personal Injury Protection: \$250,000
3. Public Officials /Employment Practices Liability: None
4. Property: \$250,000
 - a. Working Dogs: \$100,000
 - b. Flood, SFHA:
 - i. Building: Max available NFIP Limit (\$500,000)
 - ii. Contents: Max available NFIP Limit (\$500,000)
 - c. Equipment Breakdown: \$50,000 excess of \$50,000
5. Crime: None
6. Pollution Liability: None
7. Employed Lawyers Liability: None
8. Non-Owned Aircraft: None
9. Cyber: \$250,000

Coverage to be purchased from a commercial insurer

The Insurance Commission does not purchase commercial insurance.

Reinsurance to be purchased

The Insurance Commission does not purchase reinsurance.

The amount of unpaid claims to be established

The general reserving philosophy is to set reserves based upon the probable total cost of the claim at the time of conclusion. Historically, on claims aged eighteen (18) months, the Insurance Commission expects the claims servicing company to set reserves at 85% accuracy. The Insurance Commission also establishes reserves recommended by the Insurance Commission's Actuary for claims that have been incurred but not yet reported so that the Insurance Commission has adequate reserves to pay all claims and allocated loss adjusted expense liability.

Claims reserves are subject to regular review by the Insurance Commission's Executive Director/Administrator, Attorney, Board of Commissioners and claims servicing company. Reserves on large or unusual claims are also subject to review by the claims departments of the commercial insurance companies or reinsurance companies providing primary or excess coverages to the Insurance Commission either directly or through the NJC.

The method of assessing contributions to be paid by each member of the Insurance Commission when applicable

By November 15th of each year, the actuary computes the probable net cost for the upcoming Insurance Commission year by line of coverage and for each prior Insurance Commission year. The Actuary includes all budget items in these computations. The annual assessment of each participating member entity is its pro rata share of the probable net cost of the upcoming Insurance Commission year for each line of coverage as computed by the Actuary.

The calculation of pro rata shares is based on each member's experience modified manual premium for that line of coverage. The Insurance Commission's Governing Body also adopts a capping formula which limits the increase of any member's assessment from the preceding year to the Insurance Commission wide average increase plus a percentage selected by the Governing Body. The total amount of each member's annual assessment is certified by majority vote of the Insurance Commission's Governing Body at least one (1) month prior to the beginning of the next fiscal year.

The Treasurer deposits each member's assessment into the appropriate accounts, including the administrative account, and the claim or loss retention trust Insurance Commission account by Insurance Commission year for each type of coverage in which the member participates.

If a member entity becomes a member of the Insurance Commission or elects to participate in a line of coverage after the start of the Insurance Commission year, such participant's assessments and supplement assessments are reduced in proportion to that part of the year which had elapsed.

The Insurance Commission's Governing Body may by majority vote levy upon the participating member entities additional assessments wherever needed or so ordered by the Commissioner of Insurance to supplement the Insurance Commission's claim, loss retention or administrative accounts to assure the payment of the Insurance Commission's obligations. All supplemental assessments are charged to the participating member entities by applicable Insurance Commission year, and shall be apportioned by the year's assessments for that line of coverage.

Should any member fail or refuse to pay its assessments or supplemental assessments, or should the Insurance Commission fail to assess funds required to meet its obligations, the Chairman, or in the event by his or her failure to do so, the custodian of the Insurance Commission's assets, shall notify the Commissioner of Insurance and the Director of Community Affairs. Past due assessments shall bear interest at the rate established annually by the Insurance Commission's Governing Body.

Procedures governing loss adjustment and legal expenses

The Insurance Commission engages a claims service company to handle all claims. The performance of the claims adjusters is monitored and periodically audited by the Executive Director's office, the Insurance Commission Attorney, the NJC's attorney's office, as well as the claims department of the NJC's major excess insurers (i.e. Underwriters at Lloyds (Brit) and Safety National Casualty Company for workers' compensation). Every three years, the NJC's internal auditors also conduct an audit.

Each member entity is provided with a claims reporting procedure and appropriate forms.

In order to control workers' compensation medical costs, the Insurance Commission has engaged a managed care organization (MCO) *through the claims service company* whose procedures are integrated into the Insurance Commission's claims process.

To provide for quality defense and control costs, the Insurance Commission has established an approved defense attorney panel with firms which specialize in Title 59 matters. The performance of the defense attorneys is overseen by the Insurance Commission Attorney, as well as, the various firms which audit the claims adjusters.

Procedures for the closure of Insurance Commission years, including the maintenance of all relevant accounting records

Not applicable.

Assumptions and Methodology used for the calculation of appropriate reserves requirements to be established and administered in accordance with sound actuarial principles.

The general approach in estimating the loss reserves of the Insurance Commission is to project ultimate losses for each Insurance Commission year using paid and incurred loss data. Two traditional actuarial methodologies are used: the paid loss development method and the incurred loss development method. From the two different indications resulting from these methods the Insurance Commission Actuary chooses a "select" estimate of ultimate losses. Subtraction of the paid losses from the select ultimate losses yields the loss reserve liability or Insurance Commission funding requirement.

The following is an overview of the two actuarial methods used to project the ultimate losses.

1. Paid Loss Development Method - This method uses historical accident year paid loss patterns to project ultimate losses for each accident year. Because this method does not use case reserve data, estimates from it are not affected by changes in case reserving practices. However, the results of this method are sensitive to changes in the rate of which claims are settled and losses are paid, and may underestimate ultimate losses if provisions are not included for very large open claims.
2. Case Incurred Loss Development Method - This method is similar to the paid loss development method except it uses historical case incurred loss patterns (paid plus case outstanding reserves) to estimate ultimate losses. Because the data used includes case reserve estimates, the results from this method may be affected by changes in case reserve adequacy.

The maximum amount a certifying and approving officer may approve pursuant to N.J.A.C. 11:15-2.22

1. \$25,000 for workers compensation claims
2. \$15,000 for liability claims
3. \$15,000 for auto physical damage claims and \$25,000 for property claims
4. With the advance approval of the Insurance Commission Attorney or Executive Director, the certifying and approving officer may also pay hospital bills if waiting until after the next regularly scheduled Insurance Commission meeting would result in the loss of a discount on such bills. When the certifying and approving officer utilizes this authority, a report shall be made to the Commissioners at their next meeting.

Adopted by the Governing Body this _____ day of _____, 2023.

COMMISSION CHAIRPERSON

ATTEST:

COMMISSION VICE CHAIRPERSON

Union County Insurance Commission 2022 Plan of Risk Management

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The Perils or Liability to be Insured Against

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2. Liability including General, Law Enforcement, Automobile and Employee Benefits Liability
3. Property, Automobile Physical Damage and Boiler & Machinery.

The following coverages are provided to the Insurance Commission's member entities by the County's membership in the New Jersey Counties Excess Joint Insurance Fund (NJC)

1. Excess Workers' Compensation including Employers' Liability
2. Excess Liability including General, Law Enforcement, Automobile and Employee Benefits Liability
3. Excess Property including Boiler & Machinery
4. Public Officials Liability / Employment Practices Liability
5. Crime
6. Pollution Liability
7. Employed Lawyers Liability
8. Non-Owned Aircraft Liability
9. Cyber

The Limits of Coverage

NOTE: Each Member entity is responsible for paying up to its individual self-insured retention/deductible on the ancillary lines of insurance purchased from the commercial market via the NJC. The above description is a general overview of the coverage and limits provided by the Insurance Commission. The actual terms and conditions are defined in the individual policy documents and this Risk Management Plan. All issues and/or conflicts shall be decided upon by the individual policy documents. Additional limits, sublimits, deductibles, retentions, terms and conditions apply.

1. Workers' Compensation
 - Workers' Compensation: Statutory
 - Employer's Liability: \$21,150,000
 - USL&H and Harbor Marine/Jones Act: Included
2. Liability (General, Automobile, Law Enforcement and Employee Benefits Liability)
 - Limit: \$15,000,000 each / \$20,000,000 aggregate (Automobile unaggregated)
 - a. Personal Injury Protection (PIP): \$250,000
 - b. Underinsured/Uninsured Motorists Liability: \$15,000 / \$30,000 / \$5,000
 - c. Unmanned Aircraft: \$5,000,000

3. Public Officials / Employment Practices Liability - Limit: \$10,000,000 each claim / aggregate - Retentions:
 - a. POL: \$250,000
 - b. EPL: \$250,000
4. Employed Lawyers Liability
 - Limit: \$5,000,000 per claim / \$10,000,000 aggregate
 - Retention: \$25,000 per claim
5. Non-Owned Aircraft
 - Limit: \$9,000,000 CSL for Bodily Injury and Property Damage Liability
 - Medical Expense: \$5,000 each passenger
 - Rotor Wing: \$5,000,000
6. Property including Boiler & Machinery - \$260,000,000 Per Occurrence - Sublimits:
 - a. Breakdown: \$100,000,000
 - b. Earthquake: \$200,000,000 (Annual Aggregate)
 - c. Flood: \$100,000,000 (Annual Aggregate)
 1. High Hazard Flood: \$75,000,000
 - d. Vehicles: \$10,000,000 (PD Only)
 1. Time Element/Extra Expense: \$500,000
 - e. Garagekeepers Liability: Included
 - f. Working Dogs: \$100,000
 - Property Deductibles
 - a. All Other: \$250,000 per occurrence
 - b. Equipment Breakdown: \$50,000 per occurrence
 - c. Flood, SFHA:
 1. Building: Max available NFIP Limit (\$500,000)
 2. Contents: Max available NFIP Limit (\$500,000)
 3. Time Element: \$500,000
 - d. Named Storm, as respects to covered property in Atlantic, Ocean, Monmouth and Burlington Counties located east of the Garden State Parkway and any covered property in Cape May County:
 1. Property Damage: 1% of the location TIV
 2. Time Element: 1% of the 12 months Gross Earnings/Profit that would have been earned following the occurrence by use of the facilities at the Location where the direct physical loss or damage occurred and all other Locations where Time Element loss ensues, per occurrence
 3. Minimum deductible: \$500,000 per occurrence
 4. Maximum deductible: \$5,000,000 per occurrence
 - Member Deductibles
 - a. Union County: \$0
7. Crime
 - Limit: \$1,000,000
 - Deductible: \$25,000
8. Pollution Liability
 - Limit: \$10,000,000 per claim / \$10,000,000 aggregate
 - Deductible: \$50,000

9. Employed Lawyers Liability
 - Limit: \$5,000,000 per claim / \$10,000,000 aggregate
 - Retention: \$25,000
10. Cyber
 - Limit: \$250,000
 - Deductible: \$0

The amount of risk to be retained by the Insurance Commission (except as noted in section 2. Limits of coverage)

1. Workers' Compensation (all coverages): \$300,000
2. Liability (all coverages): \$250,000
 - a. Underinsured/Uninsured: \$15,000 / \$30,000 / \$5,000
 - b. Personal Injury Protection: \$250,000
3. Public Officials /Employment Practices Liability: None
4. Property: \$250,000
 - a. Working Dogs: \$100,000
 - b. Flood, SFHA:
 - i. Building: Max available NFIP Limit (\$500,000)
 - ii. Contents: Max available NFIP Limit (\$500,000)
 - c. Named Storm, High Hazard: \$500,000
5. Crime: None
6. Pollution Liability: None
7. Employed Lawyers Liability: None
8. Non-Owned Aircraft: None
9. Cyber: \$250,000

Coverage to be purchased from a commercial insurer

The Insurance Commission does not purchase commercial insurance.

Reinsurance to be purchased

The Insurance Commission does not purchase reinsurance.

The amount of unpaid claims to be established

The general reserving philosophy is to set reserves based upon the probable total cost of the claim at the time of conclusion. Historically, on claims aged eighteen (18) months, the Insurance Commission expects the claims servicing company to set reserves at 85% accuracy. The Insurance Commission also establishes reserves recommended by the Insurance Commission's Actuary for claims that have been incurred but not yet reported so that the Insurance Commission has adequate reserves to pay all claims and allocated loss adjusted expense liability.

Claims reserves are subject to regular review by the Insurance Commission's Executive Director/Administrator, Attorney, Board of Commissioners and claims servicing company. Reserves on large or unusual claims are also subject to review by the claims departments of the commercial insurance companies or reinsurance companies providing primary or excess coverages to the Insurance Commission either directly or through the NJC.

The method of assessing contributions to be paid by each member of the Insurance Commission when applicable

By November 15th of each year, the actuary computes the probable net cost for the upcoming Insurance Commission year by line of coverage and for each prior Insurance Commission year. The Actuary includes all budget items in these computations. The annual assessment of each participating member entity is its pro rata share of the probable net cost of the upcoming Insurance Commission year for each line of coverage as computed by the Actuary.

The calculation of pro rata shares is based on each member's experience modified manual premium for that line of coverage. The Insurance Commission's Governing Body also adopts a capping formula which limits the increase of any member's assessment from the preceding year to the Insurance Commission wide average increase plus a percentage selected by the Governing Body. The total amount of each member's annual assessment is certified by majority vote of the Insurance Commission's Governing Body at least one (1) month prior to the beginning of the next fiscal year.

The Treasurer deposits each member's assessment into the appropriate accounts, including the administrative account, and the claim or loss retention trust Insurance Commission account by Insurance Commission year for each type of coverage in which the member participates.

If a member entity becomes a member of the Insurance Commission or elects to participate in a line of coverage after the start of the Insurance Commission year, such participant's assessments and supplement assessments are reduced in proportion to that part of the year which had elapsed.

The Insurance Commission's Governing Body may by majority vote levy upon the participating member entities additional assessments wherever needed or so ordered by the Commissioner of Insurance to supplement the Insurance Commission's claim, loss retention or administrative accounts to assure the payment of the Insurance Commission's obligations. All supplemental assessments are charged to the participating member entities by applicable Insurance Commission year, and shall be apportioned by the year's assessments for that line of coverage.

Should any member fail or refuse to pay its assessments or supplemental assessments, or should the Insurance Commission fail to assess funds required to meet its obligations, the Chairman, or in the event by his or her failure to do so, the custodian of the Insurance Commission's assets, shall notify the Commissioner of Insurance and the Director of Community Affairs. Past due assessments shall bear interest at the rate established annually by the Insurance Commission's Governing Body.

Procedures governing loss adjustment and legal expenses

The Insurance Commission engages a claims service company to handle all claims. The performance of the claims adjusters is monitored and periodically audited by the Executive Director's office, the Insurance Commission Attorney, the NJC's attorney's office, as well as the claims department of the NJC's major excess insurers (i.e. Underwriters at Lloyds (Brit) and Safety National Casualty Company for workers' compensation). Every three years, the NJC's internal auditors also conduct an audit.

Each member entity is provided with a claims reporting procedure and appropriate forms.

In order to control workers' compensation medical costs, the Insurance Commission has engaged a managed care organization (MCO) *through the claims service company* whose procedures are integrated into the Insurance Commission's claims process.

To provide for quality defense and control costs, the Insurance Commission has established an approved defense attorney panel with firms which specialize in Title 59 matters. The performance of the defense attorneys is overseen by the Insurance Commission Attorney, as well as, the various firms which audit the claims adjusters.

Procedures for the closure of Insurance Commission years, including the maintenance of all relevant accounting records

Not applicable.

Assumptions and Methodology used for the calculation of appropriate reserves requirements to be established and administered in accordance with sound actuarial principles.

The general approach in estimating the loss reserves of the Insurance Commission is to project ultimate losses for each Insurance Commission year using paid and incurred loss data. Two traditional actuarial methodologies are used: the paid loss development method and the incurred loss development method. From the two different indications resulting from these methods the Insurance Commission Actuary chooses a "select" estimate of ultimate losses. Subtraction of the paid losses from the select ultimate losses yields the loss reserve liability or Insurance Commission funding requirement.

The following is an overview of the two actuarial methods used to project the ultimate losses.

1. Paid Loss Development Method - This method uses historical accident year paid loss patterns to project ultimate losses for each accident year. Because this method does not use case reserve data, estimates from it are not affected by changes in case reserving practices. However, the results of this method are sensitive to changes in the rate of which claims are settled and losses are paid, and may underestimate ultimate losses if provisions are not included for very large open claims.
2. Case Incurred Loss Development Method - This method is similar to the paid loss development method except it uses historical case incurred loss patterns (paid plus case outstanding reserves) to estimate ultimate losses. Because the data used includes case reserve estimates, the results from this method may be affected by changes in case reserve adequacy.

The maximum amount a certifying and approving officer may approve pursuant to N.J.A.C. 11:15-2.22

1. \$25,000 for workers compensation claims
2. \$15,000 for liability claims
3. \$15,000 for auto physical damage claims and \$25,000 for property claims
4. With the advance approval of the Insurance Commission Attorney or Executive Director, the certifying and approving officer may also pay hospital bills if waiting until after the next regularly scheduled Insurance Commission meeting would result in the loss of a discount on such bills. When the certifying and approving officer utilizes this authority, a report shall be made to the Commissioners at their next meeting.

Adopted by the Governing Body this _____ day of _____, 20____.

COMMISSION CHAIRPERSON

ATTEST:

COMMISSION VICE CHAIRPERSON

APPENDIX III

PRE-RENEWAL WEBINAR

2024



**NEW JERSEY COUNTIES
EXCESS JOINT INSURANCE FUND**

January 1, 2024 Pre-Renewal Presentation

August 23, 2023

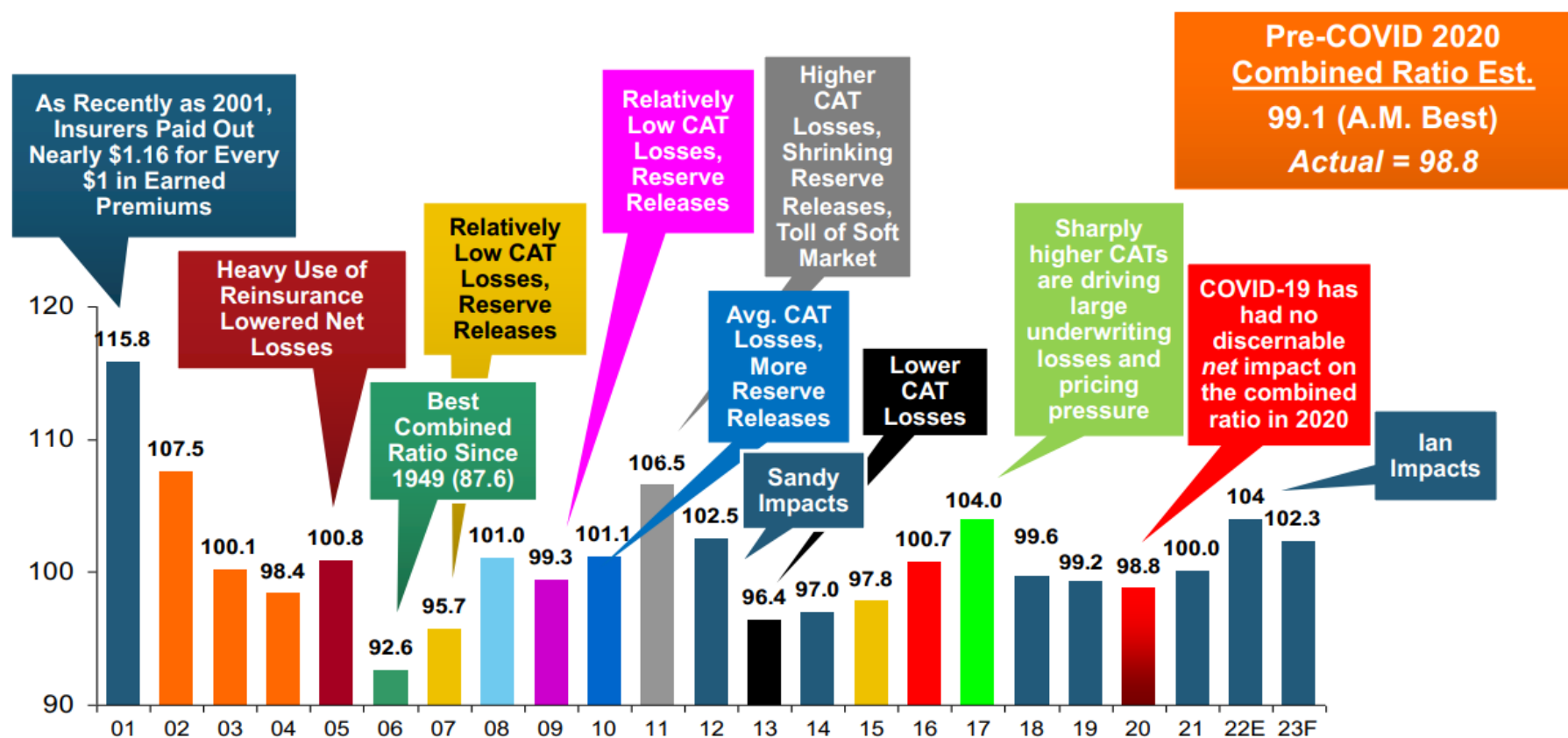


What?

What is happening?

Marketplace Overview

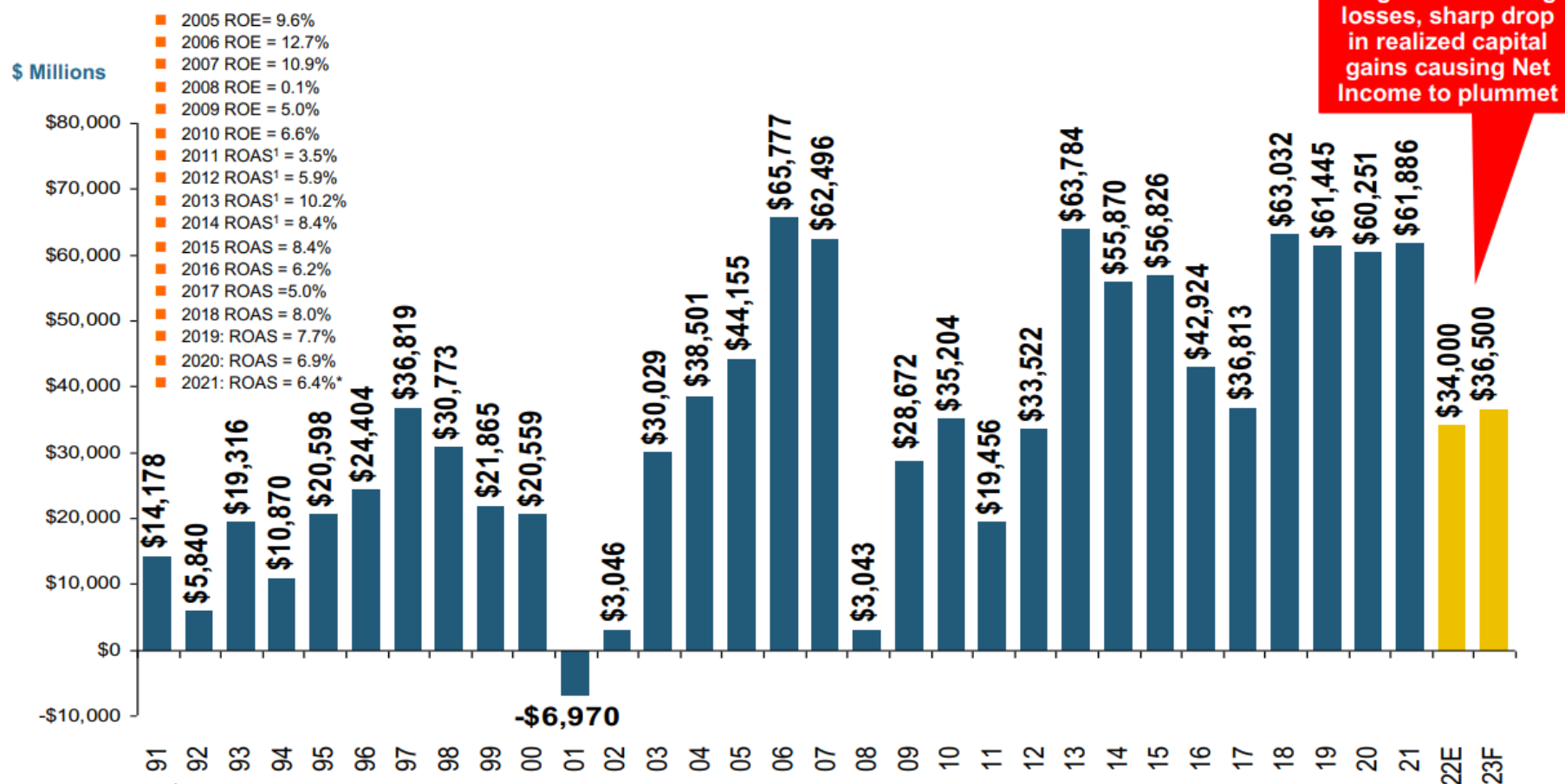
P/C Insurance Industry Combined Ratio, 2001–2023F*



*Excludes Mortgage & Financial Guaranty insurers 2008–2014.
Sources: A.M. Best, ISO (2014–2024F).

Marketplace Overview

P/C Industry Net Income After Taxes, 1991–2023F

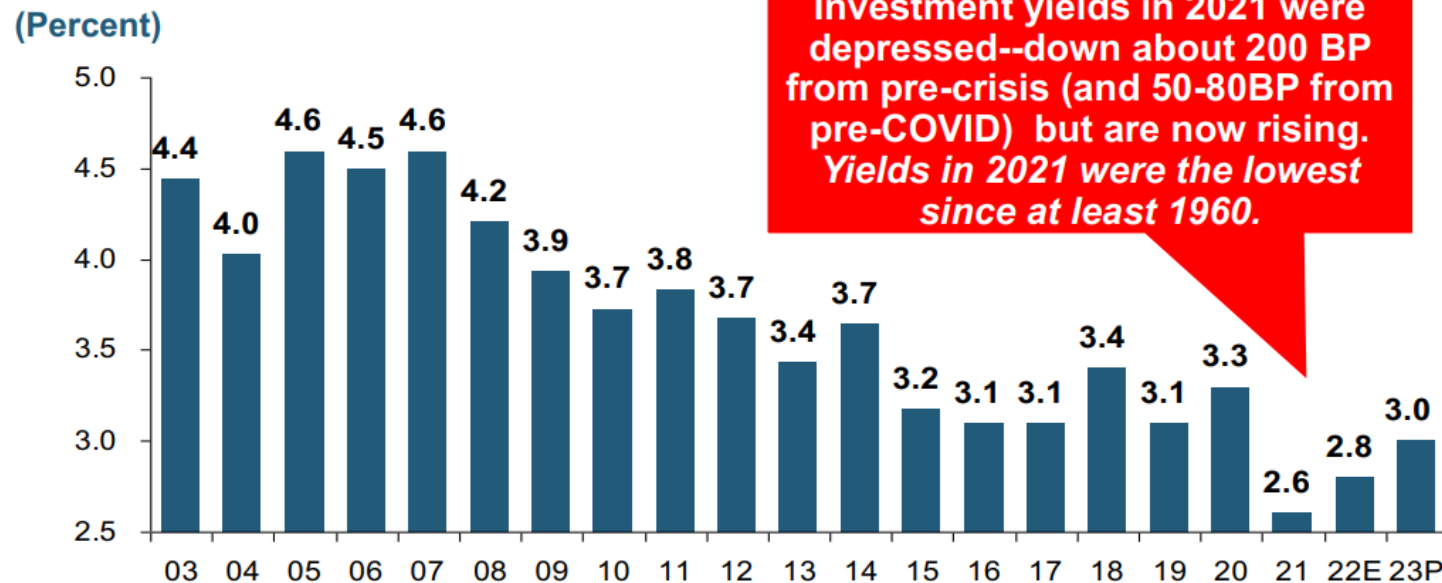


*ROE figures are GAAP; ¹Return on avg. surplus. Excludes Mortgage & Financial Guaranty insurers for years (2009-2014).

Sources: A.M. Best, ISO, APCIA.

Marketplace Overview

Net Investment Yield on Property/Casualty Insurance Invested Assets, 2007–2023P



The yield on invested assets remains depressed relative to pre-financial crisis and pre-COVID yields. Fed rate hikes in 2022-23 are lifting yields and investment income.

Average: 1960-2019 = 4.9%

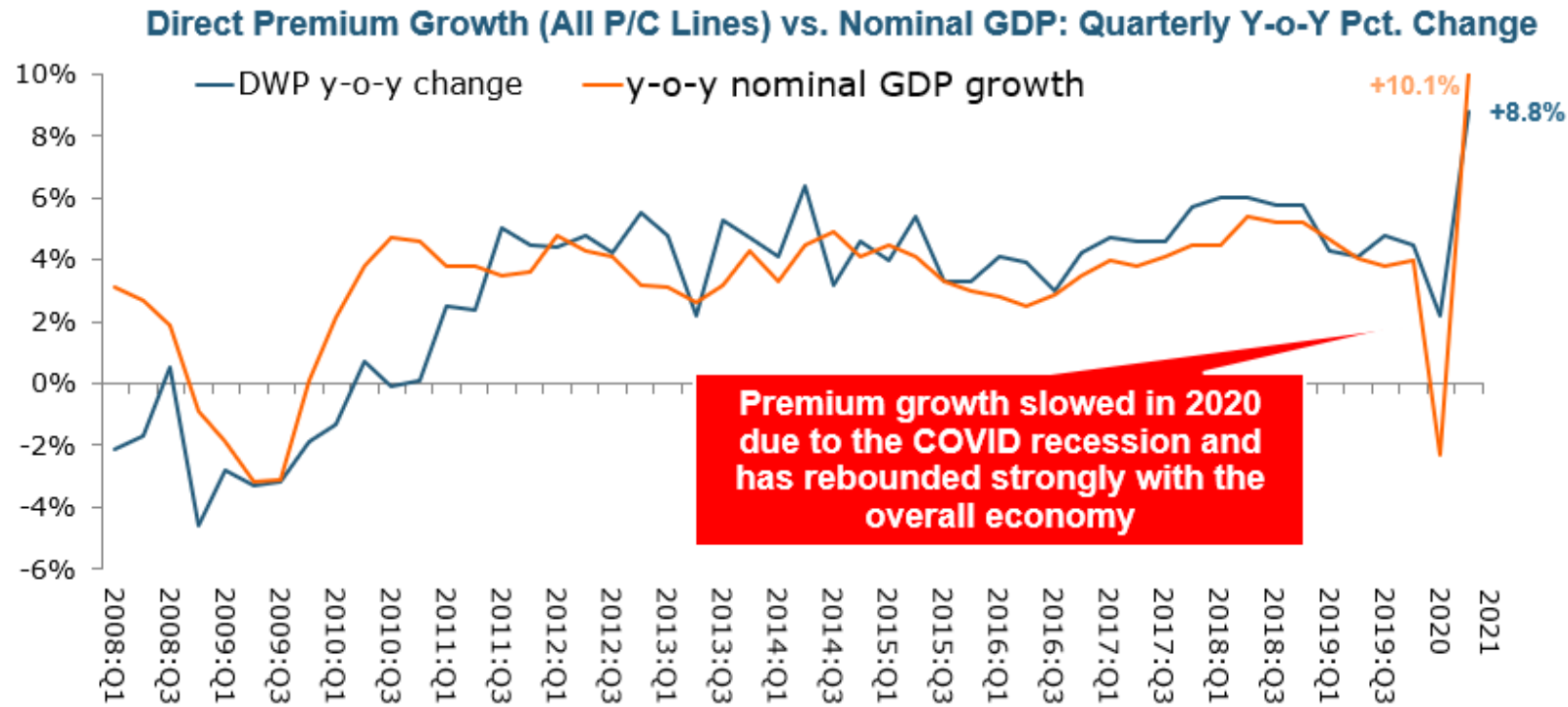
Low: 2.8% (1961)

High: 8.2% (1984/85)

Sources: NAIC data, sourced from S&P Global Market Intelligence; 2017-19 figures are from ISO. 2020-21 data from the APCIA. 2022E-23P from A.M. Best Review & Preview (March 2023). Risk and Uncertainty Management Center, Univ. of South Carolina.

Marketplace Overview

The Economy Drives P/C Insurance Industry Premiums: 2006:Q1–2021*



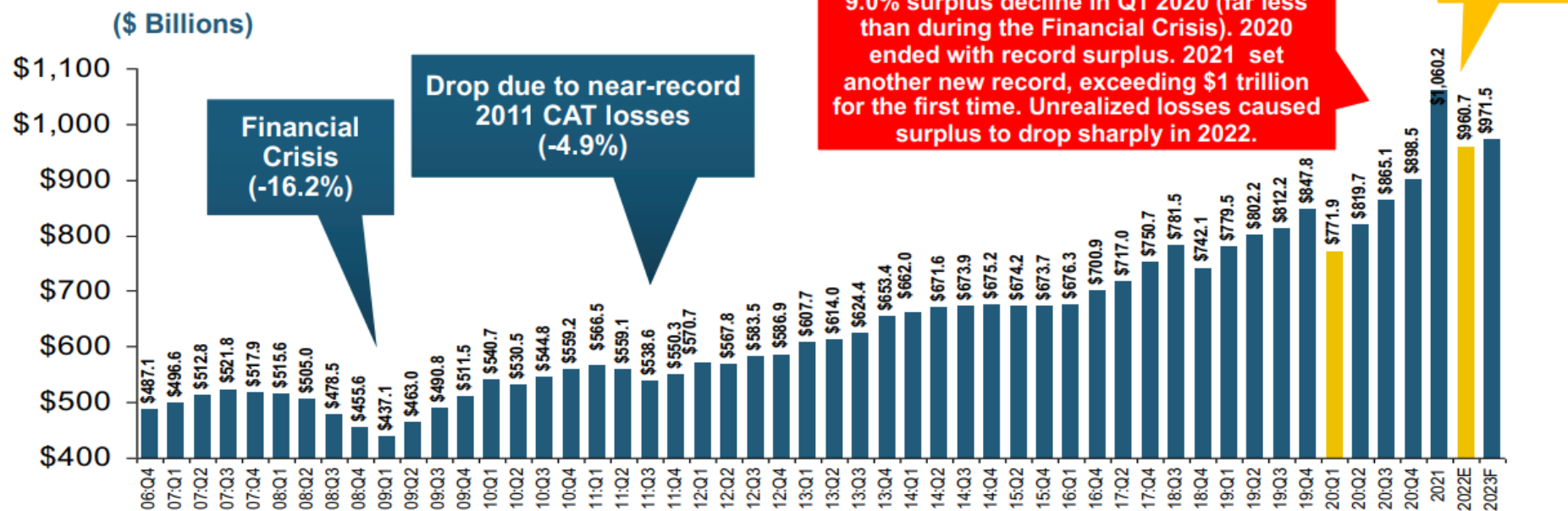
Direct written premiums track nominal GDP fairly tightly over time, suggesting the P/C insurance industry's growth prospects inextricably linked to economic performance.

*2020-21 figures are annual; 2021 DWP figure is preliminary.

Sources: SNL Financial; U.S. Commerce Dept., Bureau of Economic Analysis; ISO; I.I.I.; Risk and Uncertainty Management Center, University of South Carolina.

Marketplace Overview

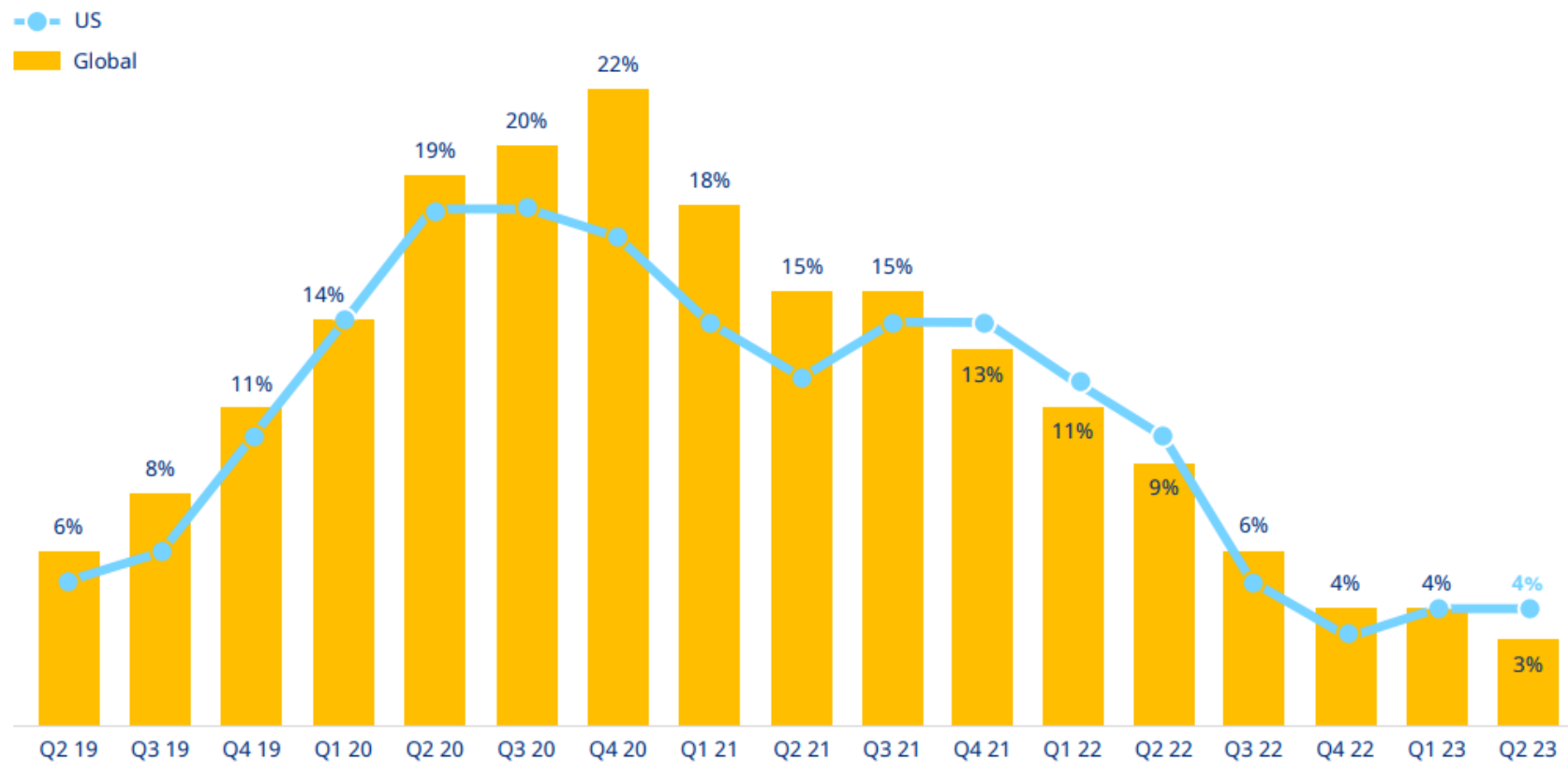
Policyholder Surplus (Capacity), 2006:Q4 – 2023F



Policyholder Surplus is the industry's financial cushion against large insured events, periods of economic stress and financial market volatility. It is also a source of capital to underwrite new risks.

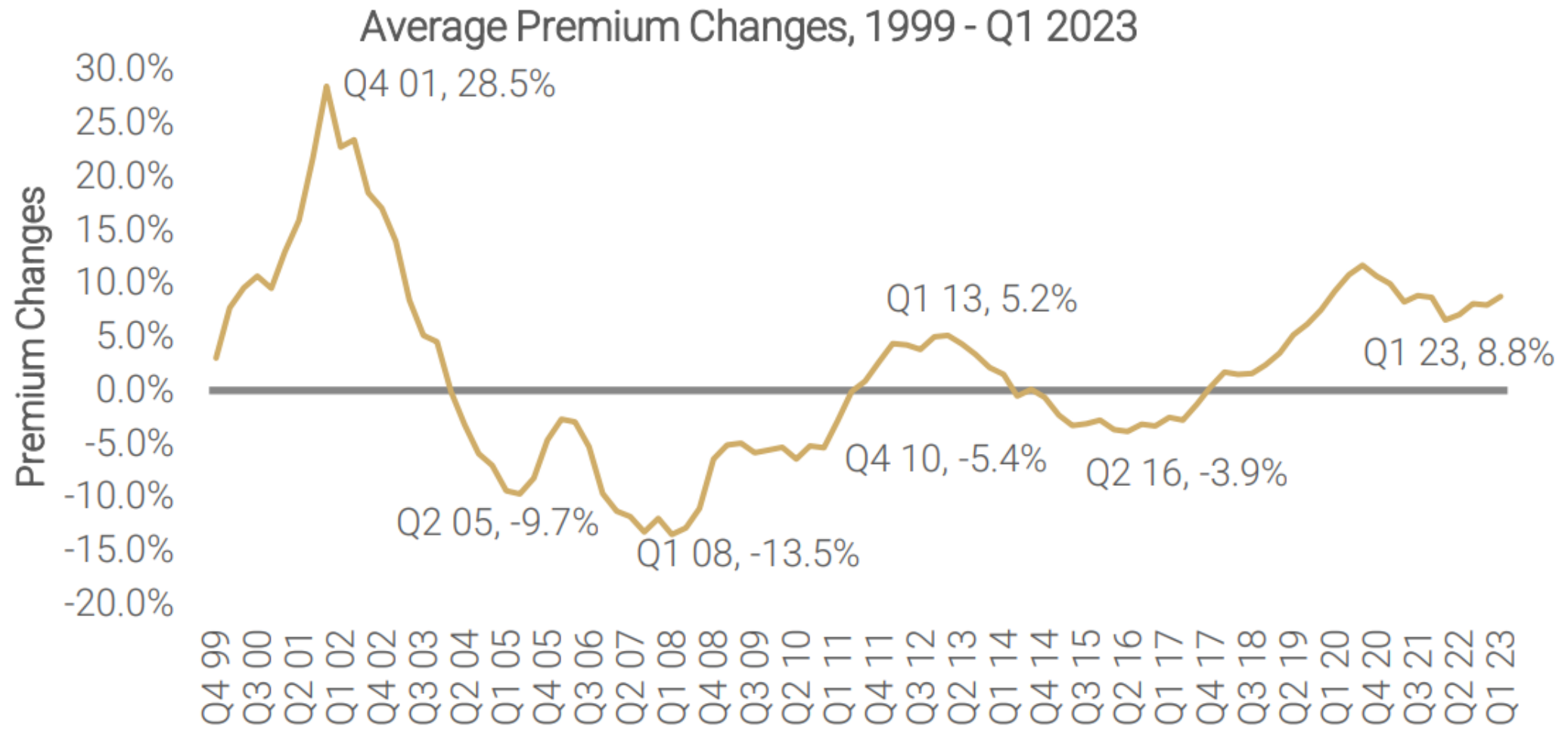
Marketplace Overview

04| US composite insurance pricing change



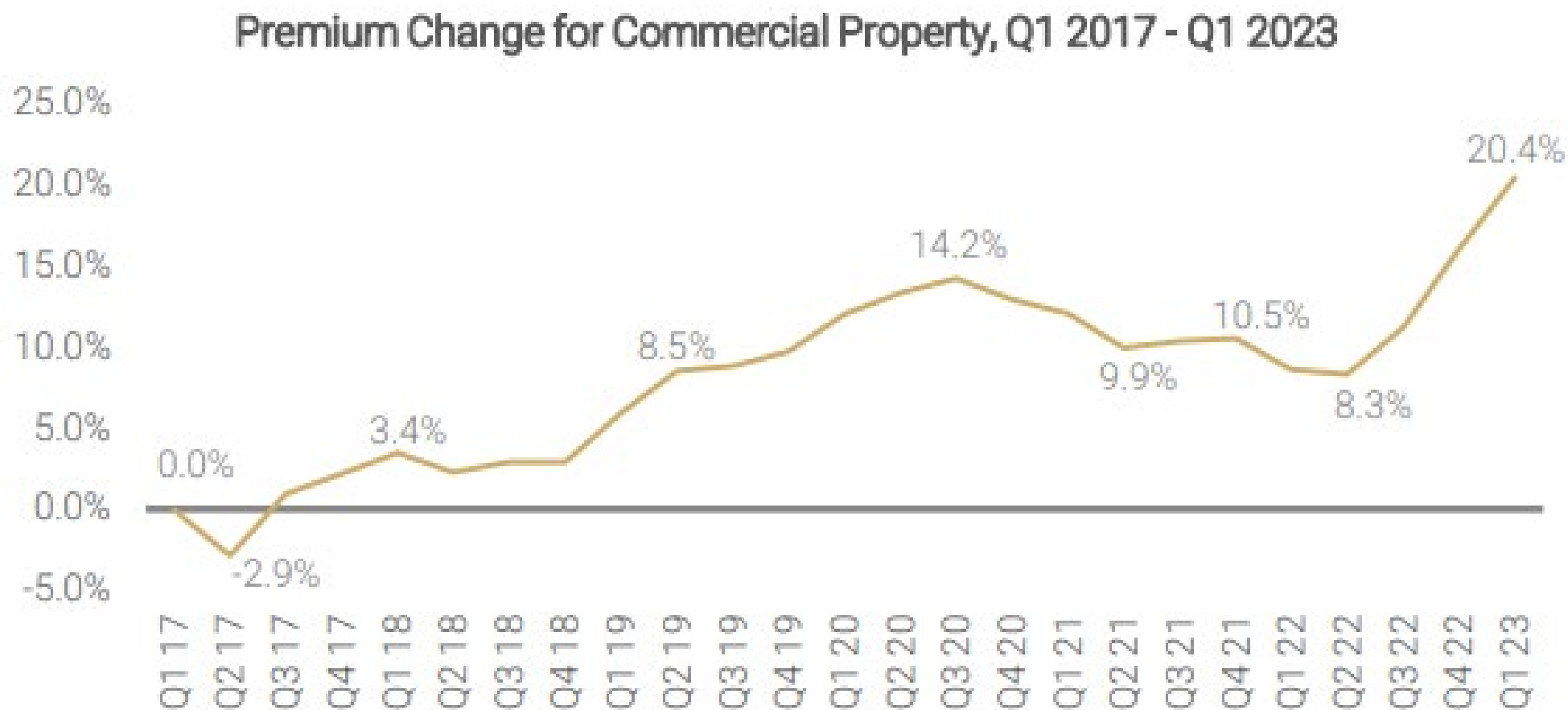
Source: Marsh Specialty and Global Placement

Marketplace Overview

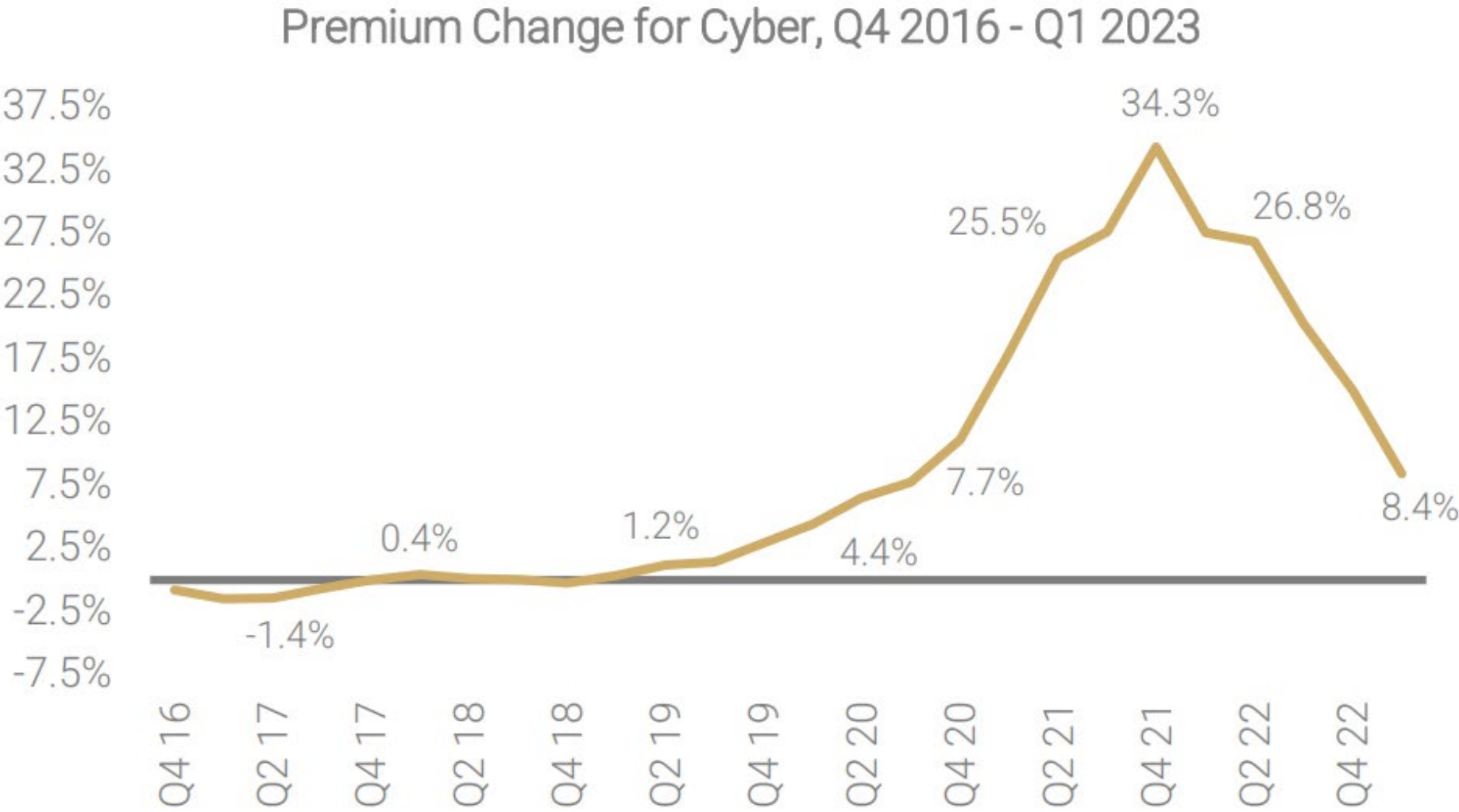


Source: The Council of Insurance Agents & Brokers

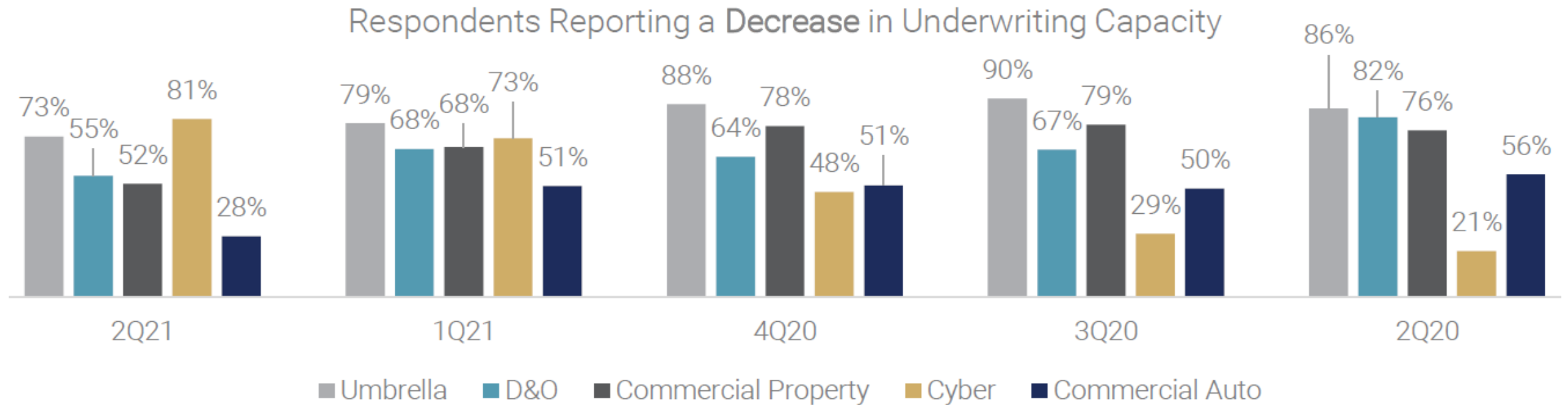
■ Marketplace Overview



Marketplace Overview



Marketplace Overview





Why?

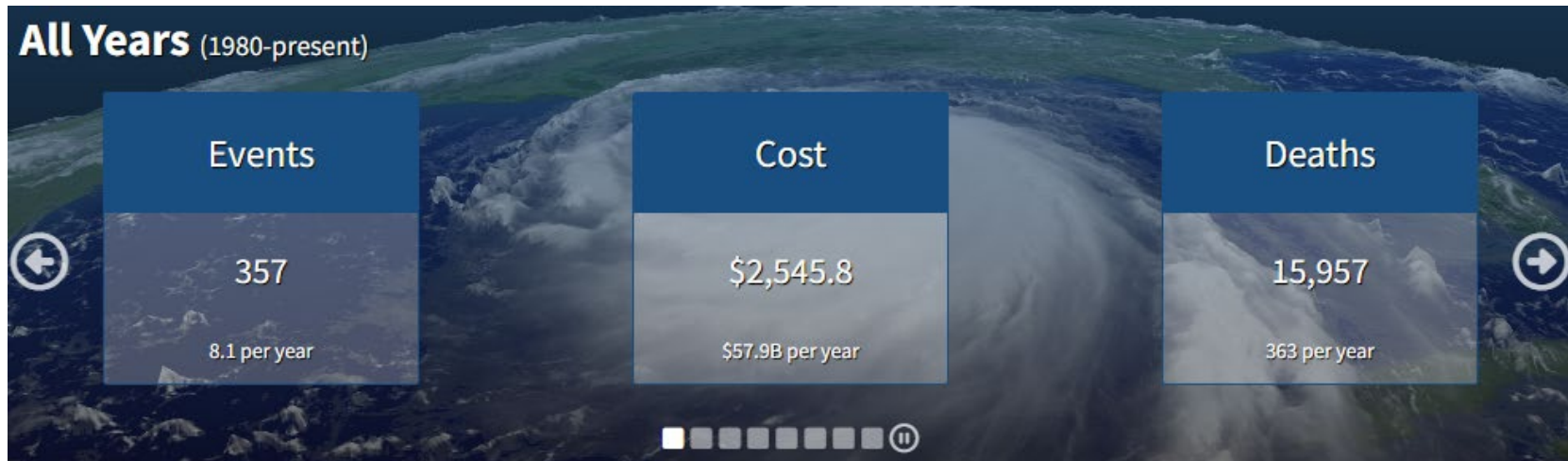
Why is it happening?



Property

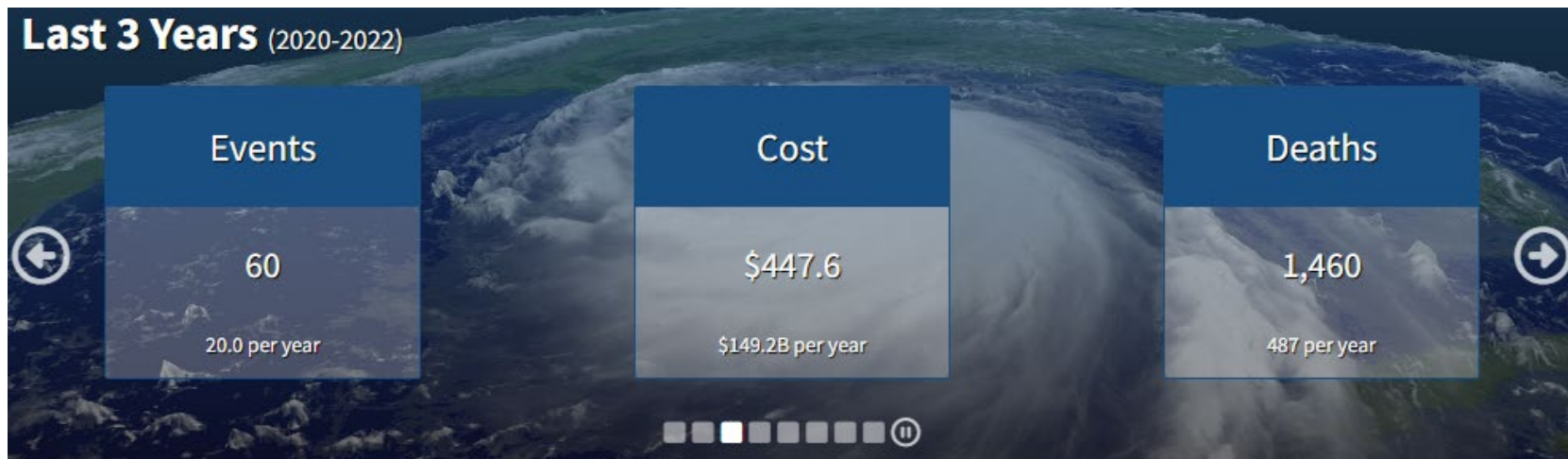
Why is it happening?

Marketplace Overview

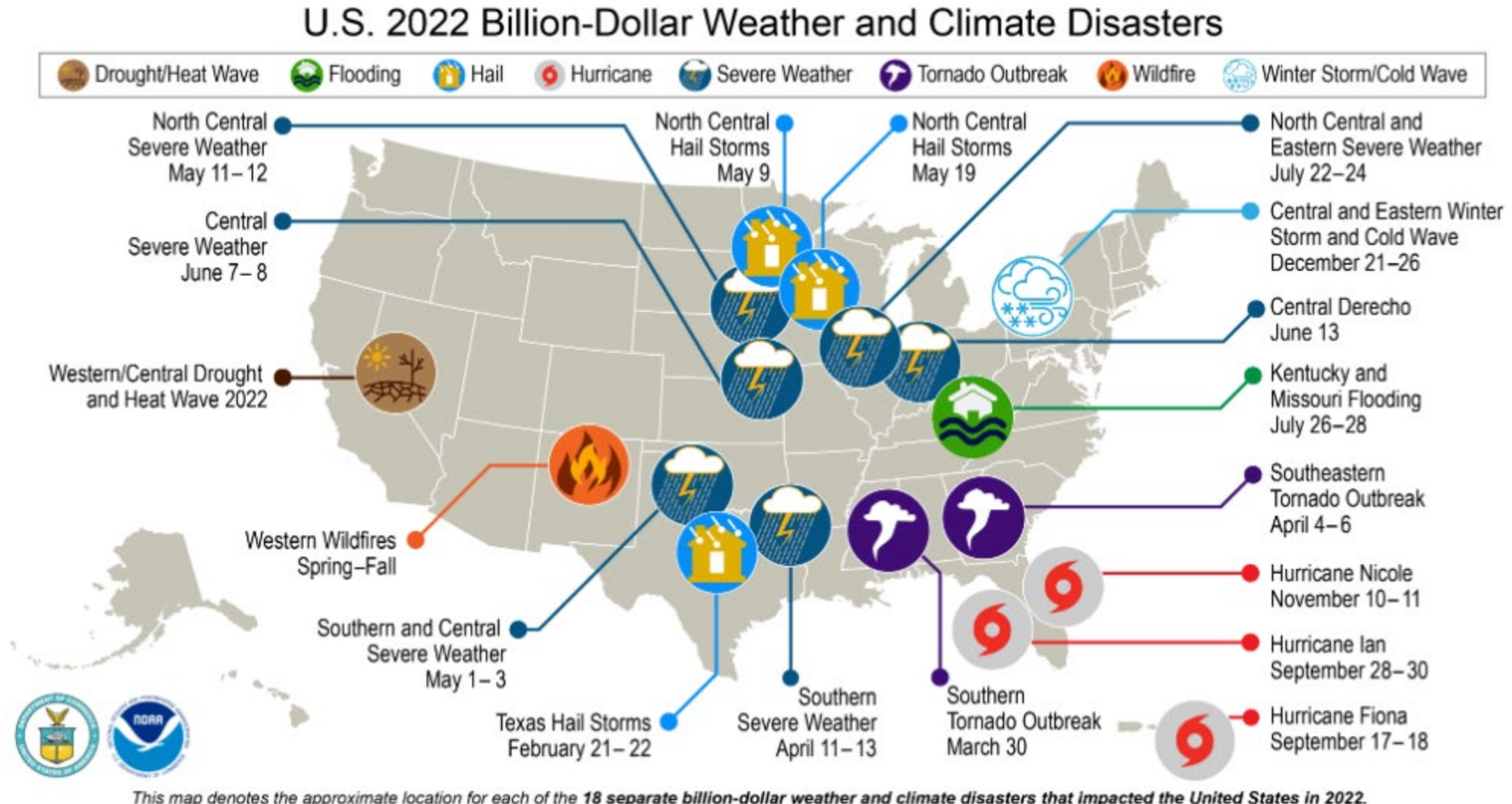


Inflation-adjusted costs!

20% of Billion Dollar events of the last 43 years happened since 2020.

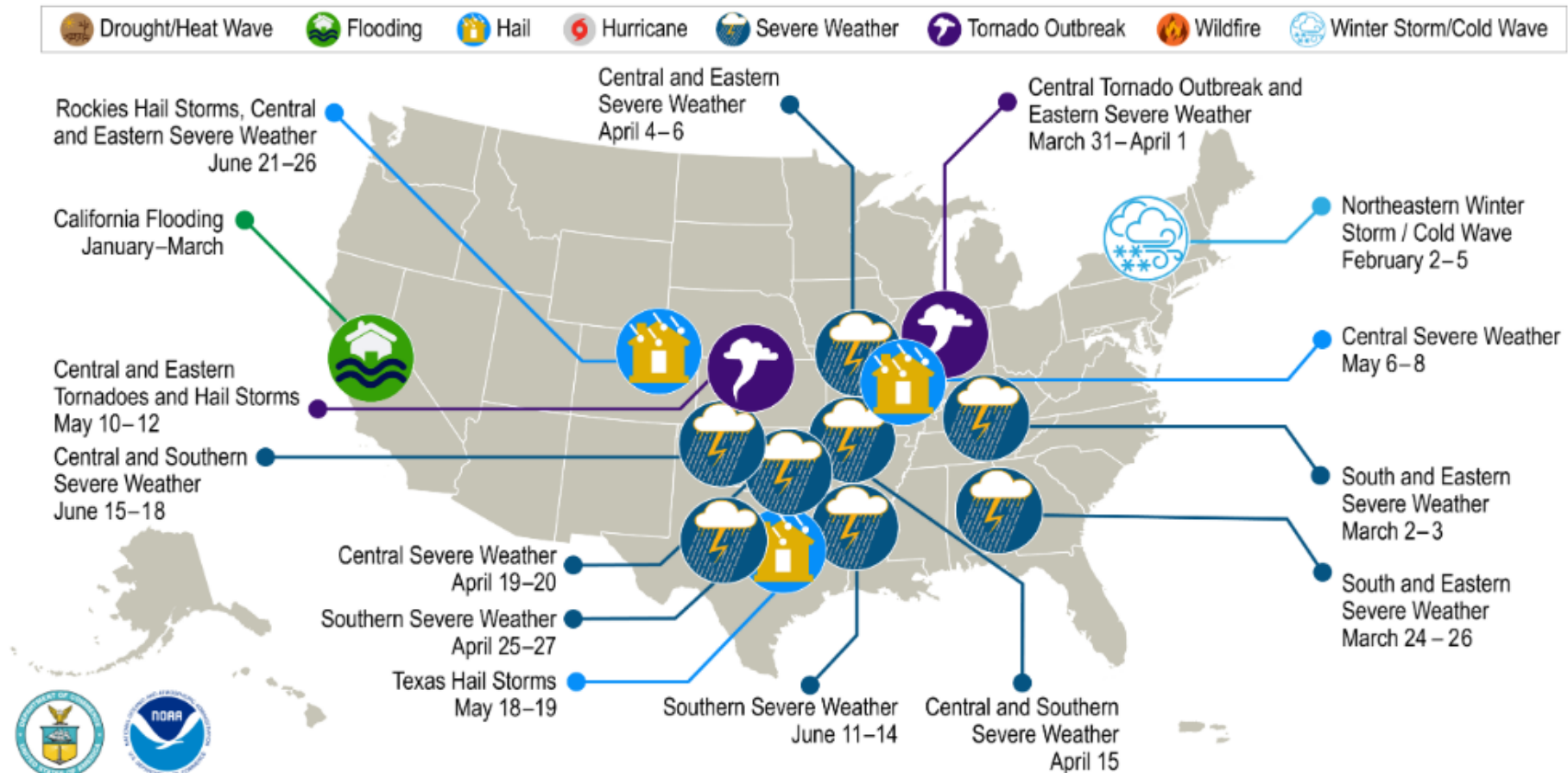


Marketplace Overview



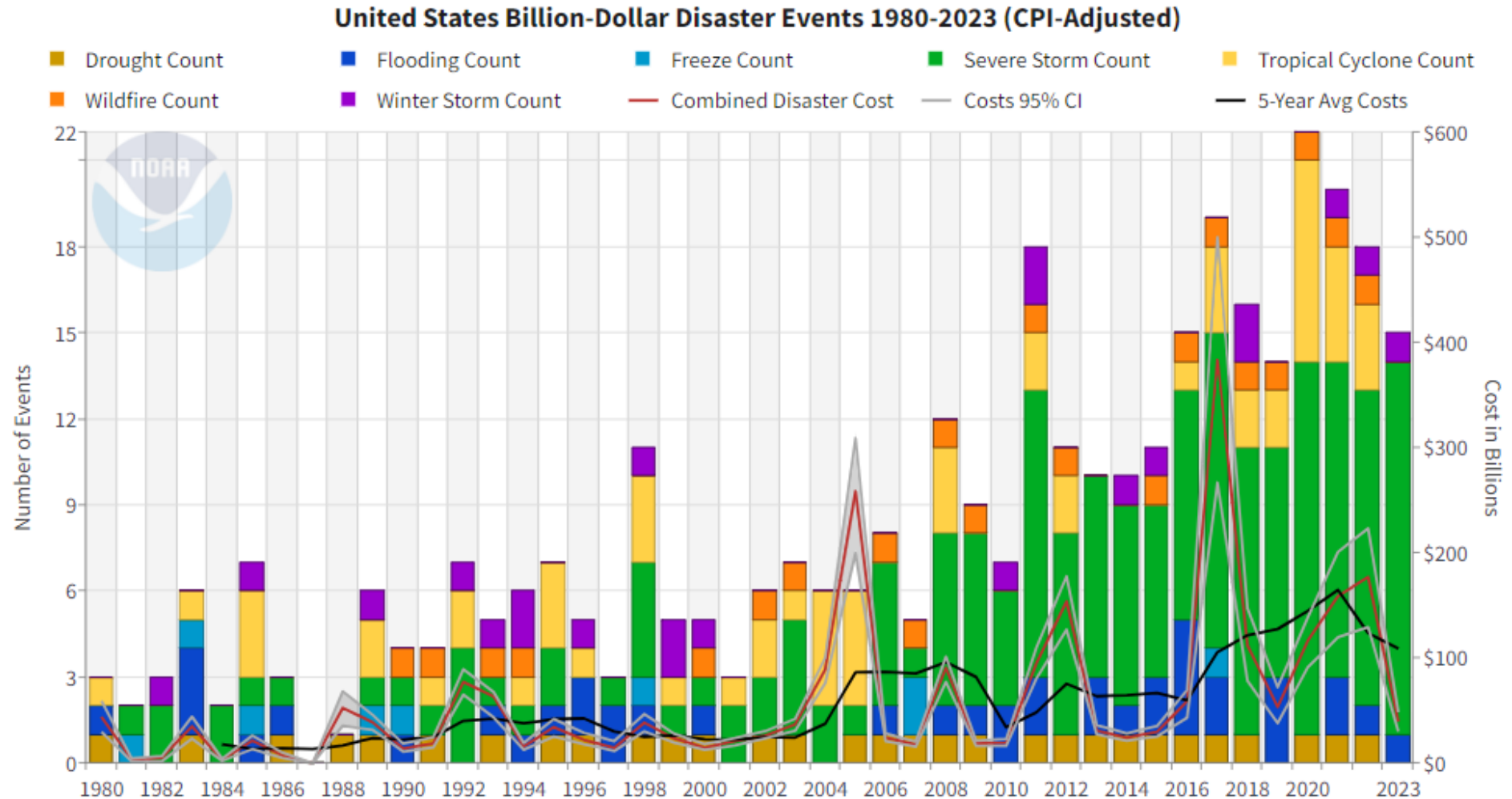
Marketplace Overview

U.S. 2023 Billion-Dollar Weather and Climate Disasters



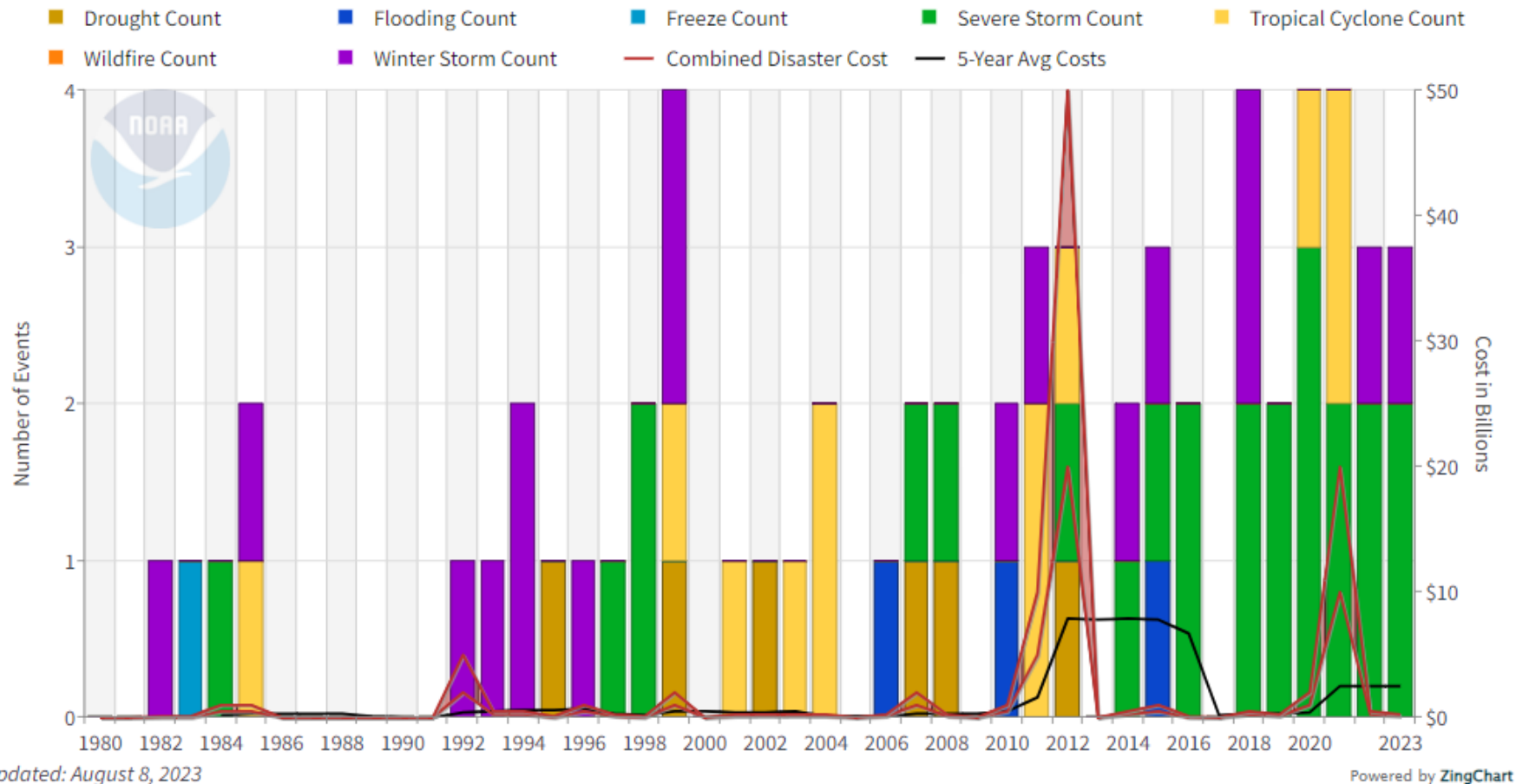
This map denotes the approximate location for each of the **15 separate billion-dollar weather and climate disasters** that impacted the United States through July 2023.

Marketplace Overview



Marketplace Overview

New Jersey Billion-Dollar Disaster Events 1980-2023 (CPI-Adjusted)



Between 1980 and 2022, 24 Severe Storm, 12 Tropical Cyclone, 17 Winter Storm, 3 Flooding, 6 Drought, and 1 Freeze billion-dollar disaster events affected New Jersey (CPI-adjusted).

42 years – 63 events

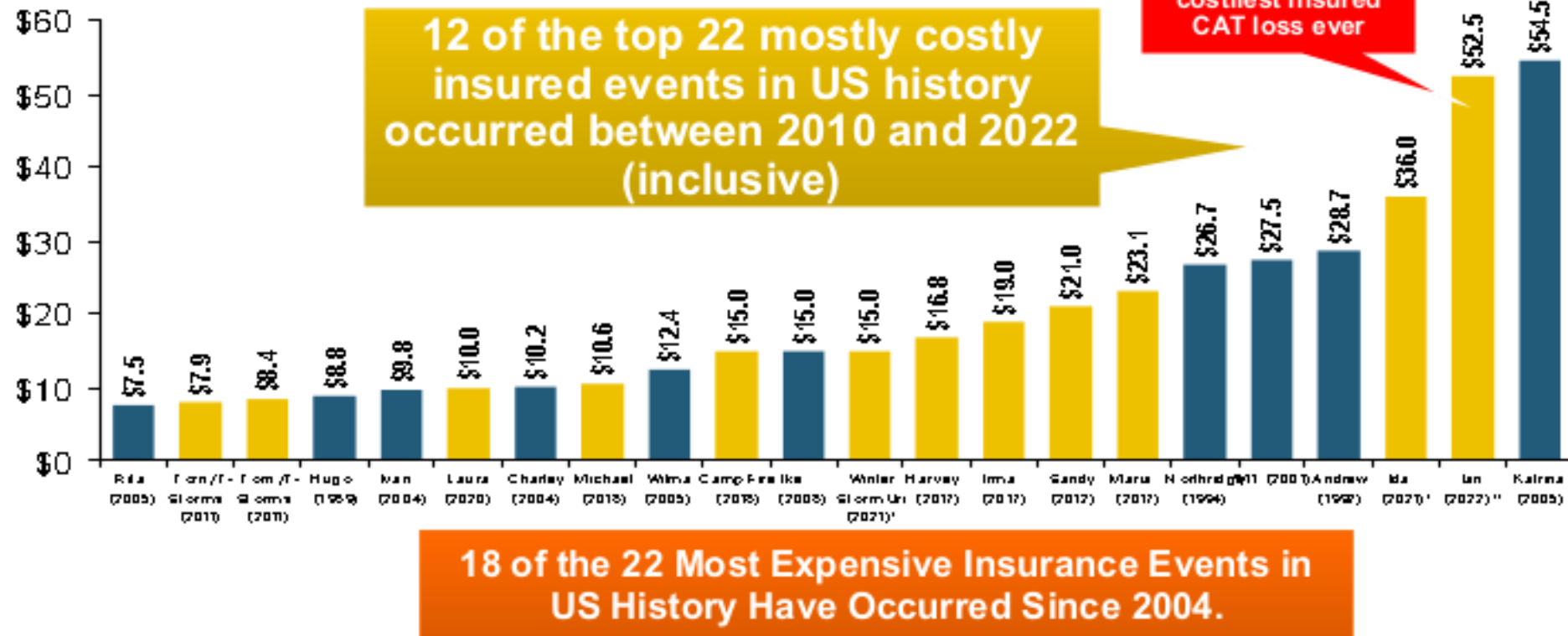
Between 2003 and 2023, 20 Severe Storm, 9 Tropical Cyclone, 8 Winter Storm, 3 Flooding, and 3 Drought billion-dollar disaster events affected New Jersey (CPI-adjusted).

Last 20 years - 43 events

Marketplace Overview

Top 22 Most Costly Disasters in U.S. History

(Insured Losses, 2020 Dollars, \$ Billions)

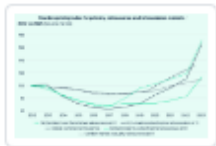


*2021 dollars; **2022 dollars (Aon insured loss estimate as of 1/25/23).

Sources: PCS, RMS, Aon, Karen Clark & Co; USC Center for Risk and Uncertainty Management adjustments to 2020 dollars using the CPI.

Marketplace Overview

Property Focus



Retrocession rates now 165% higher than 2017 lows: Jefferies
4TH JANUARY 2023

Rates-on-line for non-marine catastrophe retrocessional reinsurance are now up approximately 165% on their 2017 lows, analysts at Jefferies have pointed out using data reported by broking group Howden.



Renewals: Catastrophe retro rates +50%, global property cat +37%, says Howden
3RD JANUARY 2023

Risk-adjusted non-marine catastrophe retrocession excess-of-loss rates-on-line rose by 50% at the January 2023 renewals, while global property catastrophe reinsurance rates rose 37%, according to international broking group Howden.

Aggregate retro supply shrank further, terms more restrictive at 1/1: Gallagher Re

27TH JANUARY 2023

In the global retrocessional reinsurance market, the availability of aggregate covers had been shrinking for some time, but at the January 2023 renewals aggregate retro capacity supply shrank further, while the terms of protection continued to become more restrictive, broker Gallagher Re has said.

January Renewals See Hardest Property Catastrophe Reinsurance Rates in Generation

By L.S. Howard | January 4, 2023



Marketplace Overview

Property Focus

Biggest reinsurance capital squeeze since 2008

\$66bn of capital erosion
at YE22 vs YE21



1 January 2023 reinsurance renewals

+37%

Global property-catastrophe

Biggest year-on-year increase at 1.1 since 1992

+50%

Retrocession

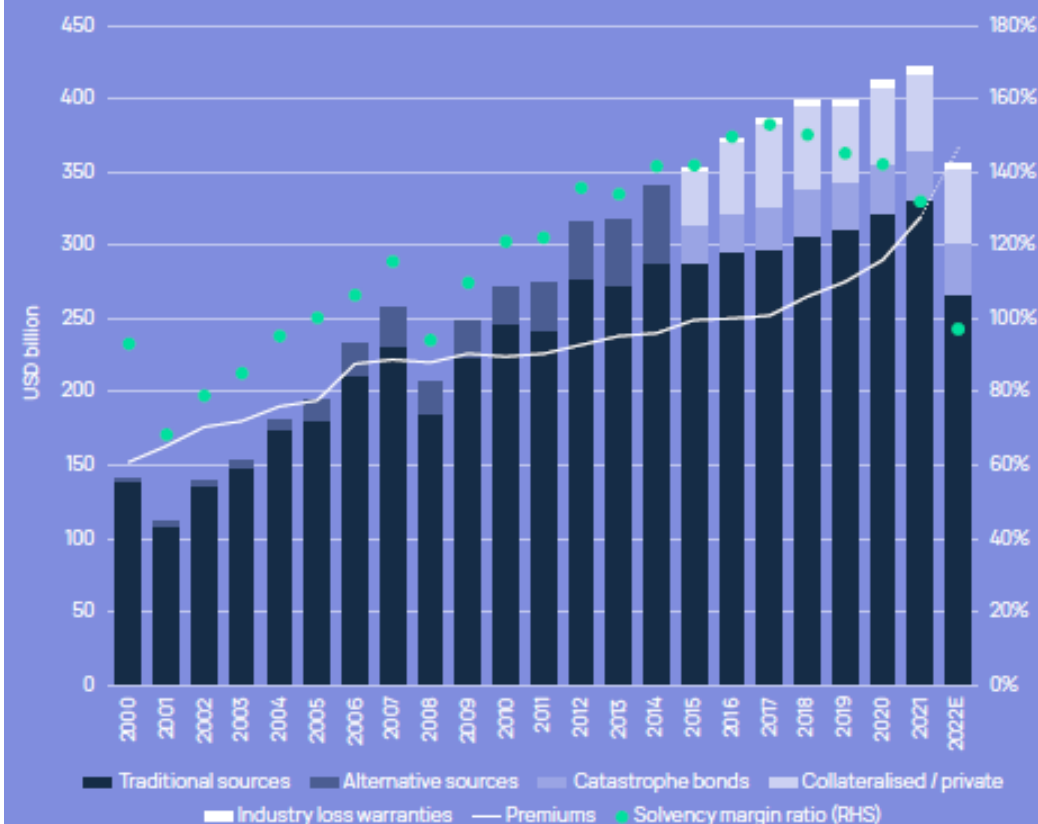
Cumulative increase of 165% since 2017

+45%

Global direct and facultative

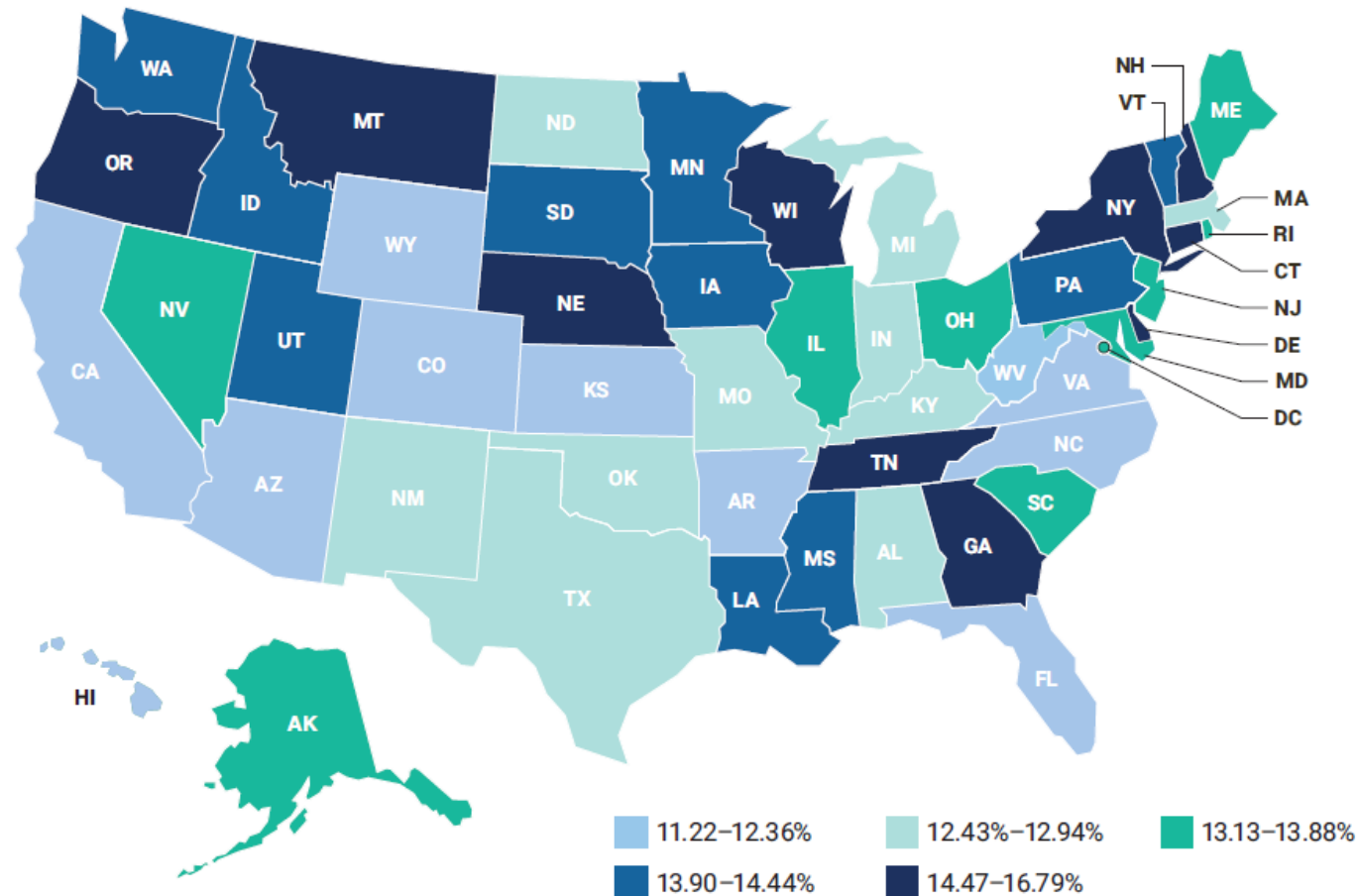
Cumulative increase of 160% since 2017

Figure 6: Dedicated reinsurance capital and global gross reinsurance premiums (all lines) – 2000 to 2022 (Source: NOVA)



Marketplace Overview

Inflation boosts reconstruction costs



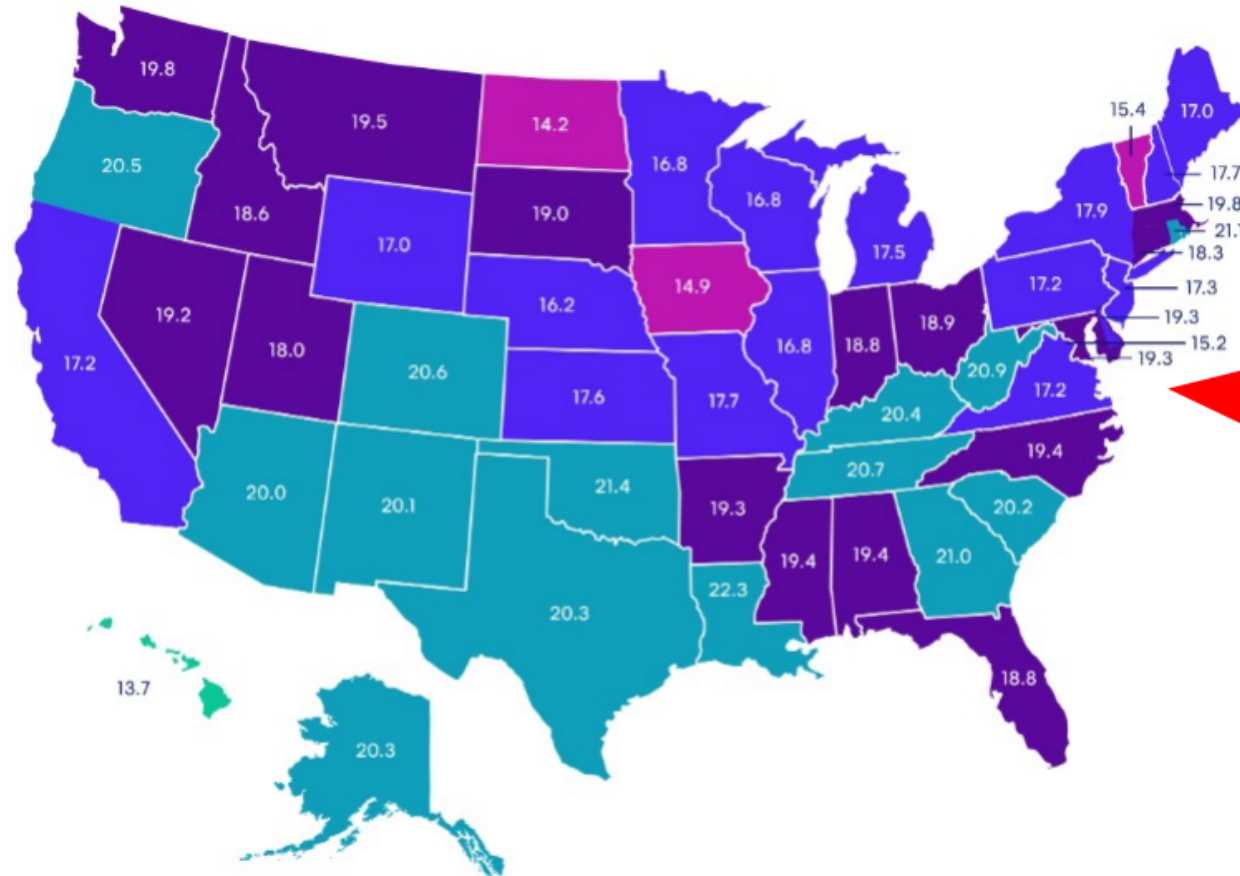
Changes in reconstruction costs by state.

States are grouped in quintiles; each range/color in the legend includes 20% of the total number of states.

* All rates, percentages, increases, decreases, etc., are calculated as percentage changes from April 2021 to April 2022, unless otherwise noted.

Marketplace Overview

Length of Collision Replacement Rentals by State (Days), 2022:Q4



Avg. Length of Rental

2022:Q4: 18.7 days

2022:Q2: 17.7 days

2021:Q4: 17.0 days

2021:Q2: 13.2 days

CHANGE: +1.7 Days (21:Q4 – 22:Q4)

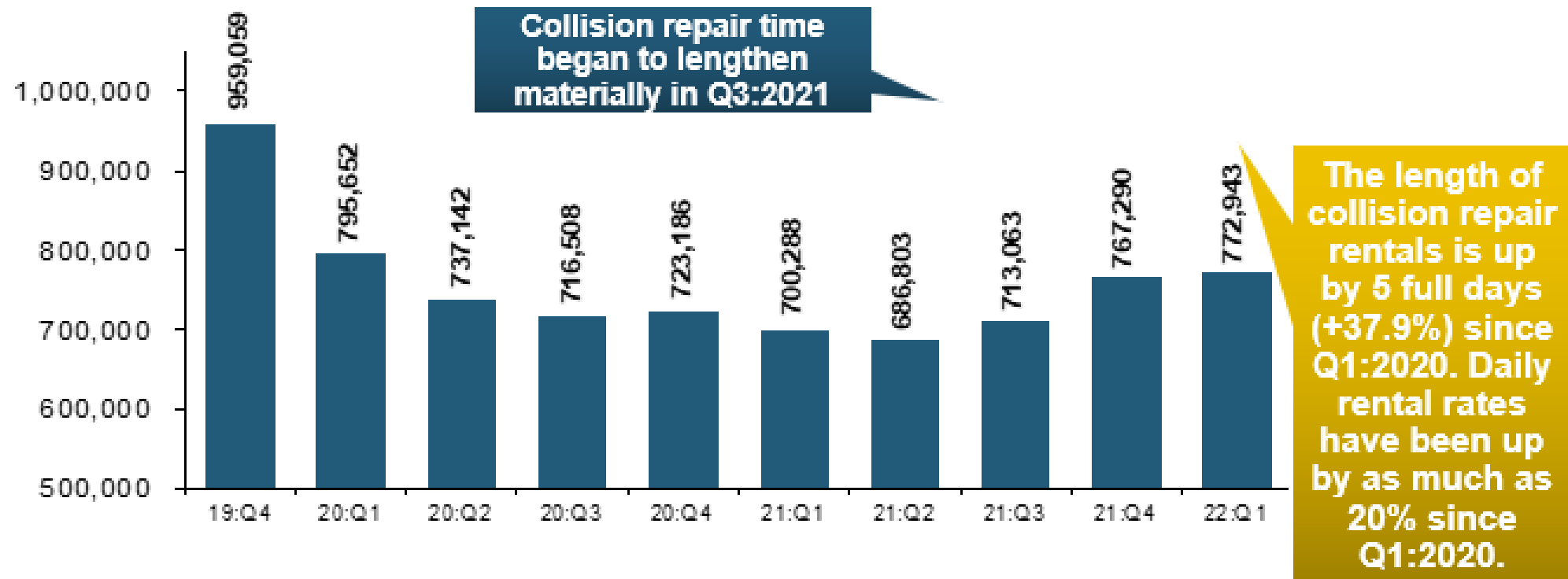
CHANGE: +5.5 Days (21:Q2 – 22:Q4)

RANGE: 13.7 (HI) to 22.3 (LA)

The increase in length of rental was referred to as “striking” by Enterprise and is a key driver of auto claim severity. The increase in the cost of rentals materially exacerbates the problem.

■ Marketplace Overview

Length of Collision Replacement Rentals, 2019:Q4 – 2022:Q1



Supply Chain Issues Have Driven the Cost of Replacement Auto Rentals Up Sharply Since the Pandemic Began in Q1:2020

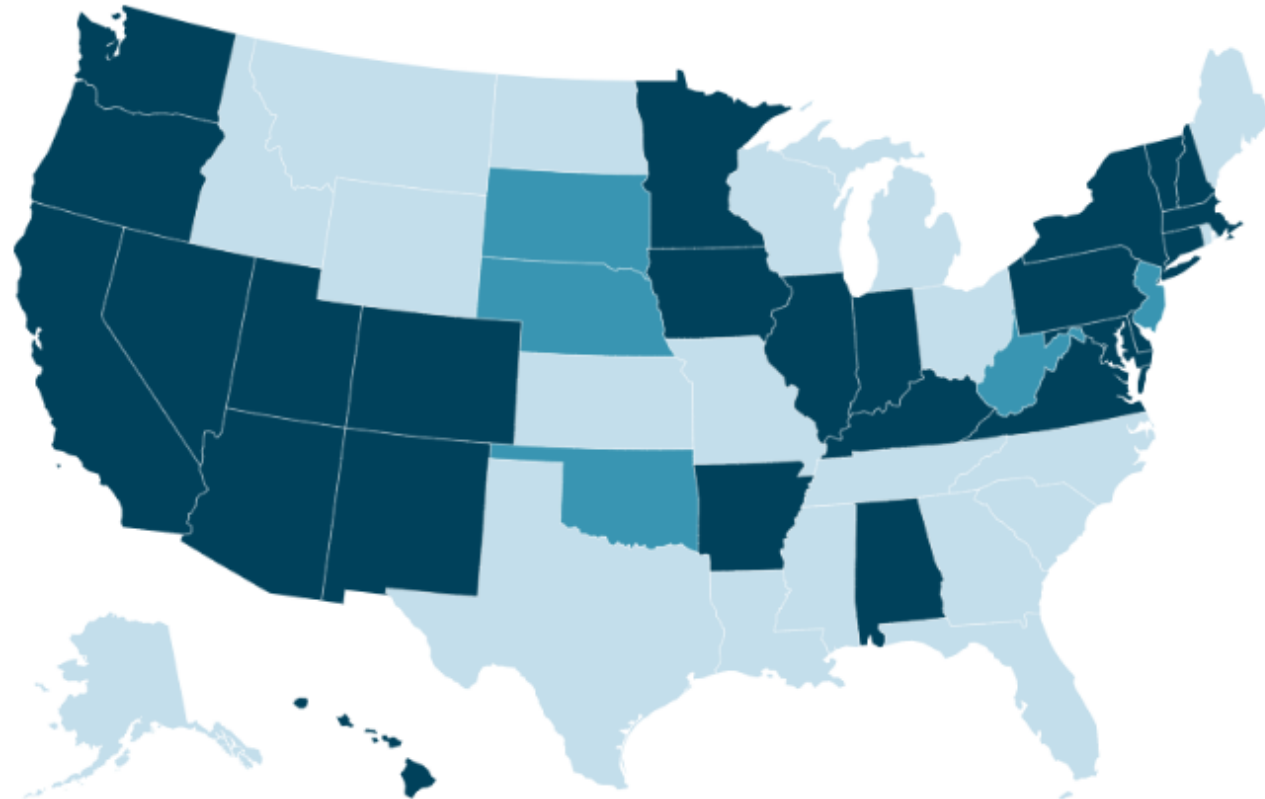


Liability

Why is it happening?

Marketplace Overview

States Passing Legislative Policing Reforms Since George Floyd's Murder

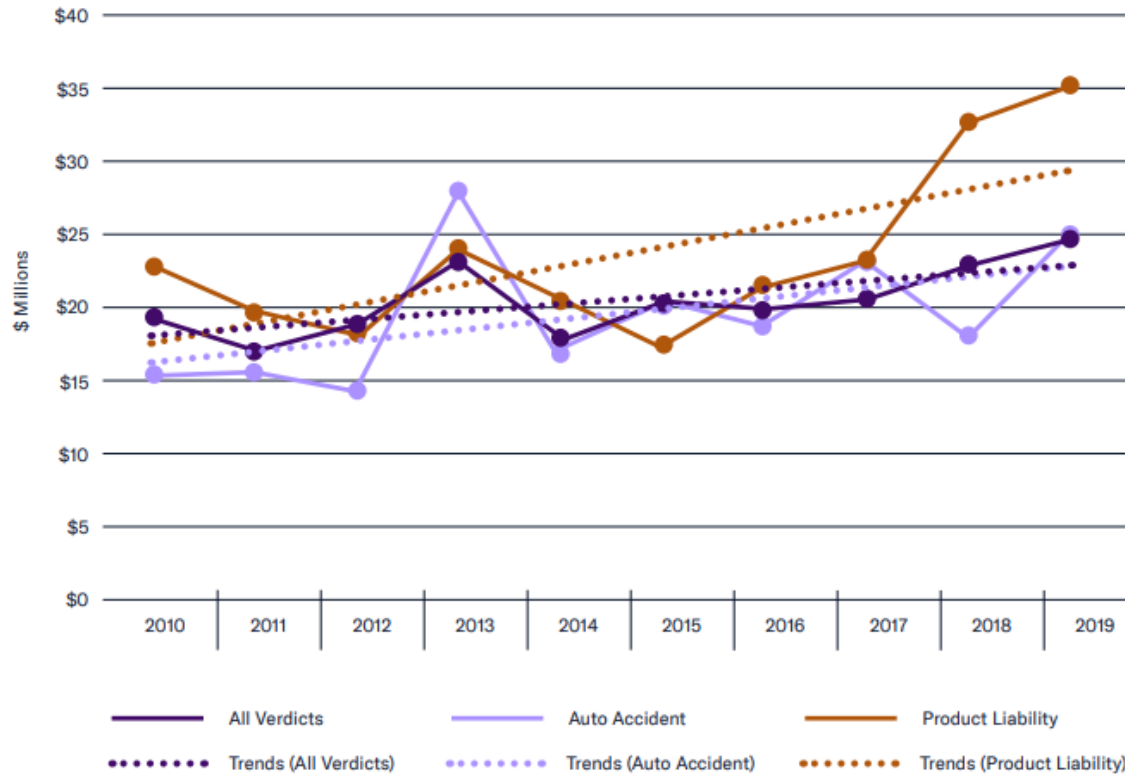


- States that enacted legislation between May 25, 2020 and May 21, 2021 in at least one of three identified areas: use of force; duty for officers to intervene, report, or render medical aid in instances of police misconduct; or policies relating to law enforcement misconduct reporting and decertification.
- States that enacted policing reform legislation during the same time period outside of the three identified areas.
- States that failed to enact substantive statewide police reform legislation. These states may have passed legislation creating a task force or commission charged with providing recommendations on policing policy and practice; or legislation enacting police reform limited to one county.

Marketplace Overview

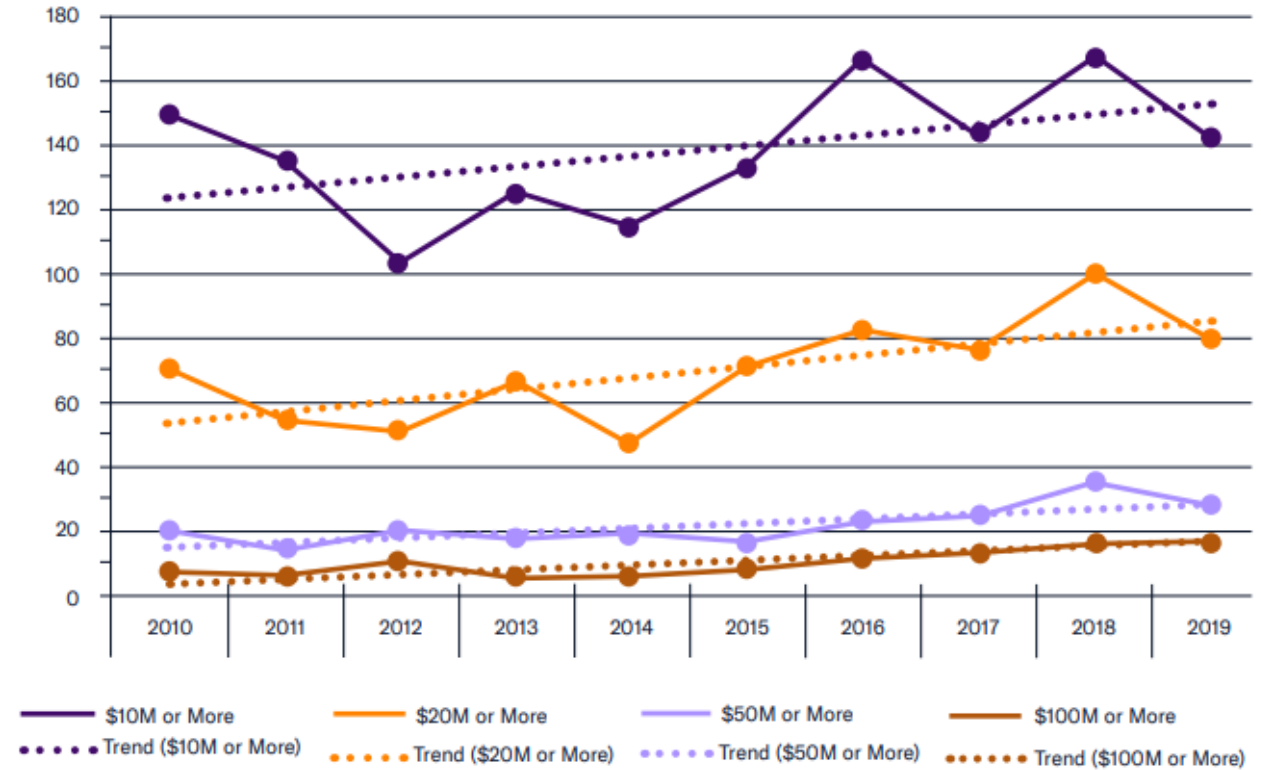
Social Inflation

Figure 2: Median Nuclear Verdict & Trend Line, 2010 – 2019



The solid lines in the graph show the median reported nuclear verdict each year for all verdicts, and auto accident and product liability cases in particular. The dotted lines show the trend for each within the ten-year study period.

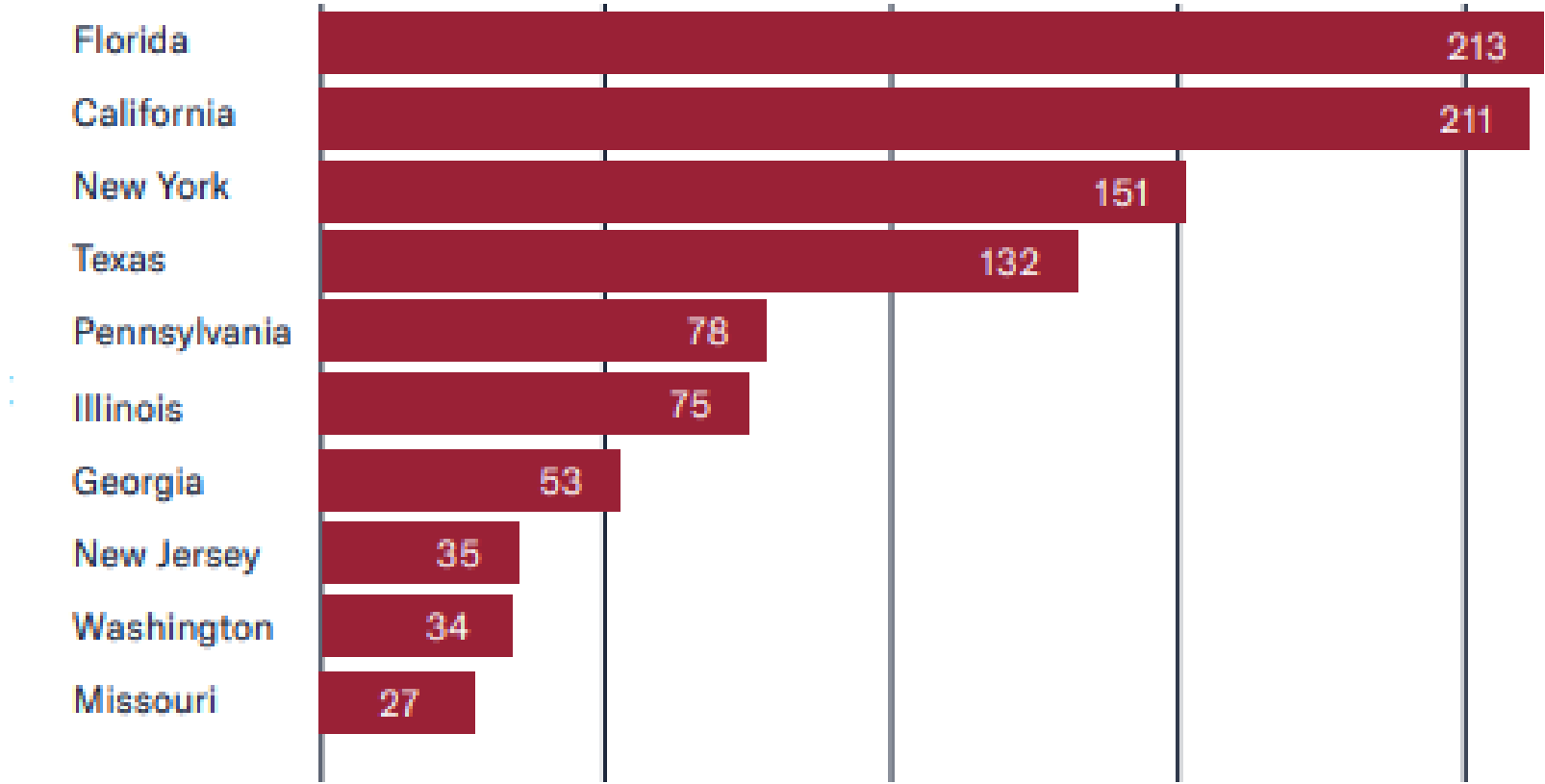
Figure 3: Number of Reported Nuclear Verdicts, 2010 – 2019



Marketplace Overview

Social Inflation

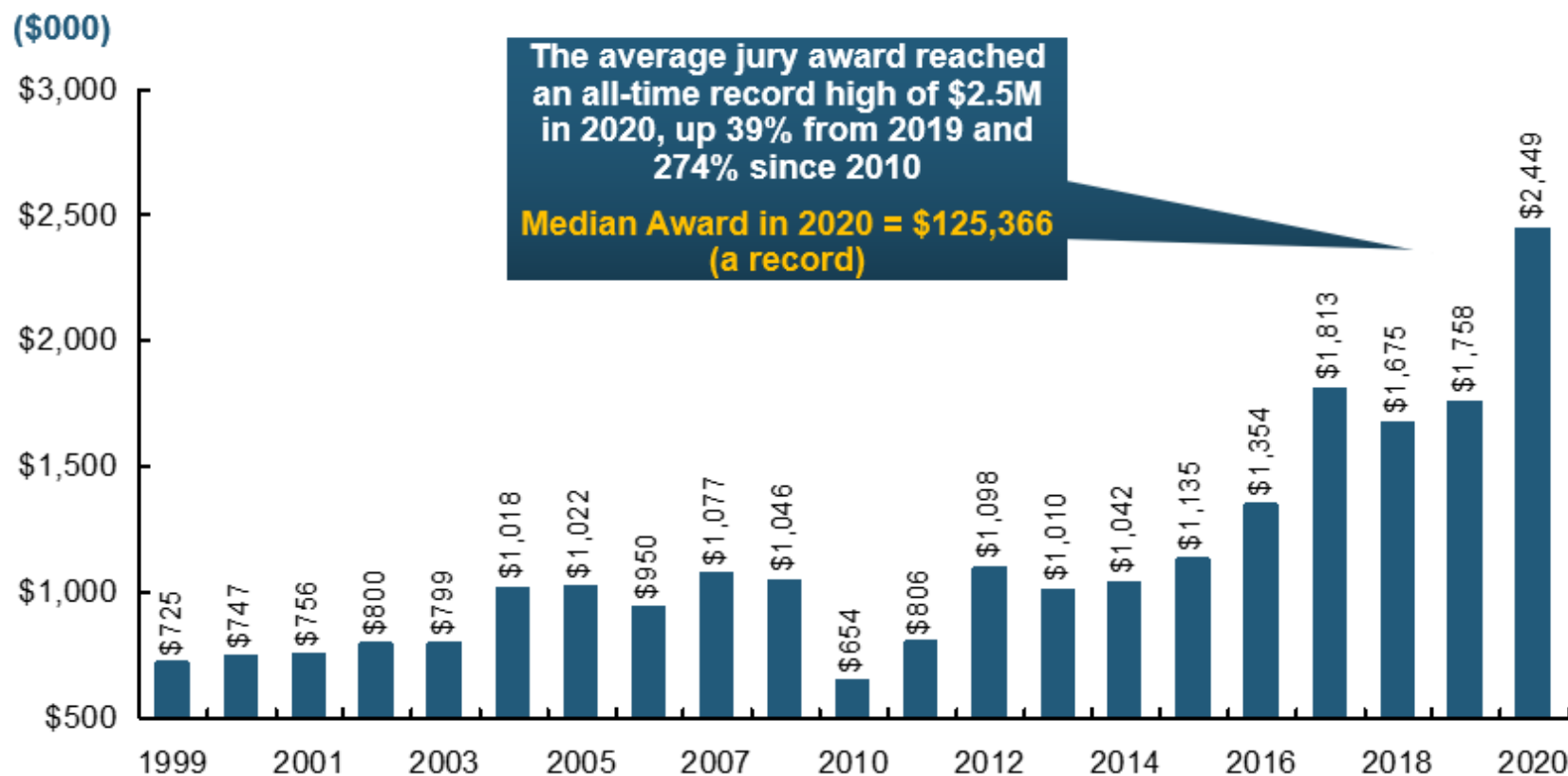
Figure 5: Top 10 States by Cumulative Nuclear Verdicts, 2010 – 2019



Marketplace Overview

Social Inflation

Average Jury Awards, 1999 – 2020 (latest available)

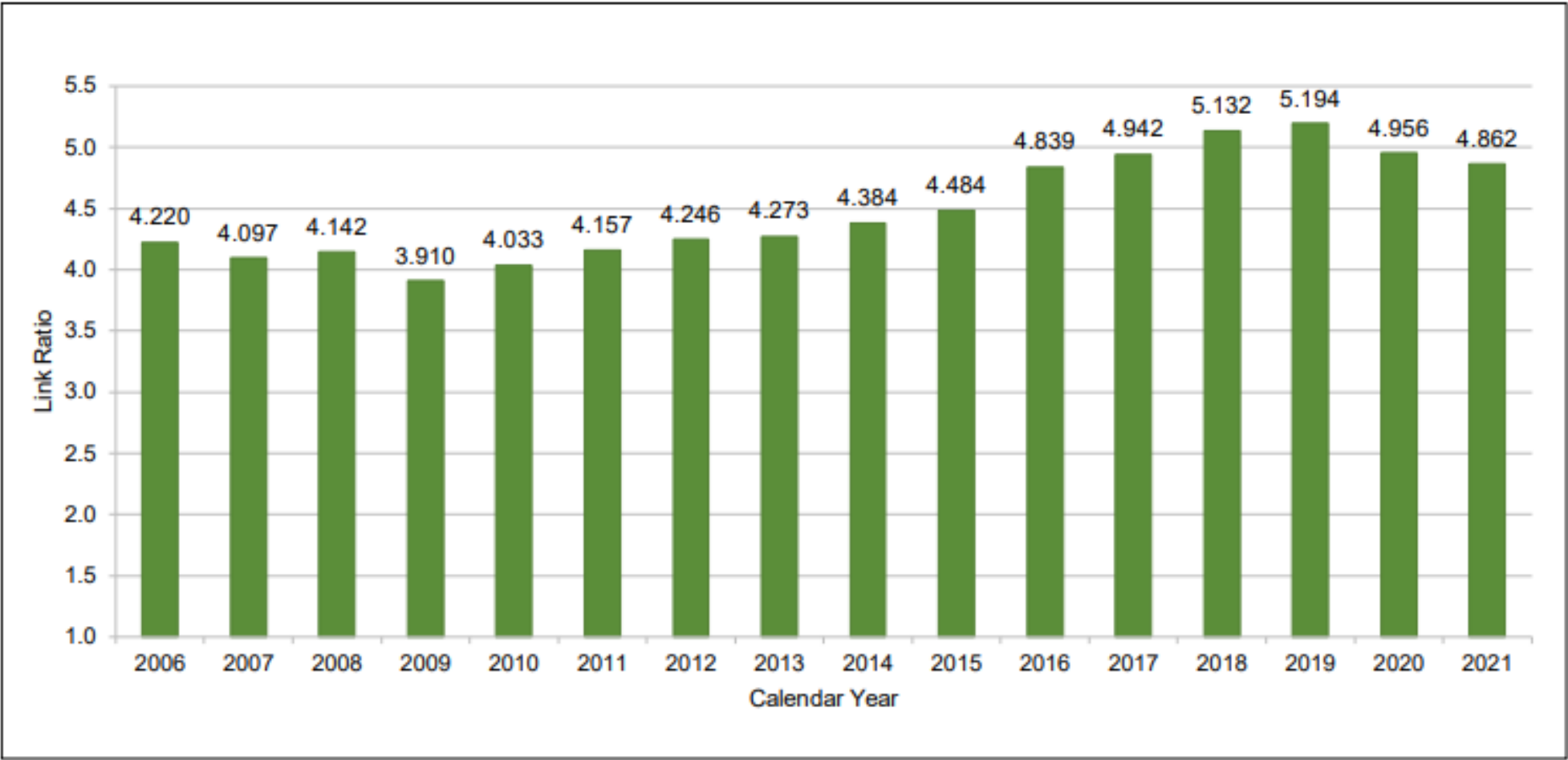


Source: Jury Verdict Research; *Current Award Trends in Personal Injury* (61st Edition), Thomson Reuters; Risk and Uncertainty Management Center, Univ. of South Carolina.

Marketplace Overview

Social Inflation

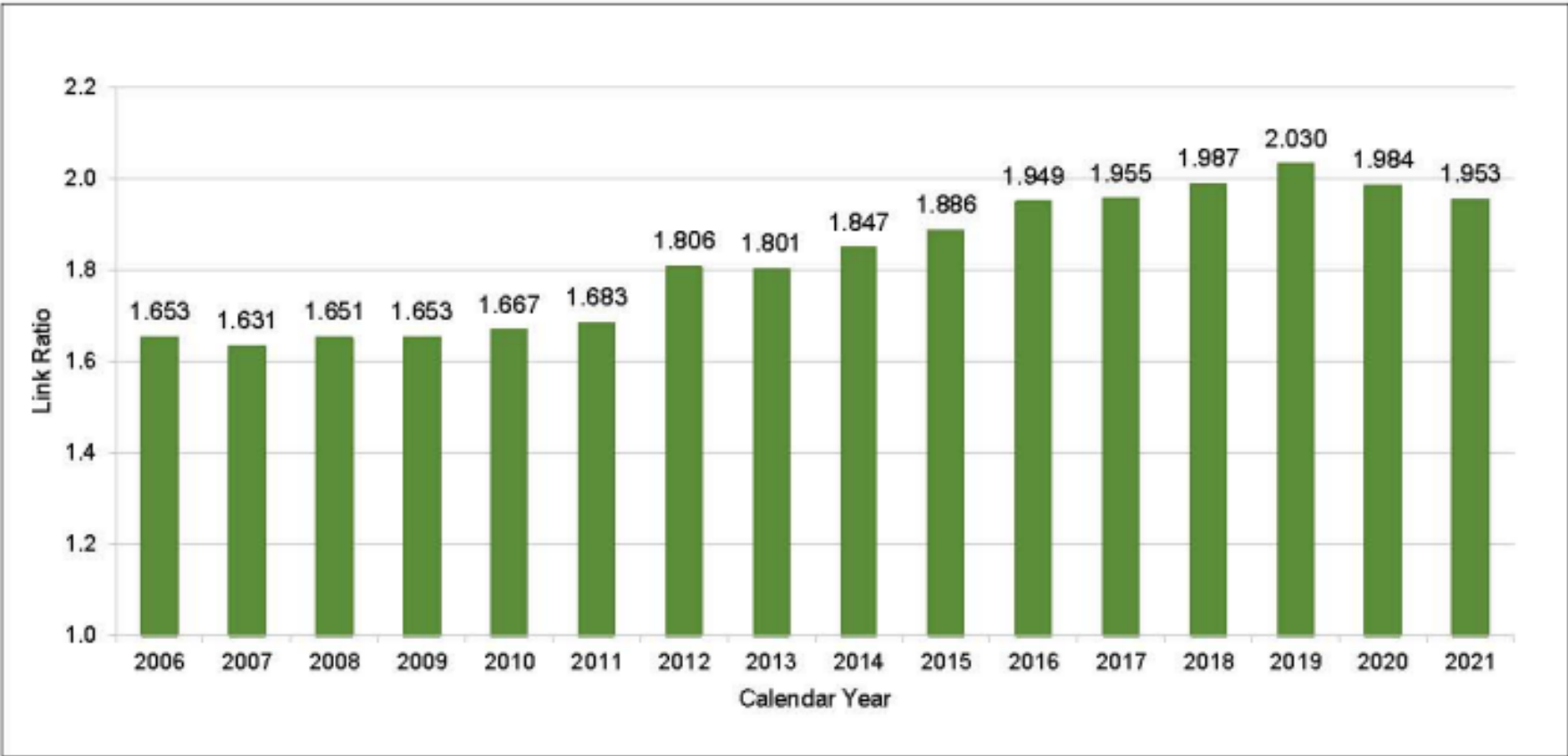
Chart 4. Net paid loss and DCC CYR 12–60 loss development factors – commercial auto liability



Marketplace Overview

Social Inflation

Chart 5. Net case-incurred loss and DCC CYR12-60 loss development factors – commercial auto liability



Upward Creep in Loss Development

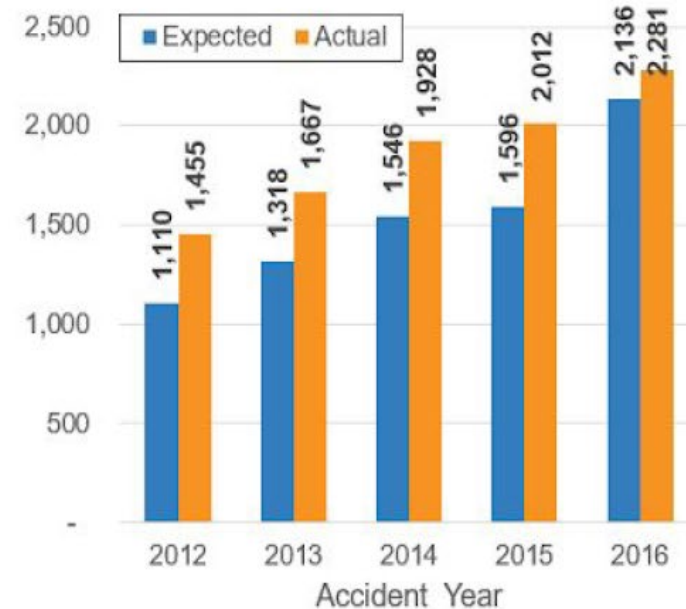
Key Assumption: LDF is RV about mean + inflation

Comm Auto LDFs

	12	24	36	48
2009	1.34	1.14	1.08	1.03
2010	1.36	1.16	1.08	1.04
2011	1.40	1.16	1.08	1.04
2012	1.40	1.16	1.09	1.04
2013	1.41	1.18	1.10	1.04
2014	1.42	1.19	1.10	1.05
2015	1.45	1.18	1.11	
2016	1.43	1.20		
2017	1.44			

2-Year Expected vs. Actual

12-36 Development (\$ Millions)



Marketplace Overview

Social Inflation

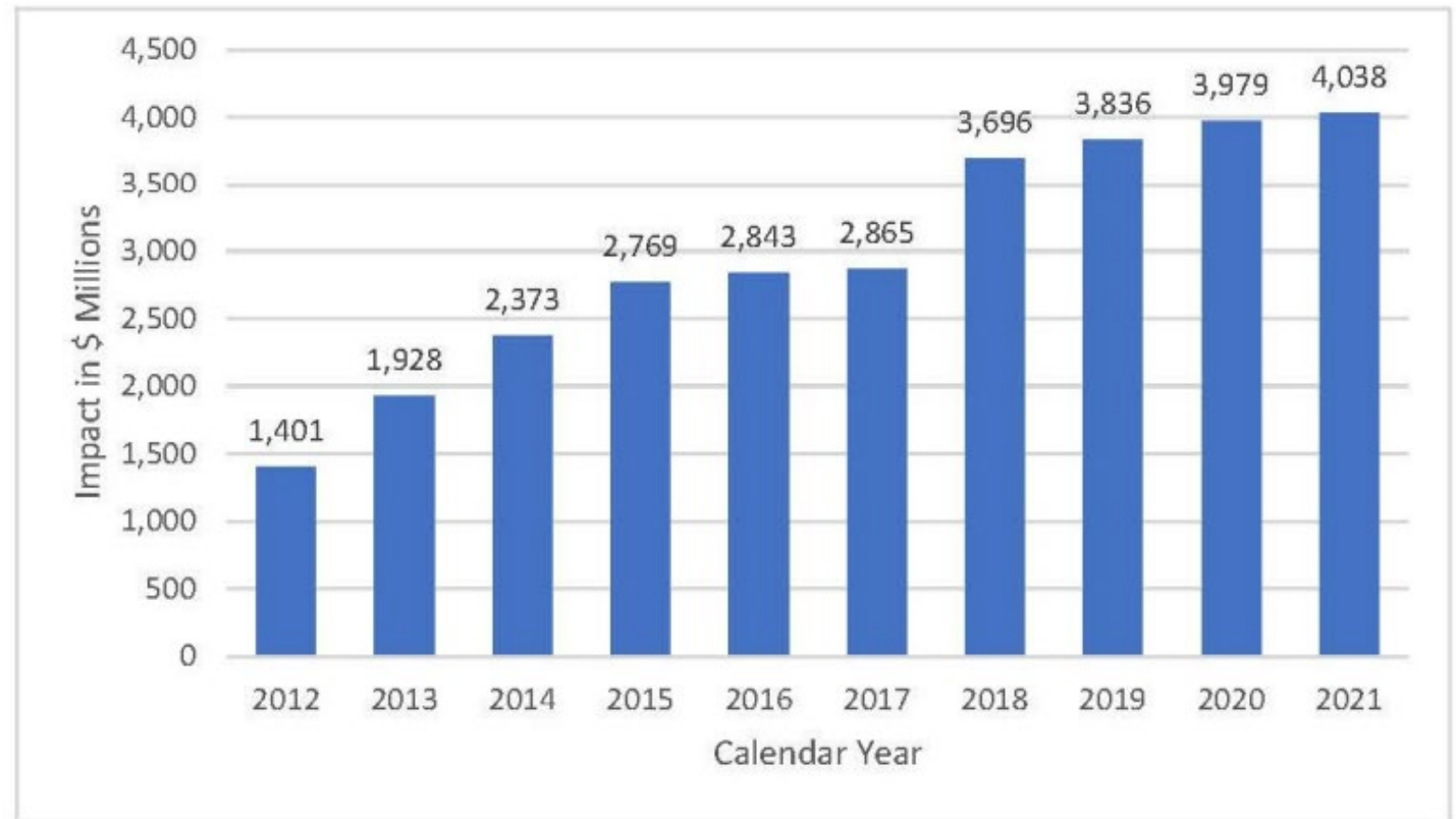


Source: NAIC data, sourced from S&P Global Intelligence; Insurance Information Institute. Expected: 3-yr Straight Average.

Social Inflation

Marketplace Overview

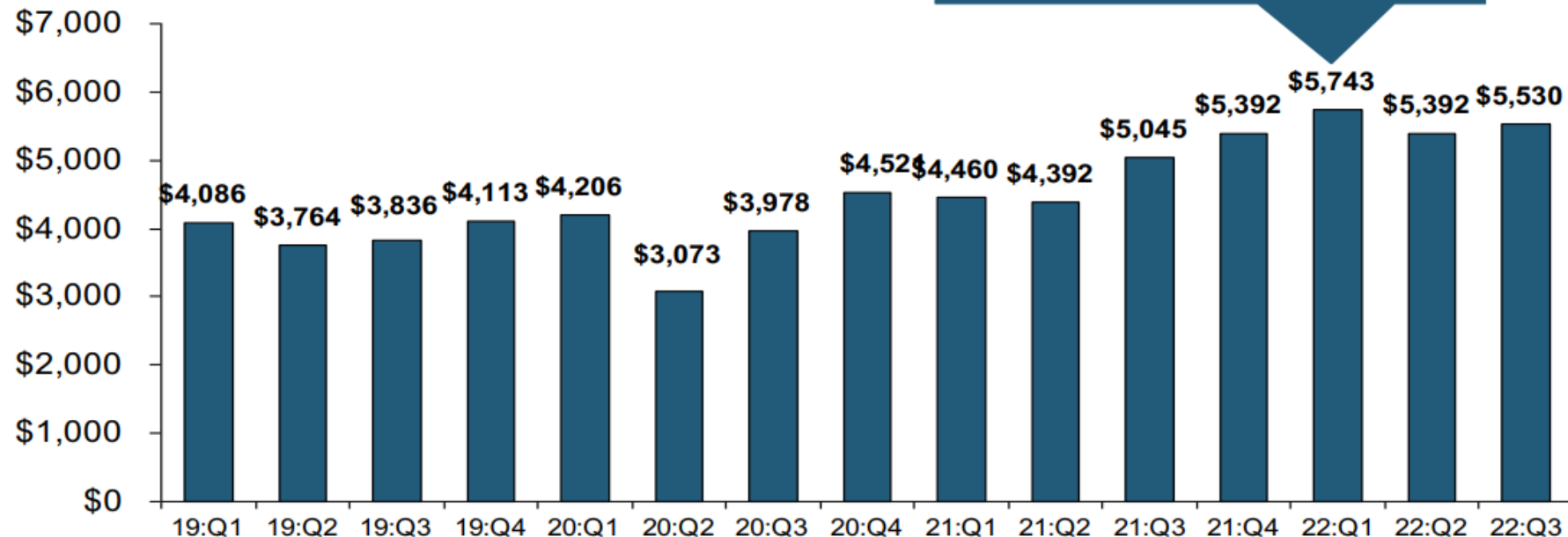
Chart 6. Case-incurred estimate of impact of social inflation by year – P&C Industry – commercial auto liability



Marketplace Overview

Collision Claim Severity: Rising to New Record Highs

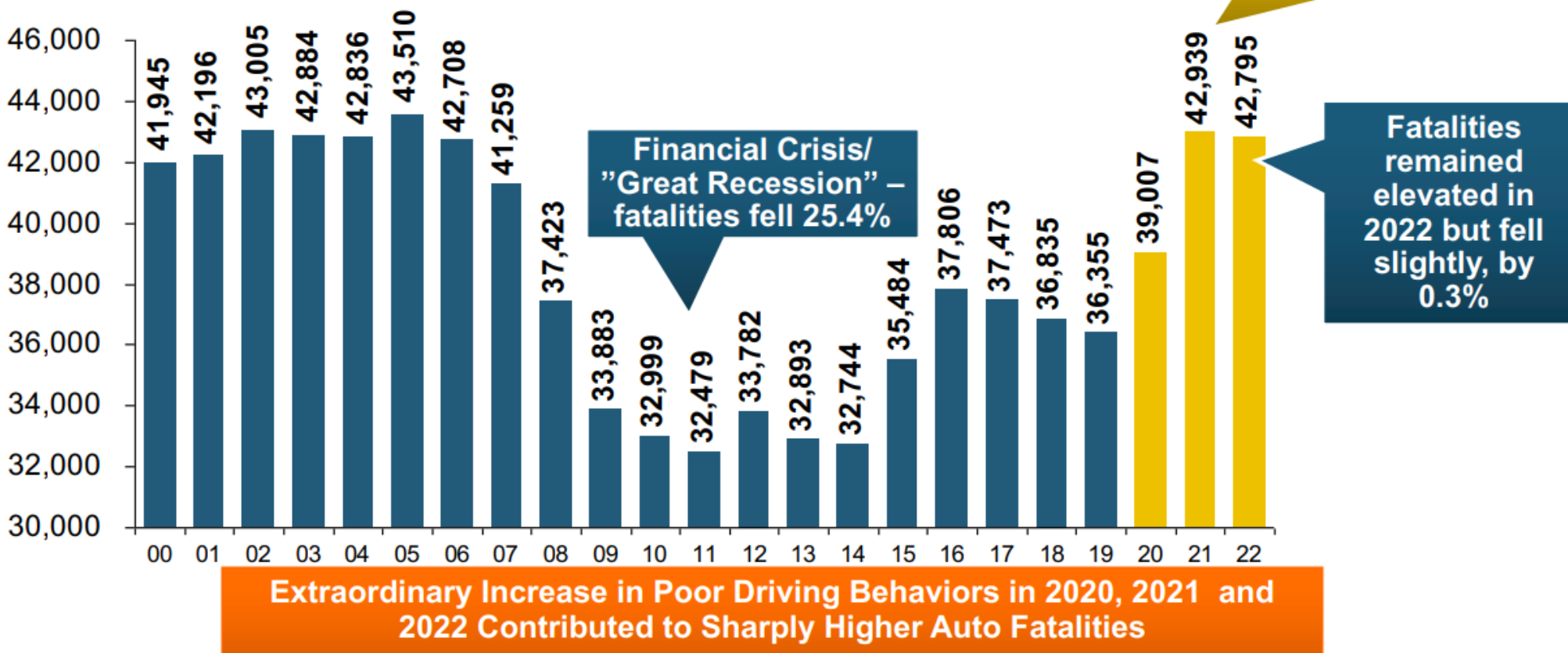
Average Loss, 2018:Q1 through 2022:Q3



Severities Are Up Sharply—Inflation Is a Major Factor

Marketplace Overview

Traffic Fatalities in the U.S., 2000-2022



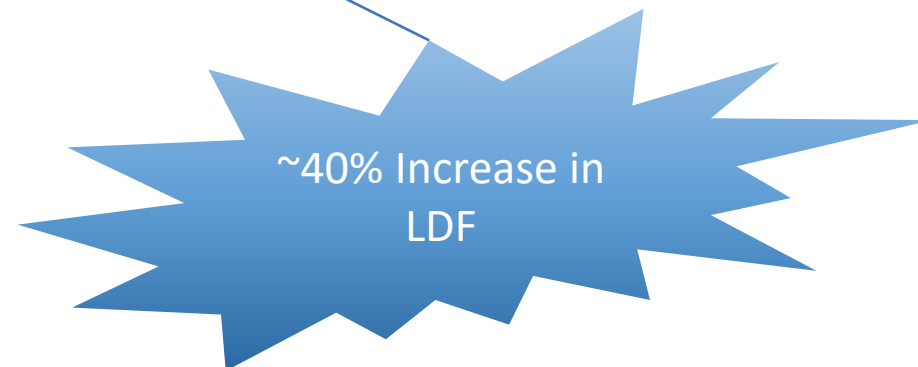
*2022 figure is annualized based on actual of 31,785 through Sept. 30 (a decline of 0.2% from the same period in 2021).

Source: Insurance Institute for Highway Safety and Highway Loss Data Institute: <https://www.iihs.org/iihs/topics/t/general-statistics/fatalityfacts/overview-of-fatality-facts> and NHTSA: <https://www.nhtsa.gov/press-releases/traffic-crash-death-estimates-2022>; Risk and Uncertainty Management Center, University of South Carolina.

■ Loss Triangle – Casualty (GL, LEL, AL)

NJ Public Entity Data

Periods	12 Months	24 Months	36 Months	48 Months	60 Months	72 Months	84 Months	96 Months	108 Months	120 Months
2010	0.00000	1.13780	1.11219	1.02746	0.91319	0.98333	1.01849	0.99108	0.99103	1.00132
2011	0.00000	1.36123	1.25182	1.14434	1.03126	1.01112	1.00174	0.98479	1.00885	
2012	0.00000	1.44473	1.43415	1.13501	1.24090	1.01582	1.00879	1.01139		
2013	0.00000	1.34765	1.40192	1.22095	1.28895	1.11341	1.04103			
2014	0.00000	1.84575	1.66130	1.43813	1.06501	1.12903				
2015	0.00000	1.64865	1.64527	1.35753	1.09476					
2016	0.00000	2.42395	1.51306	1.12617						
2017	0.00000	1.73054	1.56209							
2018	0.00000	1.74066								
2019	0.00000									

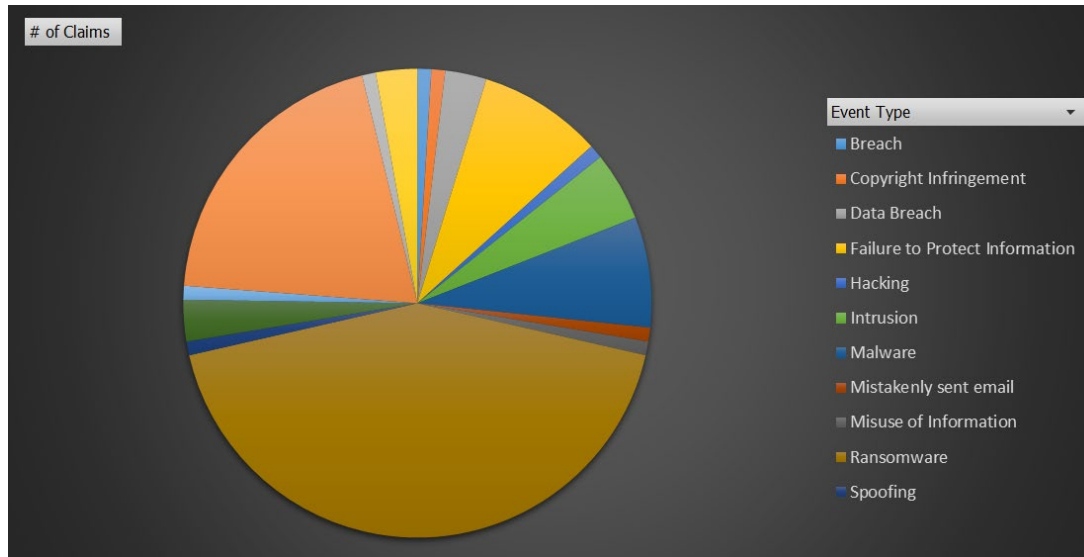




Cyber

Why is it happening?

Marketplace Overview



By Event Type

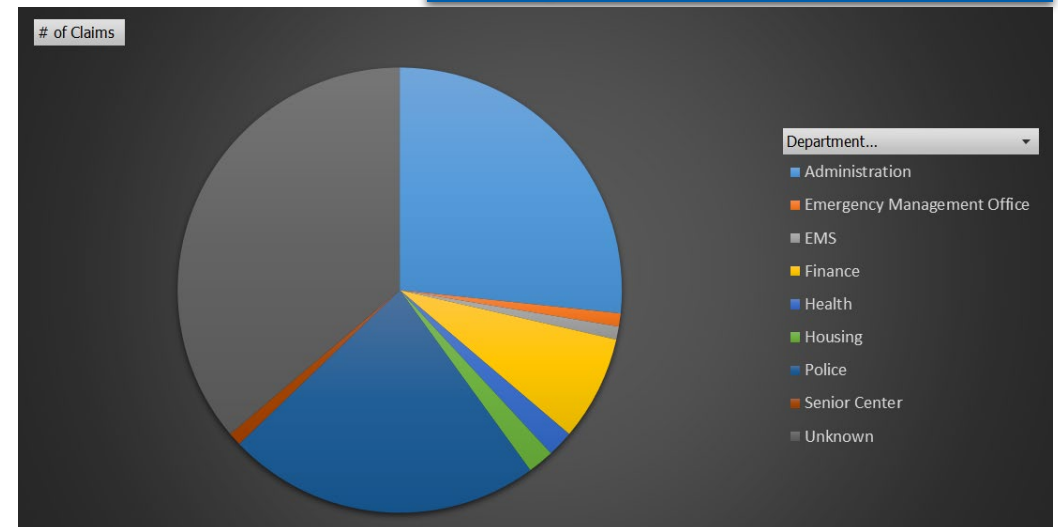
48% of data breaches were caused by human error or system glitch (**57% for Public Sector**)

2022 Ponemon Institute

20% of breaches due to compromised credentials and **16%** due to third-party vulnerabilities

2022 Ponemon Institute

By Department



Marketplace Overview

287

Average number of days to identify and contain a data breach

The longer it took to identify and contain, the more costly the breach.

Data breaches that took longer than 200 days to identify and contain cost on average \$4.87 million, compared to \$3.61 million for breaches that took less than 200 days. Overall, it took an average of 287 days to identify and contain a data breach, seven days longer than in the previous report. To put this in perspective, if a breach occurring on January 1 took 287 days to identify and contain, the breach wouldn't be contained until October 14th. The average time to identify and contain varied widely depending on the type of data breach, attack vector, factors such as the use of security AI and automation, and cloud modernization stage.

\$4.62m

Average total cost of a ransomware breach

Ransomware and destructive attacks were costlier than other types of breaches.

Ransomware attacks cost an average of \$4.62 million, more expensive than the average data breach (\$4.24 million). These costs included escalation, notification, lost business and response costs, but did not include the cost of the ransom. Malicious attacks that destroyed data in destructive wiper-style attacks cost an average of \$4.69 million. The percentage of companies where ransomware was a factor in the breach was 7.8%.

20%

Share of breaches initially caused by compromised credentials

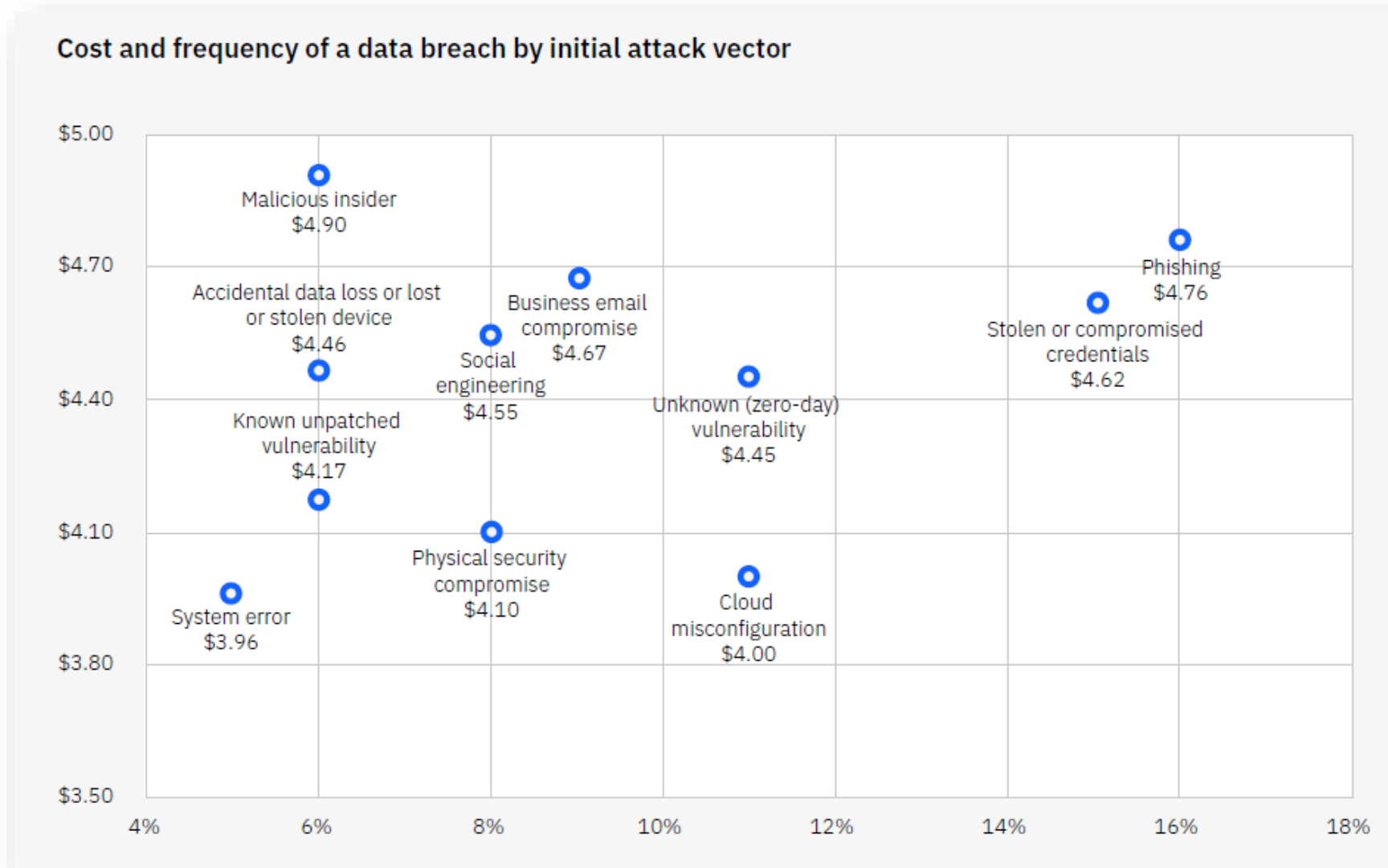
Compromised credentials was the most common initial attack vector, responsible for 20% of breaches.

Business email compromise (BEC) was responsible for only 4% of breaches, but had the highest average total cost of the 10 initial attack vectors in the study, at \$5.01 million. The second costliest was phishing (\$4.65 million), followed by malicious insiders (\$4.61 million), social engineering (\$4.47 million), and compromised credentials (\$4.37 million).

IBM Security

Marketplace Overview

Average Total Cost and Frequency by Attack Vector



Current & Emerging Risks

Social Inflation

Pandemic Risk

Sexual Abuse and
Molestation Claims

Statutory Presumptions

Post Covid-19

Aging Infrastructure

Non CAT Property Loss

Immunity Erosion

Climate & Weather

- Storm Surge Risk;
- Shortening and Intensifying Winters
- Increased Precipitation and Resulting Inland Flooding
- Intensifying Droughts

Internet of Things (IoT)

- Telematics and Connected Vehicles
- Connected Buildings/Cities

Cybersecurity

Cyber-attacks are now seen as one of the most serious economic and national security challenges now facing governments around the world.

Autonomous Vehicles

Nanotechnology

Marijuana Legalization

Renewal Strategy

Renewal Strategy for Hard Market



Renewal Schedule

- **Renewal Information Collection**
 - Collect Loss Runs: End of July
 - Obtain Initial Exposure Schedules: Mid-August (Property early September)
 - Obtain Final Exposure Schedules: Early November
- **Renewal Processing**
 - Renewal Certificates
 - Holder Lists Sent to RMCs: August
 - Receive Holder Lists from RMCs and Update Holders: End of October
 - Send Renewal Certificates to RMCs: By Thanksgiving
 - Auto IDs & Work Comp Postings
 - Update Issuance Count: Early November
 - Issue Auto IDs & Work Comp Postings: By Thanksgiving

Renewal Strategy

Property

1. Deductibles

- Standard deductibles (current)
 - *\$3m Each Occurrence*
- Annual aggregate deductibles
 - *Such as \$5m aggregate throughout the year*
- Annual aggregate deductibles with maintenance deductibles
 - *Such as \$5m aggregate with \$100k maintenance deductibles for each occurrence that does not erode the aggregate*

2. Quota share participation

- Full layer
 - *10% of \$110m*
- Partial layer
 - *Small share of primary layer (primary \$50m currently)*
 - *Large share of excess layer with no Flood/Quake risk (\$75m x \$50m currently)*
 - *Excess Flood/Quake risk only (\$25m x \$50m currently)*

3. Review Structure

- Move to a full layered and quota share program
 - *Typically, \$5m - \$10m lead, with excess layers above*
- Consider less limits or higher deductible in CAT in conjunction with a parametric product

Current Structure

[illegible]

\$260,000,000									
Carrier Name	MITSUI (A)	STARR SLIC (N/A)	VELOCITY (N/A)		FIDELIS (N/A)				
Participation	\$50,000,000	\$50,000,000	\$20,000,000		\$45,000,000				
Part. Pct.	33.33%	23.33%	13.33%		30.00%				
Layer Premium	\$900,000	\$950,000	\$755,003		\$1,200,000				
Part. Premium	\$300,000	\$221,667	\$100,667		\$360,000				
\$110,000,000									Ark/New Ark
Carrier Name							FIDELIS (N/A)		AUW
Participation							19.50%		LLOYDS (N/A)
Layer Premium							\$2,350,000		6.50%
Part. Premium							\$458,250		\$2,100,000
\$50,000,000									\$136,500
Carrier Name	ZURICH	HCC	LLOYDS (N/A)	MUNICH (N/A)	BEAZLEY (N/A)	BERKSHIRE	AWAC (N/A)	Kiln/Rokstone	WBC
Participation	50.00%	LLOYDS (N/A)	4.00%	5.00%	5.00%	HATHAWAY (N/A)	6.50%	LLOYDS (N/A)	LLOYDS (N/A)
Layer Premium		\$8,800,000	\$8,803,030	\$9,100,000	\$10,000,000	\$8,000,000	\$6,767,516	\$2,150,000	4.00%
Part. Premium		\$352,000	\$440,152	\$455,000	\$1,000,000	\$520,000	\$1,048,965	\$86,000	\$86,000
\$25,000,000									
Carrier Name									Ascot
Participation									LLOYDS (N/A)
Layer Premium									4.00%
Part. Premium									\$5,350,000
									\$214,000

Coverage Updates

Property

Property Mapping

Flood Zone	Count	TIV	% of TIV	% of Property SOV
Unknown	1010	\$2,140,117,163	32.90%	35.30%
AR/AE	1	\$2,678,000	0.04%	0.04%
Zone A	32	\$36,617,077	0.56%	0.60%
Zone A2	2	\$1,182,286	0.02%	0.02%
Zone A4	1	\$14,221	0.00%	0.00%
Zone A5	3	\$8,181,492	0.13%	0.13%
Zone A6	4	\$942,217	0.01%	0.02%
Zone A8	37	\$203,690,265	3.13%	3.36%
Zone AE	209	\$538,966,156	8.29%	8.89%
Zone AO	1	\$5,459,000	0.08%	0.09%
Zone B	7	\$105,478,121	1.62%	1.74%
Zone C	231	\$579,700,534	8.91%	9.56%
Zone X	709	\$2,439,373,102	37.50%	40.23%
Zone X500	1	\$430,849	0.01%	0.01%
N/A	9632	\$442,260,289	6.80%	N/A
Grand Total	11880	\$6,505,090,771	100.00%	N/A
Property Total	2248	\$6,062,830,482	93.20%	100.00%

Occupancy Type	Count	TIV	% of TIV
Unknown	351	\$936,131,897	14.39%
Airport	8	\$13,509,008	0.21%
All Other	647	\$1,453,763,664	22.35%
Education	151	\$625,919,692	9.62%
Equipment	4171	\$186,767,473	2.87%
General Office	168	\$745,686,744	11.46%
General Storage	300	\$258,500,306	3.97%
Jail	30	\$555,745,543	8.54%
Library	79	\$328,467,718	5.05%
N/A	5402	\$238,016,319	3.66%
Parks & Recreation	337	\$283,822,441	4.36%
Public Safety	145	\$612,355,166	9.41%
Public Works	39	\$34,310,112	0.53%
Social Services	52	\$232,094,689	3.57%
Grand Total	11880	\$6,505,090,771	100.00%

Construction Type	Count	TIV	% of TIV	% of Property TIV
Unknown	478	\$223,840,668	3.44%	3.69%
Fire-Proofed Steel	5	\$105,820,431	1.63%	1.75%
Fire-Resistive	62	\$469,478,323	7.22%	7.74%
Frame	425	\$314,435,975	4.83%	5.19%
Joisted Masonry	298	\$1,309,968,763	20.14%	21.61%
Masonry Non-Combustible	430	\$2,269,092,379	34.88%	37.43%
Mixed Construction	75	\$335,897,843	5.16%	5.54%
Modified Fire-Resistive	38	\$320,465,574	4.93%	5.29%
N/A	9632	\$442,260,289	6.80%	N/A
Non-Combustible	186	\$554,283,871	8.52%	9.14%
To Be Determined (TBD)	251	\$159,546,655	2.45%	2.63%
Grand Total	11880	\$6,505,090,771	100.00%	N/A
Property Total	2248	\$6,062,830,482	93.20%	100.00%

Property

Loss Information

- ✓ Ida - \$9.7m
- ✓ Sludge Dryers - \$4.6m
- ✓ Sludge Dryer - \$3.7m
- ✓ Motor Vehicle Garage Fire - \$3.3m
- ✓ Golf Course Fire - \$2.1m
- ✓ Pipe Freeze - \$1.9m
- ✓ Pipe Freeze - \$1.8m
- ✓ Pipe Freeze - \$1.4m
- ✓ Pipe Freeze - \$1.1m

Property

Loss Information

Underwriting year	Ground Up Loss	Claims Paid (Net of Deductible and Recoveries)	Outstanding reserves	Total Incurred (Net of Deductible and Recoveries)	Total Incurred at 100% (Net of deductible and Recoveries)	Claim count (all reported cases)
2012	901,328	945,328	-	945,328	-	13
2013	1,021,604	1,021,604	-	1,021,604	-	8
2014	421,973	421,973	-	421,973	-	7
2015	4,355,541	4,480,639	-	4,480,639	-	13
2016	2,673,434	2,771,556	-	2,771,556	-	30
2017	6,030,595	6,040,197	-	6,040,197	-	18
2018	7,777,546	6,595,684	1,181,863	7,777,546	-	25
2019	5,033,005	786,299	4,246,706	5,033,005	-	14
2020	442,200	442,200	-	442,200	-	6
2021	9,754,568	193,770	9,560,799	9,754,568	-	2
Total	38,411,794	23,699,250	14,989,368	38,688,616	-	136

Renewal Strategy

Casualty

1. Retentions

- Standard retention (current)
 - *\$1.5m Each Occurrence*
- Annual aggregate retention
 - *Such as \$5m aggregate throughout the year*
- Annual aggregate retention with maintenance retentions
 - *Such as \$5m aggregate with \$250k maintenance retentions for each occurrence that does not erode the aggregate*

2. Quota share participation

- Full layer
 - *10% of \$40m x \$1.5m*
- Partial layer
 - *10% of \$20m x \$20m*

3. Review Structure

- Consider bringing in more partners on a quota share basis

Liability

Claims Development

Claims Development Summary

- ✓ Claim frequency and severity has been steadily rising over past five years.
- ✓ Law Enforcement represent majority of rise, with Auto Liability just trailing.
- ✓ On average, we are seeing at least one claim per year greater than \$1m

This information tracks with the industry wide observations captured in the idea of “social inflation” whereby tails are longer with significantly larger development +3 years out.

Renewal Strategy

Public Officials & Employment Practices

1. Moving to Excess Program
 - ▣ More, and easier, control of attorneys, rates and coverage decisions
 - ▣ Some NJCE members already have this type of program

Renewal Strategy

Cyber

1. Obtain quotes for higher Each Claim and Aggregate Excess Limits

Additional Coverage Considerations

- Casualty \$10m x \$40m, or beyond
- POL / EPL \$10m x Primary, or beyond
- Cyber Physical Damage
- Active Shooter / Active Assailant
- Additional Limits of Insurance

Additional Risk Transfer Tools

- Captive
- Parametric
- Alternative Risk Supplemental

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